

Suncor

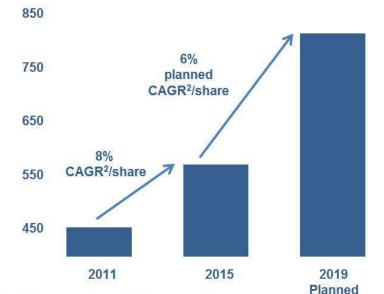
Investor Information Published July 2016

SUNCOR

Suncor investment thesis

Growth from inflight projects

Production¹ increase mbpd



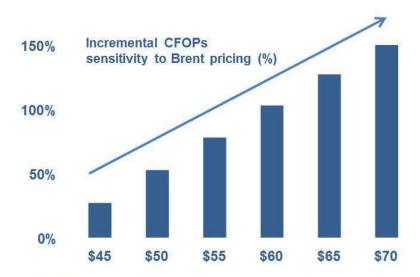
Shareholder return

>150% Five year dividend growth (Q2 2011 - Q2 2016)



Cash generation upside sensitivity

Benchmarked off YTD 2016 \$1598M CFOPs³ and 39.80 US\$ realized Brent pricing, 0.75 C\$/US\$, US\$13.93 NYH crack spread



Balance Sheet strength

\$8.8B

Liquidity

\$3B cash and \$5.8B in available lines of credit



Investment grade credit rating

Moody's Corp (Baa1) Stable
DBRS Rating Limited (A Low) Negative Trend
Standard and Poor's Rating Services (A-) Negative Outlook



Suncor value proposition



Operational excellence

Optimizing the base business

- safety as a core value
- industry leading reliability
- disciplined cost management
- leader in sustainability



Capital discipline

Rigorous capital allocation process

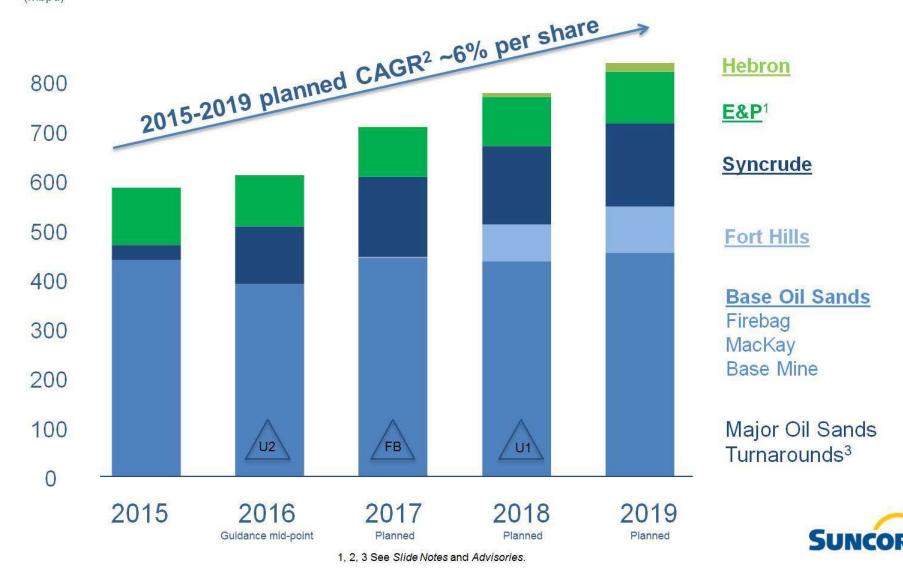
- vast portfolio of high quality organic growth opportunities
- strategic, counter-cyclical acquisitions & divestments
- competitive, sustainable, history of growing dividends
- opportunistic share buy backs



Strong production growth through the end of the decade

Suncor's production growth forecast¹





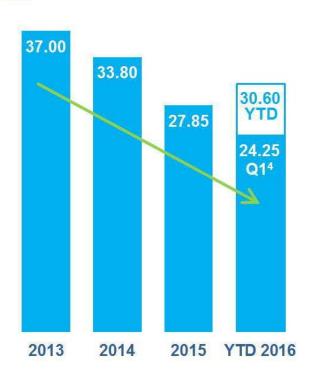
Sustainable cost reductions

Operating, selling and general expenses C\$ billions

(~60% Controllable cost savings)



Oil Sands cash operating costs³ c\$/bbl



Continuing to drive down costs

Productivity: Workforce reduction, technology application	Supply chain: Sole sourcing, contract concessions
Business processes: Elimination of low-value added work, streamlined reporting, reduced fly in fly out	Operational: Improved reliability, increased scale, maintenance planning, energy inputs (non-controllable)



Capital Discipline

Capital program spending (C\$ billions) expected to decline post Fort Hills and Hebron



2016 peak spend on Fort Hills and Hebron ~\$2.7B,
2017 expected to drop to ~\$1.4B¹

2017+ Oil sands sustaining capex expected to marginally increase as Fort Hills and additional Syncrude are fully integrated¹

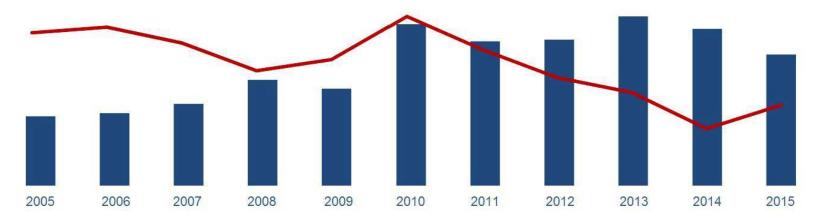
2017-2020 R&M and Corporate capital expected to be within historical spending ranges¹

2017-2020 E&P expected to be at the low end of historical capital ranges¹

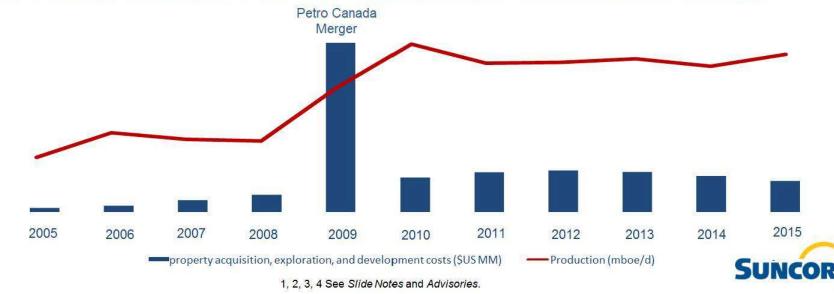


Superior capital efficiency versus the large integrateds¹

Large integrateds¹: Average annual spend of US\$ 23.4B² resulting in a 7% production decline since 2005



Suncor⁴: Average annual spend of US\$ 5.4B^{2,3} resulting in a 180%³ production increase since 2005



Capital allocation priorities

14 consecutive years of dividend increases

>150% dividend growth over the past 5 years

Committed to a competitive, sustainable, and growing dividend

Dividends¹

157 MM shares repurchased (2011-2015)

C\$ 34.05 average repurchase price

Share buybacks² **Opportunistic**

execution based on value

Creating shareholder value

~125 mbpd from inflight growth projects

Q4 2017 first oil from Hebron and Fort Hills

Near Term: high capital efficiency debottleneck/brownfield

Longer Term: in situ replication

Organic growth³

Inorganic growth⁴

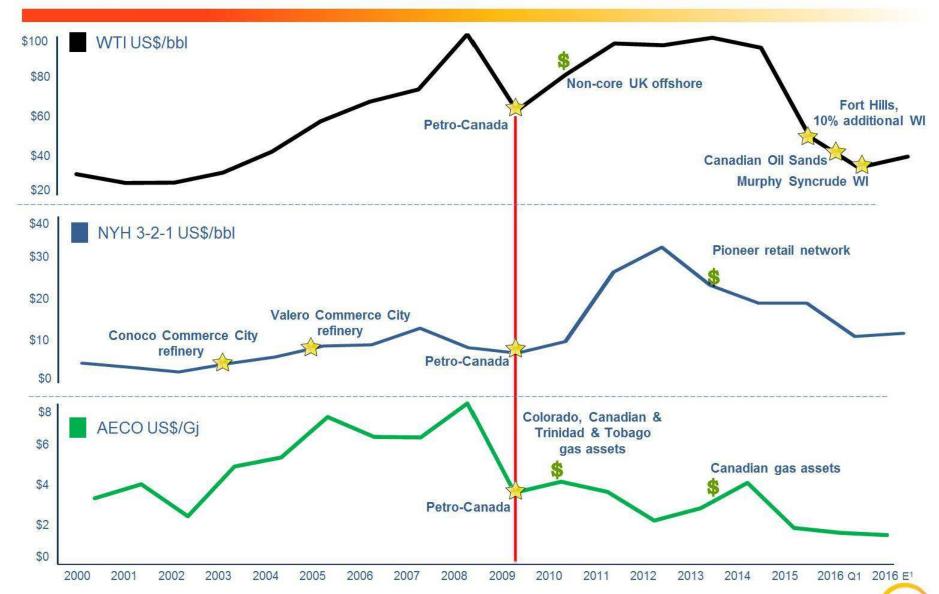
~**\$9 B** in accretive acquisitions over the past 12 months

~165 mbpd in additional production capacity

Criteria: strategic fit in core areas, accretive valuation, producing asset or significantly de-risked development



Building value through counter-cyclical acquisitions (*) and divestments (*)



Suncor's acquisitions of additional Syncrude working interest



March 21₂₀₁₆

COS transaction

June 232016

Murphy transaction

53.74%1

total Suncor WI

As at June 23, 2016

~55k \$/mbpd

capital intensity²

Capital intensity of acquisitions
based on ~145 mbpd of additional WI capacity

Working with the operator and leveraging Suncor's experience to meet targets

Syncrude's utilization ~70%

Target³ Syncrude utilization ~90%



2012

2013



2015

2014

75%

2011

Fort Hills progress

50.8% Suncor working interest

91_{mbpd}

production capacity
net to Suncor, planned

\$6.5B

capital cost estimate1

net to Suncor from project sanction to first oil

>60%

construction complete

as at June 30, 2016

100%

overseas module fabrication complete

as at June 30, 2016

30M+

construction hours

without environmental, health and safety or regulatory enforcement action

Q2

key activities

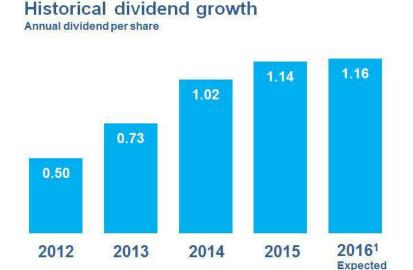
module fabrication for secondary extraction and utilities as well as procurement of mining and extraction equipment



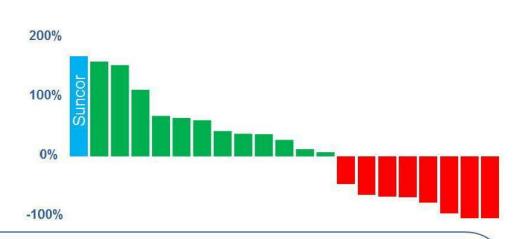




Returning cash to shareholders







29¢ quarterly dividend per share¹

~3.2% dividend yield^{1,4}

>20% 5-year dividend CAGR^{1,3}

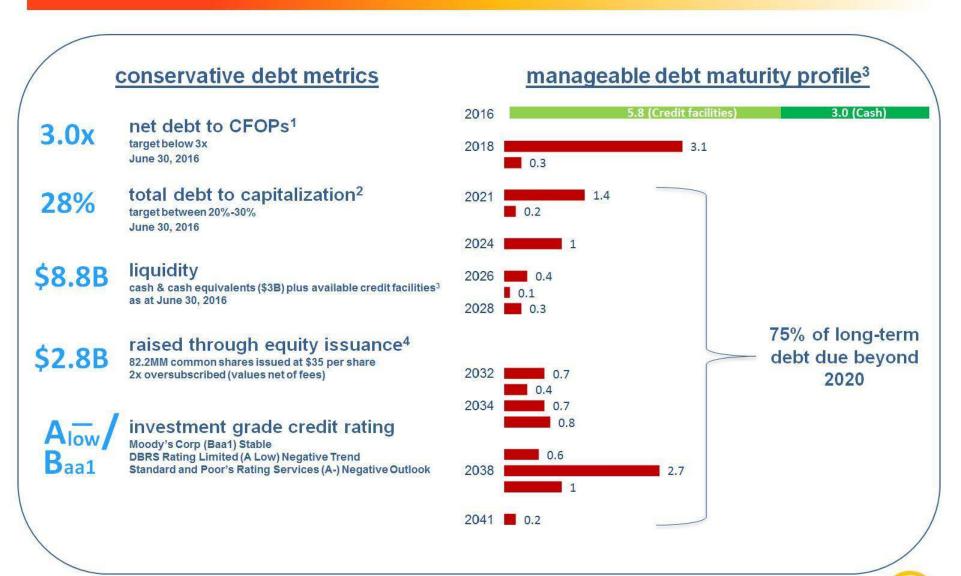
+15% 5-year total shareholder return including reinvested dividends

14 years consecutive dividend increases¹

shares outstanding repurchased 2011-2015 156.7MM shares repurchased at an avg. price of \$34.05

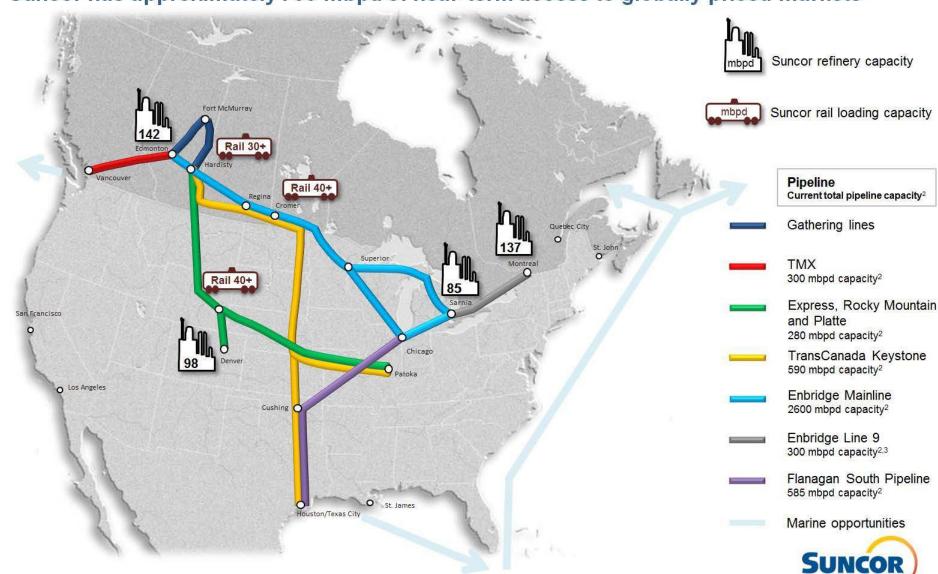


Financial strength in a challenging environment



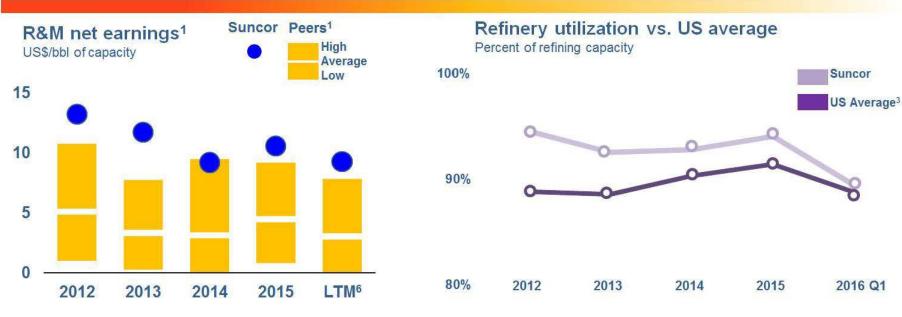
Market access for inland oil production

Suncor has approximately 700 mbpd of near-term access to globally priced markets¹



1. 2. 3 See Slide Notes and Advisories.

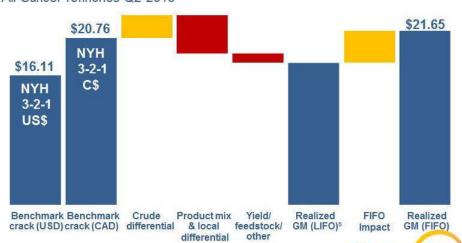
Refining & Marketing – the value of integration



Price Realizations and Refinery Crude Costs²
Six months ended June 30, 2016
98% inland feedstock YTD 2016

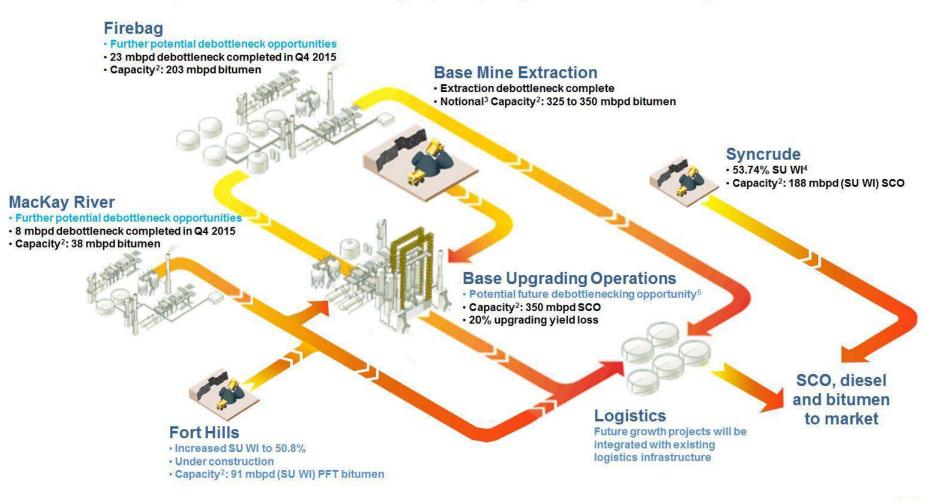


Realized GM⁴/bbl vs. NYH 3-2-1 Benchmark All Suncor refineries Q2 2016



Oil Sands production expected to exceed 700 mbpd by 20191

Debottlenecks, brownfield expansions and growth projects expected to raise total Oil Sands production from 463 mbpd (2015) to greater than 700 mbpd.





Technology development portfolio^{1, 6}

Reduce GHG emissions intensity

Reduce costs & improve profitability

Reduce tailings / water / land footprint

In Situ

Surface process (lean facility development)

Enhanced SAGD recovery processes (steam + additives)

Steam generation technology (e.g. DCSG⁴)

Non-steam recovery processes (e.g. EASE², NSolv³)

Mining and Extraction

Extraction processes (waterless)

Froth treatment technologies (PFT)

Tailings processes (closure & PASS⁵)

Autonomous haul system (AHS)

Refining and Upgrading

Renewable diluent

De-salting



Achieving operational excellence through continuous improvement

Statistics

~600k

Maintaining our focus and applying operational excellence outside of normal operations

Operational Excellence

Reliability

Significantly improve the reliability of our business

Environment & Sustainability

Go beyond compliance in key areas

Personal & Process Safety

Continue our Journey to Zero

People

Recruit and retain capable, engaged people

Northern Alberta forest-fire response

Statistics	
Zero	safety incidents lost time injuries, recordable injuries, or medical aids as a result of the fire
962	flights via Firebag Aerodrome >35k travelers; employees, emergency responders and civilians 35,000lbs of cargo transported including food, medicine, and diapers. Royal Canadian Air Force CC-130J Hercules landed on airstrip for evacuation and firefighting efforts
14k	people housed in Suncor lodges Includes employees, contractors, civilians and pets 2 babies born at camp on May 3
192	hectares of firebreaks installed 4km long tactical sprinkler lines set 10" water line installed feeding 52 sprinkler heads along breaks
Zero	asset damage

hectares of forest consumed

Roughly the size of Prince Edward Island or Delaware

Actions

identified scenarios

understand the consequences and likelihood

developed trigger points

based on proximity of the fire trends

took mitigating action

reduced staffing, planes ready on tarmac, firebreak construction

Results

safely evacuated >10,000 people

safely shut down all oil sands assets

safely managed the response

safely remobilized



Leadership on addressing climate change



Continuing to drive results in 2015

0.19 t/bbl > 550% increase in production > 55% reduction in Oil Sands GHG Intensity³ since 1990 0.08 t/bbl 0.073 t/bbl 1990 Carbon Process Steam 2014 Carbon 2015 Carbon Bitumen CoGen Water Intensity Yield Intensity Intensity

Continuing to lead by example in 2016

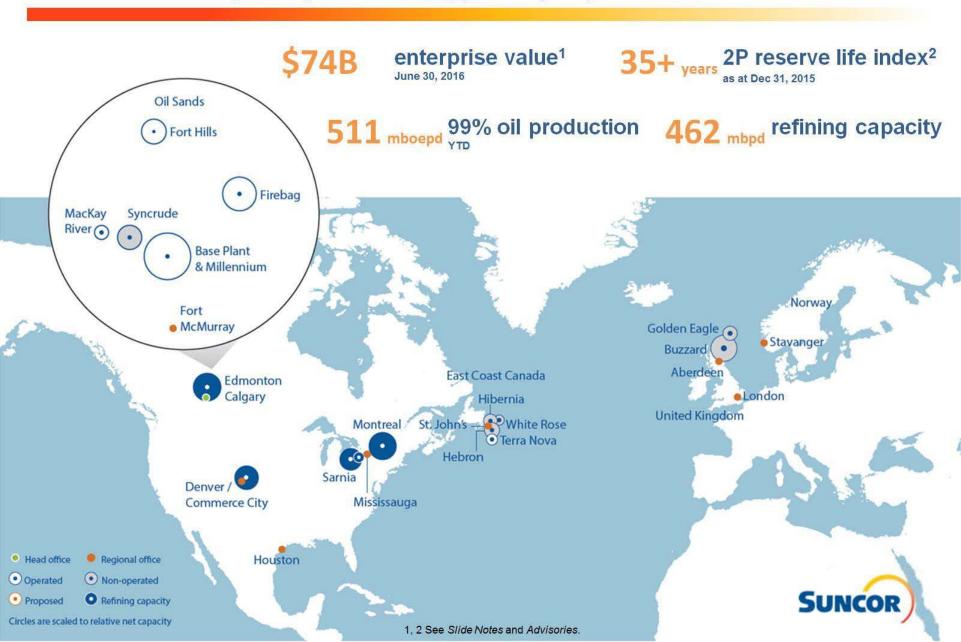
- 1. Support shareholder Carbon Risk disclosure proposal
 - Approval of NEI Investments carbon risk reporting proposal at our recent Annual General Meeting
 - Underscores our commitment to transparency
- 2. Release of our long term GHG goal4
 - Targeting to reduce the total emission intensity of our oil and petroleum products production by 30% before 2030
 - A target we believe will put us on the path to ultimately bending the curve on our absolute GHG emissions.



Appendix



Canada's leading integrated energy company



2016 Capital and production guidance¹

	2016 Capital ² \$ millions	Growth capital ³ Percent	Upstream p	
Upstream ⁵ Downstream Corporate	5,250 - 5,600 700 - 800 50 - 100	65% 5% 5%	375,000 - 395,000 105,000 - 115,000 105,000 - 110,000 420,000 - 440,000	Oil Sands Operations Syncrude ⁶ E&P Refinery Thruput
Total	\$6,000 - \$6,500	55%	585,000 - 620,000	Upstream

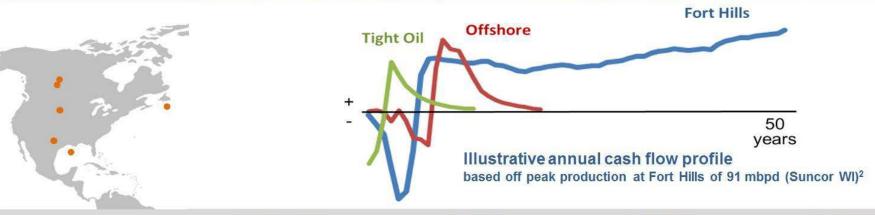
2016 Planned maintenance for Suncor operated assets⁷

Upstream	Timing I	mpact on Quarter
U2	Q2 ✓	~132 mbpd*
Terra Nova	Q2 ✓	~4 mbpd
U1	Q3	~23 mbpd*
MacKay River	Q3	~3 mbpd
U1	Q4	~3 mbpd*
* A portion of the SCO volu	ime impact will be supp	lemented by increasing bitumen sales
 Represents completed di 	uring the quarter	

R&M	Timing	Impact on Quarter
Denver	Q2 √	~13 mbpd
Montreal	Q2 √	~8 mbpd
Sarnia	Q2 ✓	~26 mbpd
Sarnia	Q3	~2 mbpd
Montreal	Q3	~2 mbpd
Montreal	Q4	~2 mbpd



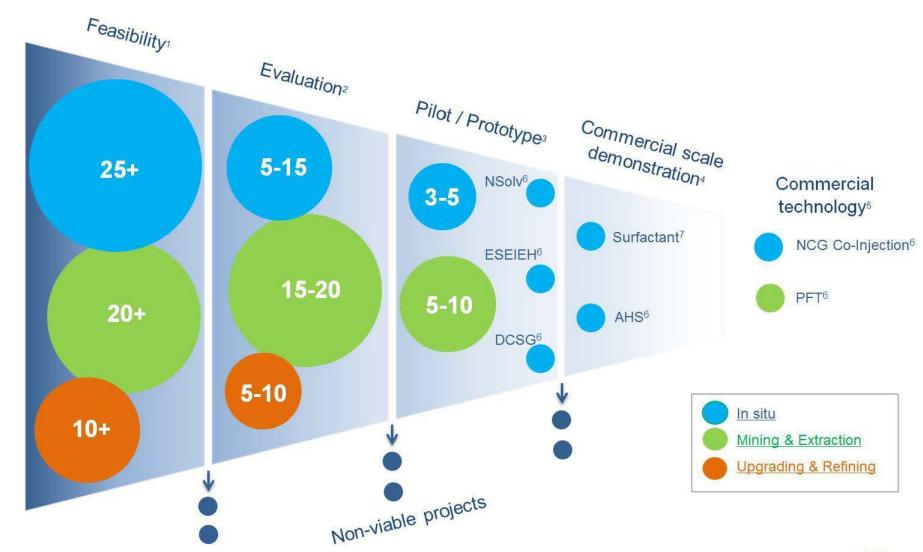
Comparing typical attributes of North American oil plays¹



	Tight Oil	SAGD	Mining	Offshore
Initial Capital	Low	Medium	High	High
Reinvestment Cycle	Short	Medium	Ultra long	Medium
Operating Costs	Low	Medium	High	Medium
Production	Light oil	Bitumen	Bitumen	Light oil
Reservoir Risk	Medium	Medium	Low	High
Recovery Factor	Low	High	Very High	Medium
Decline Rate	Very high	Medium	Low	High
Other Considerations	Land acquisition costs	Cyclical pad development	No longer need on-site upgrading	Exploration risk
Suncor Exposure	0%	~30%	~55%	~15%



Significant technology development focus





High quality mining, in situ and upgrading oil sands portfolio¹



Base Plant
350,000 bpd capacity
Suncor working interest 100%
1,662 mmbbls 2P reserves



Syncrude
Syncrude operated
188,000 bpd capacity (SU WI)
Suncor working interest 53.74%
2,264 mmbbls 2P reserves (SU WI)²



Firebag
203,000 bpd capacity
Suncor working interest 100%
2,661 mmbbls 2P reserves



Fort Hills
Suncor operated
91,000 bpd capacity (planned, SU WI)
Suncor working interest 50.8%
1,593 mmbbls 2P reserves (SU WI)³



MacKay River
38,000 bpd capacity
Suncor working interest 100%
535 mmbbls 2P reserves



Future opportunities
Lewis (SU WI 100%)
Meadow Creek (SU WI 75%)



Offshore oil projects with ~470 million barrels of 2P reserves¹



Terra Nova
Suncor Energy operated
Suncor working interest 37.675%
44.4 mmboe 2P reserves (SU WI)



Hibernia
ExxonMobil operated
Suncor working interest 20.0%²
92.0 mmboe 2P reserves (SU WI)³



White Rose
Husky Energy operated
Suncor working interest 27.5%⁴
28.1 mmboe 2P reserves (SU WI)



Buzzard

Nexen Petroleum UK operated

Suncor working interest 29.89%

63.3 mmboe 2P reserves (SU WI)



Hebron

ExxonMobil operated

Suncor working interest 21%⁵

First oil expected in late 2017⁶

31.6 mboepd planned net capacity⁵

153.9 mmboe 2P reserves (SU WI)³

Construction activities are continuing at deepwater site



Golden Eagle

Nexen Petroleum UK operated

Suncor working interest 26.69%

First oil achieved Q4 2014

18.5 mboepd net capacity

31.2 mmboe 2P reserves (SU WI)

Development drilling to be complete in 2016⁶



Canada's largest refining & marketing business¹



Edmonton Refinery 142,000 bpd capacity 100% oil sands feedstock²



Sarnia Refinery
85,000 bpd capacity
~75% oil sands feedstock²



98,000 bpd capacity
~20% oil sands feedstock²



Montreal Refinery
137,000 bpd capacity
Receiving crude volume from Line 9
~30% oil sands feedstock²



Marketing

Over 500,000 bpd in product sales 1529 North American retail sites (~55% owned) with largest urban market share in Canada¹

275+ wholesale sites



Other

- 6 wind farms³ (287 MW)
- St. Clair Ethanol plant (400 ML/yr)
- Mississauga Lubricants plant (870 ML/yr, 350+ specialty products)
- 51% interest in Parachem
- Global sulphur and petroleum coke marketing



Advisories

Forward-Looking Statements - This presentation contains certain "forward-looking statements" within the meaning of the United States Private Securities Litigation Reform Act of 1995 and "forward-looking information" within the meaning of applicable Canadian securities legislation (collectively, "forward-looking statements"), including statements about Suncor's growth strategy, expected acquisitions and divestments, expected future production, capital expenditures, and operating and financial results, and expectations with respect to dividends and share re-purchases, that are based on Suncor's current expectations, estimates, projections and assumptions that were made by Suncor in light of its experience and its perception of historical trends. Some of the forward-looking statements may be identified by words such as "estimates", "planned", "goal", "strategy", "expects", "continue", "may", "will", "outlook", "anticipated", "target", "potential", and similar expressions. Forward-looking statements are not guarantees of future performance and involve a number of risks and uncertainties, some that are similar to other oil and gas companies and some that are unique to Suncor. Users of this information are cautioned that actual results may differ materially as a result of, among other things, assumptions regarding; expected synergies and reduced operating expenditures; volatility of and assumptions regarding oil and gas prices; assumptions regarding timing of commissioning and start-up of capital projects; assumptions contained in or relevant to Suncor's 2016 Corporate Guidance; fluctuations in currency and interest rates; product supply and demand; market competition; risks inherent in marketing operations (including credit risks); imprecision of reserves estimates and estimates of recoverable quantities of oil, natural gas and liquids from Suncor's properties; the ability to access external sources of debt and equity capital; the timing and the costs of well and pipeline construction; assumptions regarding the timely receipt of regulatory and other approvals; assumptions regarding the timing of sanction decisions and Board of Directors' approval for projects; the ability to secure adequate product transportation; changes in royalty, tax, environmental and other laws or regulations or the interpretations of such laws or regulations; applicable political and economic conditions; the risk of war, hostilities, civil insurrection, political instability and terrorist threats; assumptions regarding OPEC production quotas; risks associated with existing and potential future lawsuits and

regulatory actions; the timing and completion of acquisitions and divestments; and improvements in performance of assets.

Although Suncor believes that the expectations represented by such forward-looking statements are reasonable, there can be no assurance that such expectations will prove to be correct. Suncor's Management's Discussion and Analysis for the guarter ended June 30, 2016 and dated July 27, 2016 (the MD&A), Annual Report and its most recently filed Annual Information Form/Form 40-F and other documents it files from time to time with securities regulatory authorities describe the risks, uncertainties, material assumptions and other factors that could influence actual results and such factors are incorporated herein by reference. Copies of these documents are available without charge from Suncor at 150 6th Avenue S.W., Calgary, Alberta T2P 3Y7, by calling 1-800-558-9071. or by email request to info@suncor.com or by referring to the company's profile on SEDAR at www.sedar.com or EDGAR at www.sec.gov. Except as required by applicable securities laws, Suncor disclaims any intention or obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Suncor's actual results may differ materially from those expressed or implied by its forward-looking statements, so readers are cautioned not to place undue reliance on them.

Suncor's corporate guidance includes a planned production range, planned maintenance, capital expenditures and other information, based on our current expectations, estimates, projections and assumptions (collectively, the "Factors"), including those outlined in our 2016 Corporate Guidance available on www.suncor.com/guidance, which Factors are incorporated herein by reference. Suncor includes forward-looking statements to assist readers in understanding the company's future plans and expectations and the use of such information for other purposes may not be appropriate.

Non-GAAP Measures — Certain financial measures in this presentation — namely cash flow from operations, Oil Sands operations cash operating costs and last in first out (LIFO) — are not prescribed by GAAP. All non-GAAP measures presented herein do not have any standardized meaning and therefore are unlikely to be comparable to similar measures presented by other companies. Therefore, these non-GAAP measures should not be considered in isolation or as a

substitute for measures of performance prepared in accordance with GAAP. All non-GAAP measures are included because management uses the information to analyze business performance, leverage and liquidity and therefore may be considered useful information by investors.

Annual cash flow from operations and Oil Sands operations cash operating costs per barrel for 2013, 2014 and 2015 are defined and reconciled to GAAP measures in Suncor's management's discussion and analysis for the year ended December 31, 2015; figures for 2012 are defined and reconciled in Suncor's management's discussion and analysis for the year ended December 31, 2014; Figures for the three month period ended March 31, 2016 are defined and reconciled in Suncor's management's discussion and analysis for the first quarter of 2016; figures for the three and six month periods ended June 30, 2016 are defined and reconciled in the MD&A; LIFO for the second quarter of 2016 is defined and reconciled in the MD&A.

Reserves - Unless noted otherwise, reserves information presented herein for Suncor is presented as Suncor's working interest (operating and non-operating) before deduction of royalties, and without including any royalty interests of Suncor, and is at December 31, 2015. For more information on Suncor's reserves, including definitions of proved and probable reserves, Suncor's interest, location of the reserves and the product types reasonably expected please see Suncor's most recent Annual Information Form/Form 40-F dated February 25, 2016 available at www.sedar.com and www.sec.gov.

<u>BOE</u> - (Barrels of oil equivalent) Certain natural gas volumes have been converted to barrels of oil on the basis of six thousand cubic feet to one boe. This industry convention is not indicative of relative market values, and thus may be misleading.



Slide Notes

Slide 2-----

- (1) Production excludes North America onshore, Libya and Syria for all years including 2019 planned. Production estimate may vary materially from actual production in the future. See Forward-Looking Statements in the Advisories.
- (2) Compound annual growth rates (CAGR) are calculated using combined Offshore and Oil Sands 2011 full year production and 2015 full year production and planned volumes for 2019. See Forward-Looking Statements in the Advisories.
- (3) Cash flow from operations (CFOPs) is a non-GAAP measure. See Non-GAAP Measures in the Advisories. Cash flow from operations is calculated as cash flow provided by operating activities excluding changes in non-cash working capital.
- (4) Based on the average of shares outstanding in each year for 2011 to 2014 and as at December 31, 2015 in the case of 2015.
- (5) Figure does not include the \$43 million worth of shares repurchased in the twelve months ended December 31, 2015 (\$0.03/share repurchased in 2015).

Slide 4-----

- (1) Includes pre-sanction offshore projects that are subject to sanction and Board of Directors' approval. Offshore includes East Coast Canada and UK North Sea. Oil Sands includes the 36.74% interest in Syncrude acquired on February 5, 2016 through the Canadian Oil Sands Limited (COS) acquisition and the 5% interest of Syncrude acquired from Murphy Oil Company Ltd. (Murphy) which closed on June 23, 2016. Planned production may vary materially from actual production in the future. See Forward-Looking Statements in the Advisories.
- (2) Compound annual growth rates (CAGR) are calculated using combined Offshore and Oil Sands 2015 full year production and planned volumes for 2019. Planned CAGR may vary from actual CAGR in the future. See Forward-Looking Statements in the Advisories.
- (3) U1 (Upgrader 1) and U2 (Upgrader 2) and FB (Firebag). See 2016 Planned Maintenance for Suncor Operated Assets on Slide 22. Subject to change. Estimated impacts of maintenance have been factored into annual guidance.

- (1) Represents Suncor's target for full-year 2016 operating, selling and general (OS&G) expenses, excluding OS&G relating to the additional 41.74% interest in the Syncrude project acquired by Suncor in the COS transaction and in the Murphy transaction. Actual OS&G expenses for 2016 may differ materially from this target. See Forward-Looking Statements in the Advisories.
- (2) Represents Suncor's target for full year OS&G expenses, including the OS&G relating to the additional 41.74% interest in Syncrude project acquired by Suncor in the COS transaction and in the Murphy transaction. Actual OS&G expenses for 2016 may differ materially from this target. See Forward-Looking Statements in the Advisories.
- (3) Oil Sands operations cash operating costs per barrel, which excludes Syncrude, is a non-GAAP measure. See Non-GAAP Measures in the Advisories.
- (4) Q2 cash cost of \$46.80/bbl is not indicated as it is not representative of Suncor's trend due to the forest fire impacts in Q2.

Slide 6-----

- Represents anticipated capital expenditures based on the company's current business plans and assumes no additional capital expenditures as a result of potential acquisitions. Includes pre-sanction offshore projects that are subject to sanction and Board of Directors' approval. Offshore includes East Coast Canada and UK North Sea. Oil Sands capital does not include unsanctioned projects and includes the 36.74% interest in Syncrude acquired on February 5, 2016 through the Canadian Oil Sands Limited (COS) acquisition and the 5% interest of Syncrude from Murphy Oil Company Ltd. (Murphy) with an effective date of April 1, 2016. The Murphy transaction closed on June 23, 2016, R&M and Corporate segment does not include any unsanctioned capital expenditures. Actual capital expenditures and the company's business plans may differ materially from those anticipated and are subject to Board of Directors' approval. Values exclude capitalized interest. See Forward-Looking Statements in the Advisories.
- (2) For definitions of sustaining and growth capital expenditures see the Capital Investment Update section of the MD&A.
- (3) Cash flow from operations (CFOPs) is a non-GAAP measure. See Non-GAAP Measures in the Advisories.

Cash flow provided by operations is calculated as cash flow from operating activities excluding changes in noncash working capital.

Slide 7-----

- (1) Large Integrated peer group includes: ExxonMobil Corporation, BP plc, TOTAL SA, Royal Dutch Shell plc, and Chevron Corporation. Production and financial data sourced from 2005-2015 annual reports. Data for certain peers has not been based on information prepared in accordance with IFRS and may not be comparable and should not be considered as a substitute for measures prepared in accordance with IFRS.
- All figures converted to USD based on the average exchange rate for the year.
- (3) Includes the effects of the Petro-Canada merger.
- (4) Production and financial data sourced from 2005-2015 annual reports and annual information forms.

Slide 8-----

- (1) All dividends are at the discretion of Suncor's Board of Directors and there can be no assurance that future dividends or dividend increases will be approved. See Forward-Looking Statements in the Advisories.
- (2) There can be no assurance that future share repurchases will occur. See Forward-Looking Statements in the Advisories
- (3) Growth opportunities may not produce the anticipated results. See Forward-Looking Statements in the Advisories
- (4) There can be no assurance that such growth opportunities will be consummated or that if consummated that they will conform to the stated criteria or that they will produce the anticipated results. See Forward-Looking Statements in the Advisories

continued



Slide Notes (continued)

Slide 9

 Full year pricing assumptions taken from Suncor's 2016 guidance. See Forward-Looking Statements in the Advisories.

Slide 10 -----

- (1) Suncor's working interest in Syncrude includes the 36.74% interest in Syncrude acquired on February 5, 2016 and a further 5% of Syncrude acquired from Murphy with an effective date of April 1, 2016. The Murphy transaction closed on June 23, 2016.
- Capital intensity is defined as the transaction value divided by the additional capacity on a mbpd basis.
- (3) Target utilization may vary materially from actual utilization in the future. See Forward-Looking Statements in the Advisories.

Slide 1

(1) Represents anticipated capital cost calculated by taking the original working interest of 40.8% of the original capital cost, which equated to \$5.5 B net to Suncor, plus the \$1 B acquisition for the extra 10% working interest in the project from Total. Actual costs may differ materially. See Forward-Looking Statements in the Advisories.

Slide 12

- Assumes an expected 2016 quarterly dividend of \$0.29/share. All dividends are at the discretion of Suncor's Board of Directors. See Forward-Looking Statements in the Advisories.
- (2) Global peers in alphabetical order, not necessarily as they appear in the chart: Anadarko Petroleum Corporation, Apache Corporation, BP plc, Cenovus Energy Inc., Chesapeake Energy Corporation, Chevron Corporation, Canadian Natural Resources Limited, ConocoPhillips Co., Devon Energy Corporation, Encana Corporation, EOG Resources Inc., ExxonMobil Corporation, Hess Corporation, Husky Energy Inc., Imperial Oil Limited, Marathon Oil Corporation, Murphy Oil Corporation, Occidental Petroleum Corporation, Royal Dutch Shell plc, and Total SA.
- (3) Compound annual growth rate (CAGR) is calculated using Q2 2011 dividend and Q2 2016 dividend. See Forward-Looking Statements in the Advisories.
- (4) Dividend yield is calculated as annual dividend per share divided by Suncor closing share price on June 30, 2016

Slide 13-

(1) Cash flow from operations (CFOPs) is a non-GAAP measure. See Non-GAAP Measures in the Advisories. Cash flow from operations is calculated as cash flow provided by operating activities excluding changes in non-cash working capital. Net debt is calculated as total

- debt less cash and cash equivalents.
- (2) Capitalization is defined as total debt + (book) equity.
- (3) All figures are in billions of CAD. US dollar debt and facilities converted at a rate of \$1.3009 USD/CAD, the Bank of Canada Day Noon Rate as of June 30, 2016.
- (4) Includes the 15% over allotment option exercised by the syndicate

Slide 14-----

- Based on inland crude oil sold to coastal markets by pipeline and rail or processed at Suncor's refineries.
- Approximate total pipeline capacities based on publically sourced information available at www.capp.ca and www.enbridge.com
- Line 9 currently operating at reduced volumes under voluntary restriction

Slide 15-----

- (1) Net earnings per barrel of capacity. Peers include: Alon, CVR Refining, the US downstream divisions of Chevron and ExxonMobil, HollyFrontier, the downstream divisions of Imperial oil and Husky, Marathon Petroleum, PBF Energy, Phillips 66, Tesoro, United Refining, Valero, and Western Refining. Suncor, CVR Refining and Husky report net earnings on a FIFO inventory valuation basis, while other peers report on a LIFO basis, and therefore Suncor's net earnings in a given period may not be comparable to those peers. Net earnings converted to USD at the average exchange rate for the applicable year.
- (2) OS realization is the average sales price for Oil Sands (includes Syncrude), before royalties and net of transportation costs. Feedstock cost is the average crude oil purchase price including transportation costs for Suncor's Edmonton, Denver, Sarnia and Montreal refineries. R&M realization price represents revenue for all products across all channels.
- (3) Source: US Energy Information Administration
- (4) Gross Margins (GM) per barrel is defined as difference between the total value of petroleum products produced at a refinery less the cost of the feedstock, divided by total throughput.
- (5) Last in first out (LIFO) refers to the GAAP method of inventory accounting, while Suncor reports on a first in first out (FIFO) basis consistent with IFRS accounting policy. See Non-GAAP Measures in the Advisories.
- (6) Last twelve months (LTM) includes data up to the first quarter of 2016
- (7) Brent averaged \$45.60 for the quarter ended June 30, 2016 and was converted using the Bank of Canada Day

Noon Rate of \$1,3009 USD/CAD.

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- Includes base plant operation projects that are subject to sanction and Board of Directors' approval. See Forward-Looking Statements in the Advisories.
- (2) Capacity numbers represent stream day volumes except for Fort Hills which represents calendar day volumes.
- (3) Bitumen capacity of the mine is dependent on ore grade, which is variable.
- (4) Suncor's working interest in Syncrude includes the 36.74% interest in Syncrude acquired on February 5, 2016 and a further 5% of Syncrude acquired from Murphy. The Murphy transaction closed on June 23, 2016.
- (5) Debottlenecking opportunity currently in early stages of planning. See Forward-Looking Statements in the Advisories.

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- (1) Figure includes examples of major technology developments within Suncor. The figure does not include the full list of technology projects being developed within Suncor as well as involvement with Canada's Oil Sands Innovation Alliance (COSIA) and Evők Innovations.
- (2) Electromagnetically Assisted Solvent Extraction (EASE) is the general electrical solvent extraction technology which is not specific to any reservoir or solvent type.
- (3) Warm solvent extraction (N-Solv_™)
- (4) Direct Contact Steam Generation (DCSG)
- 5) Permanent Aquatic Storage Structure (PASS)
- (6) Anticipated benefits of technology under development may not be realized. See Forward-looking Statements in the Advisories.

continued ...



Slide Notes (continued)

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- (1) Global Reporting Initiative (GRI)
- (2) Carbon Disclosure Project (CDP)
- (3) Figure includes both direct and indirect CO2e emissions. No credit is taken for GHG reductions due to cogen export or purchased offsets. See Suncor's 2016 Report on Sustainability for further details on the methodologies used to calculated GHG emission intensities.
- (4) There can be no assurance this goal will be achieved or that the anticipated results will be realized. See Forward-Looking Statements in the Advisories.

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- Market capitalization + debt cash and cash equivalents
- (2) As at December 31 2015 and assumes that approximately 7.6 billion barrels of oil equivalent (boe) of proved and probable reserves (2P) are produced at a rate of 578 mboe/d, Suncor's average daily production rate in 2015. Reserves are working interest before royalties. See Reserves in the Advisories.

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- Full guidance is available at <u>suncor.com/guidance</u>. See Forward-Looking Statements in the Advisories.
- (2) Capital expenditures exclude capitalized interest of \$600 million - \$700 million.
- (3) Balance of capital expenditures represents sustaining capital. For definitions of growth and sustaining capital expenditures, see the Capital Investment Update section of the MD&A.
- (4) At the time of publication, production in Libya continues to be affected by political unrest and therefore guidance is not being provided. Suncor Total Production excludes Libya production.
- (5) The upstream capital spending outlook includes approximately \$280 million of sustaining capital for Suncor's 53.74% share of Syncrude.
- (6) Includes Suncor's incremental 36.74% share of Syncrude production acquired as a result of the acquisition of Canadian Oil Sands Limited ("COS"), effective February 5, 2016, and Suncor's incremental 5% share of Syncrude production purchased from Murphy Oil Corporation's Canadian subsidiary ("Murphy"), effective June 23, 2016, expressed on an annualized basis, based on Suncor's view of Syncrude's preliminary 2016 operating plan.

(7) Subject to change. Estimated impacts have been factored into annual guidance.

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- Attributes are generalizations based on Suncor's analysis of its own projects and industry data.
- (2) Annual cash flow profiles are based on representative project economics (development capital, operating and sustaining costs) using consistent assumptions for future oil prices (including adjustments for quality, transportation and marketing costs), tax and royalty rates.

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- Initial screening of technology which would include the assessment of fundamental scientific principals and potential business value behind the technology.
- (2) Evaluation of technology involves bench-scale testing
- (3) Pilot scale testing of the technology utilizing equipment that is representative of the process.
- (4) Commercial scale demonstration involves scaling up the piloted technology to demonstrate commercial feasibility.
- (5) Technology viable for commercial deployment.
- (6) Warm solvent extraction (N-Solv_{TM}), Enhanced Solvent Extraction Incorporating Electromagnetic Heating (ESEIEH), Direct Contact Steam generation (DCSG), Automated Hauling System (AHS), Non-Condensable Gas injection (NCG), Paraffinic Froth Treatment (PFT)
- (7) A steam additive used to enhance the SAGD bitumen recovery process

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- (1) Reserves are working interest before royalties. See Reserves in the Advisories. The estimates of reserves for individual properties provided herein may not reflect the same confidence level as estimates of reserves for all properties due to the effects of aggregation. Suncor's total 2P Reserves (gross) for Canada, are 7,282 mmboe as at Dec. 31, 2015. This total Canada number reflects Suncor's working interest in Syncrude at 12% WI as at Dec 31, 2015 and does not include incremental barrels acquired in 2016 related to the COS and Murphy Syncrude WI acquisitions, which equate to 1759 mmbbls.
- (2) 2P reserves as at December 31, 2015 updated to reflect increased working interest in the Syncrude project (53.74%) resulting from the acquisition of an incremental 36.74% interest from Canadian Oil Sands

- and 5% interest from Murphy. See Forward-Looking Statements in the Advisories.
- (3) 2P reserves as at December 31, 2015 updated to reflect the modified Suncor WI.

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- (1) Reserves are working interest before royalties. See Reserves in the Advisories. The estimates of reserves for individual properties provided herein may not reflect the same confidence level as estimates of reserves for all properties due to the effects of aggregation. Suncor's 2P Reserves (gross) for total Canada and North Sea UK respectively are 7282 mmboe and 94 mmboe as at Dec. 31, 2015. The aforementioned total Canada number reflects Suncor's working interest in Syncrude at 12% WI as at Dec 31, 2015 and does not include incremental barrels acquired in 2016 related to the COS and Murphy Syncrude WI acquisitions, which equate to 1759 mmbbls.
- (2) Suncor's 20.0% working interest is for the Hibernia base project. Effective December 1 2015, the updated Suncor's working interest in Hibernia Southern Extension Unit (HSEU) is 19.13%.
- (3) The 2P reserves number is as at December 31, 2015, and therefore does not reflect the modified Suncor WI.
- (4) Suncor's 27.5% working interest is for the White Rose base project. Suncor's working interest in the White Rose extension is 26.125%.
- (5) Suncor Hebron working interest update effective as at January 1, 2016.

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- (1) Retail urban market share from The Kent Group Ltd.
- (2) Percentages indicate processing capabilities
- (3) Wind farm capacities are gross. Includes working interests in six operating wind farms with gross installed capacity of 287 MW.



Investor Relations Contacts

 Steve Douglas
 David Burdziuk
 Leigh MacComb
 Peter Walls

 Vice President IR sdouglas@suncor.com
 Manager IR dburdziuk@suncor.com
 Analyst IR lmaccomb@suncor.com
 Associate IR pwalls@suncor.com

Visit us at the Investor Centre on suncor.com 1-800-558-9071 invest@suncor.com





