



October 29, 2015 **TSX: COS** 

# Canadian Oil Sands Reports Over \$1 Billion of Cost Savings Achieved at Syncrude Year to Date

All financial figures are unaudited, have been prepared in accordance with Canadian Generally Accepted Accounting Principles ("GAAP") and are reported in Canadian dollars, unless otherwise noted.

CALGARY, Alberta -- Canadian Oil Sands Limited (TSX: COS)(OTCQX: COSWF) ("COS") reported cash flow from operations of \$82 million, or \$0.17 per Share, in the third quarter, reflecting a 41 percent decline in our realized selling price and reduced production volumes, offset by significant cost reductions at Syncrude.

"The Syncrude project is entering a new era of lower cost operations. A major period of reinvestment that will sustain production for decades has come to a close and Syncrude is driving down costs in its base operations," said Ryan Kubik, President and Chief Executive Officer. "Canadian Oil Sands is demonstrating its ability to weather this period of low oil prices and even a modest improvement in oil prices will generate robust expansion of cash flow."

Canadian Oil Sands has a strong balance sheet and ample financial flexibility. Net debt has declined over the previous quarter, and the earliest long-term debt maturity is not until 2019.

The COS Board of Directors has reviewed the Suncor Energy Inc. bid with its external financial and legal advisors and has determined that the bid substantially undervalues COS and is not in the best interests of COS and its shareholders. The Board unanimously recommends shareholders reject this undervalued, opportunistic, and exploitive bid as discussed further below.

# Highlights for the three months ended September 30, 2015:

- Results in the third quarter reflect two months of strong operations, with production averaging about 320,000 barrels per day
  (117,600 barrels per day net to COS) and operating expenses of approximately \$30 per barrel in July and August; however,
  in late August, a process fire occurred in a section of piping at Syncrude's upgrader, which limited SCO shipments to minimal
  levels while damage was being assessed and facilities were being repaired. The incident resulted in a production impact of
  approximately seven million barrels (2.6 million barrels net to COS) in the quarter.
- Sales volumes averaged 86,687 barrels per day relative to the 87,787 barrels per day recorded in the third quarter of 2014.
- Operating expenses fell \$7.24 per barrel, averaging \$40.49 per barrel compared with the same 2014 period. The decline reflects progress on Syncrude's cost reduction initiatives, partially offset by the impact of the process fire on production volumes.
- Capital expenditures were down 62 percent to \$84 million compared with the 2014 third quarter, reflecting completion of Syncrude's major projects and progress on cost reduction initiatives. The Centrifuge Tailings Management project was completed approximately \$100 million (\$37 million net to COS) under budget.
- Syncrude achieved more than \$1 billion (\$367 million net to COS) in operating and capital cost reductions in the first nine
  months of 2015. As a result of significant progress on cost reduction initiatives, Syncrude has increased its targeted savings
  for 2015 to \$1.3 billion (\$488 million net to COS).
- COS realized a SCO selling price of \$60.20 per barrel compared with \$102.58 per barrel in the same 2014 quarter.
- Cash flow from operations was \$82 million (\$0.17 per Share) compared with \$302 million (\$0.62 per Share) in the same quarter
  of 2014, largely reflecting a lower realized SCO selling price partially offset by lower operating costs.
- COS reported a net loss of \$174 million (\$0.36 per Share) for the quarter, mainly reflecting unrealized foreign exchange losses on the revaluation of U.S. dollar denominated long-term debt.
- COS declared a quarterly dividend of \$0.05 per Share, payable on November 30, 2015 to shareholders of record on November 23, 2015.

	Three Mon	ths Ended	Nine Months Ended						
	Septen	nber 30	Septen	nber 30					
	2015	2014	2015	2014					
Cash flow from operations <sup>1</sup> (\$ millions)	\$ 82	\$ 302	\$ 228	\$ 899					
Per Share <sup>1</sup> (\$/Share)	\$ 0.17	\$ 0.62	\$ 0.47	\$ 1.86					
Net income (loss) (\$ millions)	\$ (174)	\$ 87	\$ (488)	\$ 435					
Per Share, Basic and Diluted (\$/Share)	\$ (0.36)	\$ 0.18	\$ (1.01)	\$ 0.90					
Sales volumes <sup>2</sup>									
Total (mmbbls)	8.0	8.1	24.6	24.6					
Daily average (bbls)	86,687	87,787	90,285	89,980					
Realized SCO selling price (\$/bbl)	\$ 60.20	\$ 102.58	\$ 62.58	\$ 106.49					
West Texas Intermediate ("WTI") (average \$US/bbI)	\$ 46.50	\$ 97.25	\$ 51.01	\$ 99.62					
SCO premium (discount) to WTI (weighted-average \$/bbl)	\$ (0.75)	\$ (3.14)	\$ (1.23)	\$ (2.28)					
Average foreign exchange rate (\$US/\$Cdn)	\$ 0.76	\$ 0.92	\$ 0.79	\$ 0.91					
Operating expenses (\$ millions)	\$ 323	\$ 385	\$ 1,037	\$ 1,248					
Per barrel (\$/bbl)	\$ 40.49	\$ 47.73	\$ 42.07	\$ 50.81					
Capital expenditures (\$ millions)	\$ 84	\$ 222	\$ 312	\$ 760					
Dividends (\$ millions)	\$ 25	\$ 170	\$ 73	\$ 509					
Per Share (\$/Share)	\$ 0.05	\$ 0.35	\$ 0.15	\$ 1.05					

<sup>&</sup>lt;sup>1</sup> Cash flow from operations and cash flow from operations per Share are additional GAAP financial measures and are defined in the "Additional GAAP Financial Measures" section of our MD&A.

#### **Syncrude Operations**

During the third quarter of 2015, Syncrude produced 21.6 million barrels, or 234,500 barrels per day, compared with 22.5 million barrels, or 244,800 barrels per day, in the third quarter of 2014. Production during the third quarter of 2015 was impacted by a process fire in the interconnecting piping between the hydrotreating and environmental units at Syncrude's upgrader which limited SCO shipments to minimal levels while damage was being assessed and the facilities were being repaired. The incident did not result in any injuries and the mining and extraction operations and major upgrading units were not damaged. All necessary repairs have now been made and Syncrude is implementing a plan to prevent a similar incident in the future. In the third quarter of 2014, production volumes reflected unplanned outages on sulphur processing units.

On a year-to-date basis, Syncrude produced 66.9 million barrels, or 245,100 barrels per day, in 2015 compared with 67.3 million barrels, or 246,400 barrels per day in 2014.

In September 2015, Syncrude achieved the highest level of certification for the sixth consecutive time in the Progressive Aboriginal Relations (PAR) program from the Canadian Council of Aboriginal Business. The PAR Gold certification recognizes Syncrude's commitment to Aboriginal employment, community investment, business development and community engagement.

Syncrude has updated its sustainability metrics for 2014; this information is available at www.syncrude.ca.

# Board of Canadian Oil Sands Recommends Rejection of Substantially Undervalued Suncor Bid

On October 5, 2015, Suncor Energy Inc. ("Suncor") announced a bid to acquire all the common shares of Canadian Oil Sands on the basis of 0.25 of a Suncor share for each share of COS. The Board of Directors of COS has now completed a full review of the offer with its external financial and legal advisors and has determined that the Suncor bid substantially undervalues COS and is not in the best interests of COS and its shareholders.

- The value offered for the shares is wholly inadequate; it substantially undervalues the COS ownership in Syncrude.
- Timing of the Suncor bid is entirely opportunistic; it is intended to take advantage of unprecedented conditions in the energy industry.
- The bid is exploitive: As an insider to the Syncrude joint venture, Suncor is aware of several cost reduction and value enhancing initiatives being discussed and implemented at Syncrude. Suncor's offer is attempting to increase its ownership before these initiatives take hold and are recognized and valued by the market.
- The bid fails to recognize that COS is strongly positioned to withstand low oil prices and emerge with even greater value when oil prices recover.

<sup>&</sup>lt;sup>2</sup> The Corporation's sales volumes differ from its production volumes due to changes in inventory, which are primarily in-transit pipeline volumes. Sales volumes are net of crude oil purchases.

Its financial advisor, RBC Capital Markets, has provided COS' Board of Directors with a written opinion that the consideration offered by the Suncor bid is inadequate to shareholders from a financial point of view.

To ensure the best interests of COS and shareholders are served, the Board of Directors is looking at a full range of strategic alternatives, from continuing as an independent company, to a merger or partnership with a strategic or financial partner, to a sale reflecting full and fair value for Canadian Oil Sands' shareholders.

The Board of Directors and management of COS will not tender to the Suncor bid, and we strongly recommend that all shareholders join us in rejecting this undervalued, opportunistic and exploitive bid.

Additional information can be found on the company's website at <a href="www.rejectsuncor.ca">www.rejectsuncor.ca</a>. The website includes Canadian Oil Sands' Director's Circular dated October 19, 2015, which has also been sent to all COS shareholders.

Further questions or requests for information related to the Suncor hostile bid should be directed to Kingsdale Shareholder Services, North America toll free at 1-866-851-3215; or via email at <a href="mailto:contactus@kingsdaleshareholder.com">contactus@kingsdaleshareholder.com</a>.

#### 2015 Outlook

- On October 19, 2015, COS revised its Syncrude production range to between 92 and 97 million barrels with a single-point
  estimate of 95 million barrels.
- Estimated 2015 operating expenses decreased to \$1,416 million, or \$40.56 per barrel, and estimated 2015 capital expenditures decreased to \$368 million. Syncrude is now targeting cost reductions of \$1.3 billion (\$488 million net to COS) in 2015, having achieved \$1 billion in savings in the first nine months of 2015.
- Our estimate of cash flow from operations decreased to \$340 million, or \$0.70 per Share, mainly reflecting lower assumed production and realized SCO selling price, partially offset by lower estimated operating and capital costs.
- The estimated 2015 realized SCO selling price was decreased to approximately \$62 per barrel, reflecting a U.S.\$50 per barrel
   WTI oil price, a \$0.79 \$US/\$Cdn foreign exchange rate, and a \$1.25 per barrel SCO discount to WTI.

Canadian Oil Sands expects to release its budget for 2016 in early December, which will include an outlook for Syncrude production and costs.

		As of	As o		
(millions of Canadian dollars, except volume and per barrel amounts)	Octo	ber 19, 2015	July 30, 2015		
Operating assumptions					
Syncrude production (mmbbls)		95	103		
Canadian Oil Sands sales (mmbbls)		34.9	37.8		
Sales, net of crude oil purchases and transportation	\$	2,165 \$	2,488		
Realized SCO selling price (\$/bbl)	\$	62.03 \$	65.75		
Operating expenses	\$	1,416 \$	1,497		
Operating expenses per barrel	\$	40.56 \$	39.56		
Development expenses	\$	98 \$	138		
Crown royalties	\$	129 \$	176		
Current taxes	\$	— \$	30		
Cash flow from operations <sup>1, 2</sup>	\$	340 \$	474		
Capital expenditure assumptions					
Major projects	\$	66 \$	87		
Regular maintenance	\$	258 \$	294		
Capitalized interest	\$	44 \$	41		
Total capital expenditures	\$	368 \$	422		
Business environment assumptions					
Sales weighted average WTI crude oil (USD/bbl)	\$	50.00 \$	55.00		
Sales weighted average premium/discount to CAD WTI (\$/bbl)	\$	(1.25) \$	(3.00)		
Sales weighted average foreign exchange rate (CAD:USD)	\$	0.79 \$	0.80		
Sales weighted average AECO natural gas (CAD/GJ)	\$	2.75 \$	3.00		

<sup>1</sup> Cash flow from operations is an additional GAAP financial measure and is defined in the "Additional GAAP Financial Measures" section of the MD&A.

<sup>&</sup>lt;sup>2</sup> Estimated 2015 cash flow from operations in this Outlook excludes \$20 million of Crown rovalties which were expensed in prior vears and will be paid in the first quarter of 2016.

Changes in certain factors and market conditions could potentially impact Canadian Oil Sands' Outlook. More information on the Company's results and Outlook is provided in our MD&A and the October 19, 2015 guidance document, which are available on our web site at **www.cdnoilsands.com** under "Investor Centre".

## Forward-Looking Information

In the interest of providing the shareholders and potential investors of Canadian Oil Sands Limited (the "Corporation") with information regarding the Corporation, including management's assessment of the Corporation's future production and cost estimates, plans and operations, this press release contains forward-looking information and statements (collectively, "forward-looking statements") under applicable securities law. Forward-looking statements are often, but not always, identified by words such as "anticipate", "expect", "believe", "plan", "intend" or similar words suggesting future outcomes.

Forward-looking statements in this press release include, but are not limited to, statements with respect to: Canadian Oil Sands' future cash flow; all expectations regarding dividends; all expectations regarding net debt; all expectations regarding the Corporation's liquidity; the 2015 annual Syncrude production range of 92 million barrels to 97 million barrels and the Corporation's 2015 guidance assumption of 95 million barrels (34.9 million barrels net to the Corporation); the estimated sales, operating expenses, development expenses, Crown royalties, current taxes, capital expenditures, and cash flow from operations in 2015; the estimated price for crude oil and natural gas in 2015; the estimated foreign exchange rate in 2015; the anticipated impact of increases or decreases in oil prices, production, operating expenses, foreign exchange rates and natural gas prices on the Corporation's cash flow from operations; the estimated 2015 major project, regular maintenance and capitalized interest spending; the estimated realized selling price, which includes the anticipated differential to West Texas Intermediate ("WTI") to be received in 2015 for the Corporation's product; and the Board's strategic alternatives evaluation process.

You are cautioned not to place undue reliance on forward-looking statements, as there can be no assurance that the plans, intentions or expectations upon which they are based will occur. By their nature, forward-looking statements involve numerous assumptions, known and unknown risks and uncertainties, both general and specific, that contribute to the possibility that the predictions, forecasts, projections and other forward-looking statements will not occur. Although the Corporation believes that the expectations represented by such forward-looking statements are reasonable and reflect the current views of the Corporation with respect to future events, there can be no assurance that such assumptions and expectations will prove to be correct.

The factors or assumptions on which the forward-looking statements are based include, but are not limited to: the assumptions outlined in the Corporation's guidance document as posted on the Corporation's website at <a href="www.cdnoilsands.com">www.cdnoilsands.com</a> as of October 19, 2015 and as subsequently amended or replaced from time to time, including without limitation, the assumptions as to production, operating expenses, capital expenditures and oil prices; the successful and timely implementation of capital and maintenance projects; Syncrude's business and spending plans; the ability to obtain regulatory and Syncrude joint venture owner approval; the continuation of assumed tax, royalty and other legislative and regulatory regimes and the accuracy of the estimates of our reserves and resources volumes.

Some of the risks and other factors which could cause actual results or events to differ materially from current expectations expressed in the forward-looking statements contained in this press release include, but are not limited to: volatility of crude oil prices; volatility of the synthetic crude oil ("SCO") to WTI differential; the impact of the anticipated Syncrude cost reductions not materializing; the impact that pipeline capacity and apportionment and refinery demand have on prices for SCO and the ability to deliver SCO; the impacts of legislative and regulatory changes especially those which relate to royalties, taxation, tailings, water and the environment; the impact of new technologies on the cost of oil sands mining; the impacts of rising costs associated with tailings and water management; the inability of Syncrude to obtain required consents, permits or approvals, including without limitation, the inability of Syncrude to obtain approval to return water from its operations; various events which could disrupt operations including fires. equipment failures and severe weather; unsuccessful or untimely implementation of capital or maintenance projects; the impact of technology on operations and processes and how new technology may not perform as expected; the obtaining of required owner approvals from the Syncrude owners for expansions, operational issues and contractual issues; labour turnover and shortages and the productivity achieved from labour in the Fort McMurray area; uncertainty of estimates with respect to reserves and resources; the supply and demand metrics for oil and natural gas; currency and interest rate fluctuations; volatility of natural gas prices; the Corporation's ability to either generate sufficient cash flow from operations to meet its current and future obligations or obtain external sources of debt and equity capital; the inability of the Corporation to continue to meet the listing requirements of the Toronto Stock Exchange; general economic, business and market conditions and such other risks and uncertainties described in the Corporation's AIF dated February 24, 2015 and in the reports and filings made with securities regulatory authorities from time to time by the Corporation which are available on the Corporation's profile on SEDAR at www.sedar.com and on the Corporation's website at www.cdnoilsands.com.

You are cautioned that the foregoing list of important factors is not exhaustive. Furthermore, the forward-looking statements contained in this press release are made as of October 29, 2015, and unless required by law, the Corporation does not undertake any obligation to update publicly or to revise any of the included forward-looking statements, whether as a result of new information, future events or otherwise. The forward-looking statements contained in this press release are expressly qualified by this cautionary statement.

# **Additional GAAP Financial Measures**

In this press release, we refer to additional GAAP financial measures that do not have any standardized meaning as prescribed by Canadian GAAP. Additional GAAP financial measures include: cash flow from operations, cash flow from operations per Share and net debt. For more information on additional GAAP financial measures please refer to our Third Quarter MD&A which is available on the Corporation's website at <a href="www.cdnoilsands.com">www.cdnoilsands.com</a>.

# Management's Discussion and Analysis

The following Management's Discussion and Analysis ("MD&A") was prepared as of October 29, 2015 and should be read in conjunction with the unaudited consolidated financial statements and notes thereto of Canadian Oil Sands Limited (the "Corporation") for the three and nine months ended September 30, 2015 and September 30, 2014, the audited consolidated financial statements and MD&A of the Corporation for the year ended December 31, 2014 and the Corporation's Annual Information Form ("AIF") dated February 24, 2015. Additional information on the Corporation, including its AIF, is available on SEDAR at <a href="www.sedar.com">www.sedar.com</a> or on the Corporation's website at <a href="www.cdnoilsands.com">www.cdnoilsands.com</a>. References to "Canadian Oil Sands", "COS" or "we" include the Corporation, its subsidiaries and partnerships. The financial results of Canadian Oil Sands have been prepared in accordance with Canadian Generally Accepted Accounting Principles ("GAAP") and are reported in Canadian dollars, unless otherwise noted.

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## **Advisories**

#### **Forward-Looking Information**

In the interest of providing the Corporation's shareholders and potential investors with information regarding the Corporation, including management's assessment of the Corporation's future production and cost estimates, plans and operations, this MD&A contains forward-looking information and statements (collectively, "forward-looking statements") under applicable securities law. Forward-looking statements are often, but not always, identified by words such as "anticipate", "expect", "believe", "plan", "intend" or similar words suggesting future outcomes.

Forward-looking statements in this MD&A include, but are not limited to, statements with respect to: the 2015 annual Syncrude production range of 92 million barrels to 97 million barrels and the Corporation's 2015 assumption of 95 million barrels (34.9 million barrels net to the Corporation); the estimated potential 2015 Syncrude cost reductions; all expectations regarding dividends; the estimated sales, operating expenses, development expenses, Crown royalties, current taxes, capital expenditures and cash flow from operations for 2015; the estimated price for crude oil and natural gas in 2015; the estimated foreign exchange rates in 2015; the estimated realized selling price, which includes the anticipated differential to West Texas Intermediate ("WTI") to be received in 2015 for the Corporation's product; the expectations regarding net debt; the anticipated impact of increases or decreases in oil prices, production, operating expenses, foreign exchange rates and natural gas prices on the Corporation's cash flow from operations; the belief that fluctuations in the Corporation's realized selling prices, U.S. to Canadian dollar exchange rate fluctuations, planned maintenance activities and unplanned outages, changes in bitumen values, fluctuations in natural gas prices and tax expense may impact the Corporation's financial results in the future; the belief that Syncrude cost reduction efforts are indicating a trend towards lower operating and capital costs in 2015 and future years; the belief that capital expenditures will decline and future depreciation and depletion expense will increase upon completion of the Syncrude major projects; all expectations regarding the Corporation's credit facilities; the expectation that the centrifuge plant at the Mildred Lake mine will commence operations in the fourth quarter of 2015; the estimated 2015 regular maintenance, capitalized interest and major project spending; the belief that the Corporation has sufficient liquidity and balance sheet strength

in the current environment; the belief that based on assumptions in the 2015 Guidance there will be sufficient cash flow from operations in the last quarter of 2015 to fund the working capital deficiency; and the Board's strategic alternatives evaluation process.

You are cautioned not to place undue reliance on forward-looking statements, as there can be no assurance that the plans, intentions or expectations upon which they are based will occur. By their nature, forward-looking statements involve numerous assumptions, known and unknown risks and uncertainties, both general and specific, that contribute to the possibility that the predictions, forecasts, projections and other forward-looking statements will not occur. Although the Corporation believes that the expectations represented by such forward-looking statements are reasonable and reflect the current views of the Corporation with respect to future events, there can be no assurance that such assumptions and expectations will prove to be correct.

The factors or assumptions on which the forward-looking statements are based include, but are not limited to: the assumptions outlined in the Corporation's guidance document as posted on the Corporation's website at <a href="www.cdnoilsands.com">www.cdnoilsands.com</a> as of October 19, 2015 and as subsequently amended or replaced from time to time, including without limitation, the assumptions as to production, operating expenses and oil prices; the successful and timely implementation of capital projects; Syncrude's business spending plans; the ability to obtain regulatory and Syncrude joint venture owner approval; our ability to either generate sufficient cash flow from operations to meet our current and future obligations or obtain external sources of debt and equity capital; the continuation of assumed tax, royalty and other legislative and regulatory regimes and the accuracy of the estimates of our reserves and resources volumes.

Some of the risks and other factors which could cause actual results or events to differ materially from current expectations expressed in the forward-looking statements contained in this MD&A include, but are not limited to: volatility of crude oil prices; volatility of the synthetic crude oil ("SCO") to WTI differential; the impact of the anticipated Syncrude cost reductions not materializing; the impact that pipeline capacity and apportionment and refinery demand have on prices for SCO and the ability to deliver SCO; the impacts of legislative and regulatory changes especially those which relate to royalties, taxation, tailings, water and the environment; the impact of new technologies on the cost of oil sands mining; the impacts of rising costs associated with tailings and water management; the inability of Syncrude to obtain required consents, permits or approvals, including without limitation, the inability of Syncrude to obtain approval to return water from its operations; various events which could disrupt operations including fires, equipment failures and severe weather; unsuccessful or untimely implementation of capital or maintenance projects; the impact of technology on operations and processes and how new technology may not perform as expected; the obtaining of required owner approvals from the Syncrude owners for expansions, operational issues and contractual issues; labour turnover and shortages and the productivity achieved from labour in the Fort McMurray area; uncertainty of estimates with respect to reserves and resources; the supply and demand metrics for oil and natural gas; currency and interest rate fluctuations; volatility of natural gas prices; the Corporation's ability to either generate sufficient cash flow from operations to meet its current and future obligations or obtain external sources of debt and equity capital; the inability of the Corporation to continue to meet the listing requirements of the Toronto Stock Exchange; general economic, business and market conditions and such other risks and uncertainties described in the Corporation's AIF dated February 24, 2015 and in the reports and filings made with securities regulatory authorities from time to time by the Corporation which are available on the Corporation's profile on SEDAR at www.sedar.com and on the Corporation's website at www.cdnoilsands.com.

You are cautioned that the foregoing list of important factors is not exhaustive. Furthermore, the forward-looking statements contained in this MD&A are made as of October 29, 2015, and unless required by law, the Corporation does not undertake any obligation to update publicly or to revise any of the included forward-looking statements, whether as a result of new information, future events or otherwise. The forward-looking statements contained in this MD&A are expressly qualified by this cautionary statement.

# **Additional GAAP Financial Measures**

In this MD&A, we refer to additional GAAP financial measures that do not have any standardized meaning as prescribed by Canadian GAAP. Additional GAAP financial measures are line items, headings or subtotals in addition to those required under Canadian GAAP, and financial measures disclosed in the notes to the financial statements which are relevant to an understanding of the financial statements and are not presented elsewhere in the financial statements. These measures have been described and presented in order to provide shareholders and potential investors with additional measures for analyzing our ability to generate funds to finance our operations and information regarding our liquidity. Users are cautioned that additional GAAP financial measures presented by the Corporation may not be comparable with measures provided by other entities.

Additional GAAP financial measures include: cash flow from operations, cash flow from operations per Share, net debt, total net capitalization, total capitalization, net debt-to-total net capitalization and long-term debt-to-total capitalization.

Cash flow from operations is calculated as cash from (used in) operating activities before changes in non-cash working capital. Cash flow from operations per Share is calculated as cash flow from operations divided by the weighted-average number of Shares outstanding in the period. Because cash flow from operations and cash flow from operations per Share are not impacted by fluctuations in non-cash working capital balances, we believe these measures are more indicative of operational performance than cash from (used in) operating activities. With the exception of current taxes, liabilities for Crown royalties and the current portion of our asset retirement obligation, our non-cash working capital is liquid and typically settles within 30 days.

Cash flow from operations is reconciled to cash from (used in) operating activities as follows:

		ths Ended nber 30	Nine Months Ended September 30				
(\$ millions)	2015	2014	2015	2014			
Cash flow from operations <sup>1</sup>	\$ 82	\$ 302	\$ 228	\$ 899			
Change in non-cash working capital <sup>1</sup>	307	(19)	87	(468)			
Cash from operating activities <sup>1</sup>	\$ 389	\$ 283	\$ 315	\$ 431			

<sup>&</sup>lt;sup>1</sup> As reported in the Consolidated Statements of Cash Flows.

Net debt, total net capitalization, total capitalization, net debt-to-total net capitalization and long-term debt-to-total capitalization are used by the Corporation to analyze liquidity and manage capital, as discussed in the "Liquidity and Capital Resources" section of this MD&A and in Note 12 to the unaudited consolidated financial statements for the three and nine months ended September 30, 2015.

#### Overview

As a result of major cost-cutting efforts, Syncrude has reduced its operating and capital costs by more than \$1 billion (\$367 million net to COS) in the first nine months of 2015 compared with its original budget. This achievement reflects Syncrude's significant efforts to reduce the scope of its activities and increase efficiency. In addition, capital expenditures have decreased substantially in 2015 with the completion of the major projects.

Results in the third quarter reflect two months of strong operations, with production averaging about 320,000 barrels per day (117,600 barrels per day net to COS) and operating expenses of approximately \$30 per barrel in July and August. In late August, a process fire occurred in the interconnecting piping between the hydrotreating and environmental units at Syncrude's upgrader. The fire was safely and quickly extinguished with no injuries or environmental impacts and Syncrude made repairs to affected facilities by the end of the quarter. The fire reduced Syncrude's production volumes by approximately seven million barrels (2.6 million barrels net to COS), negatively affecting revenues and per-barrel figures in the quarter.

Canadian Oil Sands generated \$82 million of cash flow from operations, or \$0.17 per Share, during the third quarter of 2015, despite low oil prices and the production impact of the fire. Cash flows were bolstered by the continued cost reductions which meant that cash flow from operations in the quarter was almost sufficient to fully fund \$84 million of capital expenditures.

The realized SCO selling price of \$60.20 per barrel in the third quarter of 2015 reflects a U.S. \$46.50 per barrel WTI oil price, a \$0.76 \$US/\$Cdn foreign exchange rate, and a \$0.75 per barrel SCO discount to WTI. The third quarter realized SCO selling price was 41 percent lower than the \$102.58 per barrel realized in the same quarter of 2014.

Operating expenses in the third quarter of 2015 were \$323 million, or \$40.49 per barrel, a \$7.24 per barrel decrease from the same quarter of 2014. Third quarter capital expenditures also declined to \$84 million from \$222 million with the completion of the major capital projects and progress on cost reductions.

COS recorded a net loss of \$174 million in the quarter, mainly reflecting unrealized foreign exchange losses of \$139 million on the revaluation of U.S. dollar denominated long-term debt.

## **Updated Guidance**

On October 19, 2015 COS updated its annual guidance and is estimating 2015 cash flow from operations of \$340 million. The Syncrude production range was narrowed to 92 to 97 million barrels with a new single-point estimate of 95 million barrels, reflecting lost production associated with the process fire. The estimated 2015 realized SCO selling price was decreased to approximately \$62.03 per barrel, reflecting a U.S.\$50 per barrel WTI oil price, a \$0.79 \$US/\$Cdn foreign exchange rate, and a \$1.25 per barrel SCO discount to WTI. Estimated 2015 operating expenses decreased to \$1,416 million, or \$40.56 per barrel, and estimated 2015 capital expenditures decreased to \$368 million.

# **Highlights**

		ths Ended nber 30			ns Ended ber 30
	2015	2014	20	15	2014
Cash flow from operations <sup>1</sup> (\$ millions)	\$ 82	\$ 302	\$ 2	28	\$ 899
Per Share <sup>1</sup> (\$/Share)	\$ 0.17	\$ 0.62	\$ 0	.47	\$ 1.86
Net income (loss) (\$ millions)	\$ (174)	\$ 87	\$ (4	88)	\$ 435
Per Share, Basic and Diluted (\$/Share)	\$ (0.36)	\$ 0.18	\$ (1.	01)	\$ 0.90
Sales volumes <sup>2</sup>					
Total (mmbbls)	8.0	8.1	2	4.6	24.6
Daily average (bbls)	86,687	87,787	90,2	85	89,980
Realized SCO selling price (\$/bbl)	\$ 60.20	\$ 102.58	\$ 62	.58	\$ 106.49
West Texas Intermediate ("WTI") (average \$US/bbl)	\$ 46.50	\$ 97.25	\$ 51	.01	\$ 99.62
SCO premium (discount) to WTI (weighted-average \$/bbI)	\$ (0.75)	\$ (3.14)	\$ (1.	23)	\$ (2.28)
Average foreign exchange rate (\$US/\$Cdn)	\$ 0.76	\$ 0.92	\$ 0	.79	\$ 0.91
Operating expenses (\$ millions)	\$ 323	\$ 385	\$ 1,0	37	\$ 1,248
Per barrel (\$/bbl)	\$ 40.49	\$ 47.73	\$ 42	.07	\$ 50.81
Capital expenditures (\$ millions)	\$ 84	\$ 222	\$ 3	12	\$ 760
Dividends (\$ millions)	\$ 25	\$ 170	\$	73	\$ 509
Per Share (\$/Share)	\$ 0.05	\$ 0.35	\$ 0	15	\$ 1.05

<sup>&</sup>lt;sup>1</sup> Cash flow from operations and cash flow from operations per Share are additional GAAP financial measures and are defined in the "Additional GAAP Financial Measures" section of this MD&A.

# **Review of Operations**

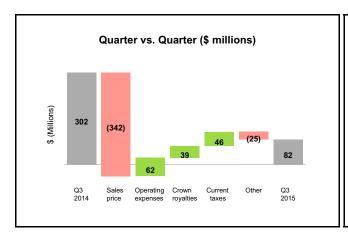
During the third quarter of 2015, Syncrude produced 21.6 million barrels, or 234,500 barrels per day, compared with 22.5 million barrels, or 244,800 barrels per day, in the third quarter of 2014. Production during the third quarter of 2015 was impacted by a process fire in the interconnecting piping between the hydrotreating and environmental units at Syncrude's upgrader which limited SCO shipments to minimal levels while damage was being assessed and the facilities were being repaired. In the third quarter of 2014, production volumes reflect unplanned outages on sulphur processing units.

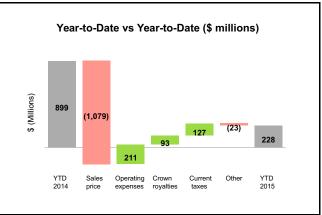
On a year-to-date basis, Syncrude produced 66.9 million barrels, or 245,100 barrels per day, in 2015 compared with 67.3 million barrels, or 246,400 barrels per day in 2014.

<sup>&</sup>lt;sup>2</sup> The Corporation's sales volumes differ from its production volumes due to changes in inventory, which are primarily in-transit pipeline volumes. Sales volumes are net of crude oil purchases.

## **Review of Financial Results**

# **Cash Flow from Operations**

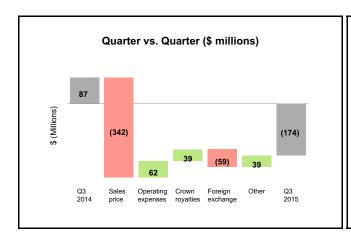


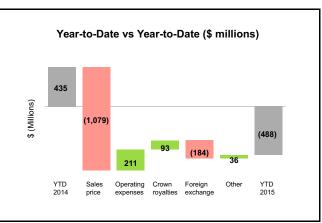


Cash flow from operations was \$82 million in the third quarter and \$228 million in the first nine months of 2015 compared with \$302 million and \$899 million, respectively, in the 2014 periods mainly as a result of lower realized SCO selling prices partially offset by lower operating expenses, Crown royalties and current taxes.

The changes in the components of cash flow from operations are discussed in greater detail later in this MD&A.

# Net Income (Loss)





COS reported a net loss of \$174 million in the third quarter and \$488 million in the first nine months of 2015 compared with net income of \$87 million and \$435 million, respectively in the 2014 periods, mainly as a result of the decline in the realized SCO selling price, partially offset by lower operating expenses and Crown royalties. Unrealized foreign exchange losses on long-term debt also contributed to the net losses in 2015.

The changes in the components of net income are discussed in greater detail later in this MD&A.

The following table shows net income components per barrel of SCO:

Three Months Ended Nine Months I											ed	
			Se	ptember 30					Se	eptember 30		
(\$ per barrel) <sup>1</sup>		2015		2014		Change		2015		2014		Change
Sales net of crude oil purchases and transportation expense	\$	60.26	\$	102.57	\$	(42.31)	\$	62.62	\$	106.23	\$	(43.61)
Operating expense		(40.49)		(47.73)		7.24		(42.07)		(50.81)		8.74
Crown royalties		(3.01)		(7.68)		4.67		(2.78)		(6.54)		3.76
	\$	16.76	\$	47.16	\$	(30.40)	\$	17.77	\$	48.88	\$	(31.11)
Development expense	\$	2.41	\$	4.23	\$	(1.82)	\$	2.96	\$	3.98	\$	(1.02)
Administration and insurance expenses		1.05		1.11		(0.06)	)	1.07		1.43		(0.36)
Depreciation and depletion expense		16.09		15.71		0.38		15.41		14.96		0.45
Net finance expense		4.37		1.47		2.90		4.05		1.51		2.54
Foreign exchange loss		16.47		9.08		7.39		10.61		3.18		7.43
Tax expense (recovery)		(1.63)		5.03		(6.66)	)	3.51		6.16		(2.65)
		38.76		36.63		2.13		37.61		31.22		6.39
Net income (loss) per barrel	\$	(22.00)	\$	10.53	\$	(32.53)	\$	(19.84)	\$	17.66	\$	(37.50)
Sales volumes (mmbbls) <sup>2</sup>		8.0		8.1		(0.1)	)	24.6		24.6		

<sup>&</sup>lt;sup>1</sup> Per barrel measures derived by dividing the relevant item by sales volumes in the period.

# Sales Net of Crude Oil Purchases and Transportation Expense

Three Months Ended Nine Months Ended September 30 September 3												
(\$ millions, except where otherwise noted)		2015		2014		Change		2015		2014		Change
Sales <sup>1</sup> Crude oil purchases	\$	565 (65)		963 (127)		(398) 62	\$	1,831 (237)		3,018 (373)	\$	(1,187) 136
Transportation expense		(19)		(7)		(12)		(50)		(373)		(15)
	\$	481	\$	829	\$	(348)	\$	1,544	\$	2,610	\$	(1,066)
Sales volumes <sup>2</sup> Total (mmbbls) Daily average (bbls)		8.0 86,687		8.1 87,787		(0.1) (1,100)		24.6 90,285		24.6 89,980		— 305
Realized SCO selling price <sup>3</sup> (average \$/bbl)	\$	60.20	\$	102.58	\$	(42.38)	\$	62.58	\$	106.49	\$	(43.91)
West Texas Intermediate ("WTI") (average \$US/bbl)	\$	46.50	\$	97.25	\$	(50.75)	\$	51.01	\$	99.62	\$	(48.61)
SCO premium (discount) to WTI (weighted-average \$/bbl)	\$	(0.75)	\$	(3.14)	\$	2.39	\$	(1.23)	\$	(2.28)	\$	1.05
Average foreign exchange rate (\$US/\$Cdn)	\$	0.76	\$	0.92	\$	(0.16)	\$	0.79	\$	0.91	\$	(0.12)

<sup>&</sup>lt;sup>1</sup> Sales include sales of purchased crude oil.

The \$348 million decrease in third quarter sales, net of crude oil purchases and transportation expense, reflects a \$42 per barrel decline in the realized selling price relative to the third quarter of 2014. Similarly, the \$1,066 million decrease in 2015 year-to-date sales, net of crude oil purchases and transportation expense, reflects a \$44 per barrel decline in the realized selling price relative to 2014. The decline in the realized selling price in both periods was due to a drop in the WTI oil price by approximately \$50 per barrel compared to the 2014 periods, which was partially offset by a weaker Canadian dollar and smaller discounts to WTI.

<sup>&</sup>lt;sup>2</sup> Sales volumes, net of purchased crude oil volumes.

Sales volumes, net of purchased crude oil volumes.

<sup>&</sup>lt;sup>3</sup> SCO sales net of crude oil purchases and transportation expense divided by sales volumes, net of purchased crude oil volumes.

#### **Operating Expenses**

The following table shows the major components of operating expenses in total dollars and per barrel of SCO:

			Th	ree Mon	ths Ended			Nine Months Ended								
		September 30								Septen	mber 30					
		2015				2014				5	2014					
	\$ millio	ons	\$ p	oer bbl	\$ millions	\$	per bbl	\$ millions	: :	\$ per bbl	\$ millio	ns	\$	per bbl		
Production and maintenance <sup>1</sup>	\$	264	\$	33.06	\$ 313	\$	38.80	\$ 859	) \$	34.84	\$	980	\$	39.92		
Natural gas and diesel purchases <sup>2</sup>		33		4.10	40		5.01	92	?	3.73		156		6.35		
Syncrude pension and incentive compensation		16		2.08	22		2.66	57		2.33		79		3.20		
Other <sup>3</sup>		10		1.25	10		1.26	29	)	1.17		33		1.34		
Total operating expenses	\$	323	\$	40.49	\$ 385	\$	47.73	\$ 1,037	٠ :	42.07	\$ 1,:	248	\$	50.81		

<sup>&</sup>lt;sup>1</sup> Includes non-major turnaround costs. Major turnaround costs are capitalized as property, plant and equipment.

Syncrude has made progress on cost reduction initiatives, surpassing COS' annual goal of \$900 million, or \$330 million net to COS, of operating and capital cost reductions in the first nine months of 2015. The production and maintenance cost reductions, together with lower natural gas and diesel prices, have resulted in a \$62 million and \$211 million decrease in operating expenses in the three and nine months ended September 30, 2015, respectively, compared with the same periods in 2014. The cost reduction efforts target savings in production and maintenance costs and have resulted in changes to Syncrude's workforce costs.

The following table shows operating expenses per barrel of bitumen and SCO. Costs are allocated to bitumen production and upgrading on the basis used to determine Crown royalties.

			Т	hree Mon	th	s Ended			Nine Months Ended								
				Septen	nbe	er 30			September 30								
		20	15			20	14			20	15		2	014			
(\$ per barrel)	Bit	umen		SCO	В	Bitumen		sco		Bitumen		SCO	Bitumen		SCO		
Bitumen production	\$	23.17	\$	28.76	\$	28.38	\$	33.80	\$	24.58	\$	29.78	\$ 30.08	3 \$	36.28		
Internal fuel allocation <sup>1</sup>		1.71		2.12		3.07		3.65		1.95		2.36	3.1	7	3.82		
Total bitumen production expenses	\$	24.88	\$	30.88	\$	31.45	\$	37.45	\$	26.53	\$	32.14	\$ 33.2	5 \$	40.10		
Upgrading <sup>2</sup>			\$	11.73			\$	13.93			\$	12.29		\$	14.53		
Less: internal fuel allocation <sup>1</sup>				(2.12)				(3.65)	)			(2.36)			(3.82)		
Total upgrading expenses			\$	9.61			\$	10.28			\$	9.93		\$	10.71		
Total operating expenses			\$	40.49			\$	47.73			\$	42.07		\$	50.81		
(thousands of barrels per day)																	
Syncrude production volumes		291		235		291		245		297		245	29	7	246		
Canadian Oil Sands sales volumes				87				88				90			90		

<sup>&</sup>lt;sup>1</sup> Reflects energy generated by the upgrader that is used in the bitumen production process and is valued by reference to natural gas and diesel prices. Natural gas prices averaged \$2.71 per GJ and \$2.68 per GJ in the three and nine months ended September 30. 2015, respectively, and \$3.94 per GJ and \$4.63 per GJ in the three and nine months ended September 30. 2014, respectively. Diesel prices averaged \$0.66 per litre and \$0.69 per litre in the three and nine months ended September 30, 2015, respectively, and \$0.94 per litre and \$1.04 per litre in the three and nine months ended September 30, 2014, respectively.

# **Crown Royalties**

Crown royalties decreased to \$23 million in the third quarter of 2015 from \$62 million in the third quarter of 2014. On a year-to-date basis, Crown royalties decreased to \$68 million in 2015 from \$161 million in 2014. The decreases in both the quarterly and year-to-date Crown royalties reflect lower deemed bitumen prices partially offset by lower bitumen-related operating and capital expenditures.

<sup>&</sup>lt;sup>2</sup> Includes costs to purchase natural gas used to produce energy and hydrogen and diesel consumed as fuel.

<sup>&</sup>lt;sup>3</sup> Includes fees for management services provided by Imperial Oil Resources, insurance premiums, and greenhouse gas emissions levies.

<sup>&</sup>lt;sup>2</sup> Upgrading expenses include the production and maintenance expenses associated with processing and upgrading bitumen to SCO.

#### **Net Finance Expense**

	Three Mon Septen		Nine Months Ended September 30				
(\$ millions)	2015		2014		2015		2014
Interest costs on long-term debt	\$ 38	\$	30	\$	108	\$	89
Less capitalized interest on long-term debt	(13)		(29)		(38)		(81)
Interest expense on long-term debt	\$ 25	\$	1	\$	70	\$	8
Interest expense on employee future benefits	3		4		10		11
Accretion of asset retirement obligation	7		7		21		21
Interest income	_		_		(1)		(3)
Net finance expense	\$ 35	\$	12	\$	100	\$	37

Higher interest costs on the Corporation's long-term debt in 2015 reflect a weaker Canadian dollar and higher average outstanding debt levels due to drawings on credit facilities. Also, capitalized interest on long-term debt decreased in 2015 with the completion of the Mildred Lake Mine Train Replacement project at the end of 2014, resulting in higher net finance expense.

#### Foreign Exchange

	Three Mon		Nine Months Ended				
	Septen	nber 30	Septen	nber 30			
(\$ millions)	2015	2014	2015	2014			
Foreign exchange loss – long-term debt	\$ 139	\$ 80	\$ 271	\$ 86			
Foreign exchange gain – other	(7)	(7)	(9)	(8)			
Total foreign exchange loss	\$ 132	\$ 73	\$ 262	\$ 78			

Foreign exchange gains and losses are the result of revaluations of the Corporation's U.S. dollar-denominated long-term debt, accounts receivable and cash into Canadian dollars.

The \$US/\$Cdn exchange rate was \$0.75 at September 30, 2015 versus \$0.80 at June 30, 2015 and \$0.86 at December 31, 2014. The change in exchange rates in 2015 generated unrealized foreign exchange losses of \$139 million in the third quarter and \$271 million on a year-to-date basis.

The \$US/\$Cdn exchange rate was \$0.89 at September 30, 2014, \$0.94 at June 30, 2014 and December 31, 2013. As a result, COS recorded unrealized foreign exchange losses of \$80 million in the third quarter of 2014 and \$86 million in the first nine months of 2014.

# Tax Expense

	Three Mon Septem	 	Nine Months Ended September 30					
(\$ millions)	2015	2014		2015		2014		
Current tax expense (recovery)	\$ (10)	\$ 36	\$	_	\$	127		
Deferred tax expense (recovery)	(4)	4		86		24		
Total tax expense (recovery)	\$ (14)	\$ 40	\$	86	\$	151		

In June 2015, the Alberta government enacted an increase to the corporate tax rate from 10 percent to 12 percent effective July 1, 2015. As a result, COS recorded an additional deferred tax expense of \$120 million in the second quarter of 2015. The Corporation's combined federal and provincial tax rate will increase to 27 percent beginning in 2016.

Current tax expense decreased in 2015 due to lower taxable income generated by the Corporation's partnership.

# **Asset Retirement Obligation**

(\$ millions)	Nine	Months Ended September 30 2015	Year Ended December 31 2014
Asset retirement obligation, beginning of period	\$	1,219	\$ 896
Decrease in risk-free interest rate		_	224
Reclamation expenditures		(7)	(18)
Increase in estimated reclamation and closure expenditures		2	89
Accretion expense		21	28
Asset retirement obligation, end of period	\$	1,235	\$ 1,219
Less current portion		(18)	(18)
Non-current portion	\$	1,217	\$ 1,201

# **Pension and Other Post-Employment Benefit Plans**

(\$ millions)	 Nonths Ended September 30 2015	ı	Year Ended December 31 2014
Accrued benefit liability, beginning of period	\$ 338	\$	308
Current service cost	37		42
Interest expense <sup>1</sup>	10		14
Contributions	(35)		(48)
Re-measurement (gains) losses:			
Return on plan assets below (in excess of) estimated return <sup>1</sup>	11		(76)
Decrease in discount rate	57		100
Other	(1)		(2)
Accrued benefit liability, end of period	\$ 417	\$	338
Less current portion	(19)		(20)
Non-current portion	\$ 398	\$	318

<sup>&</sup>lt;sup>1</sup> Estimated return on plan assets is included in net finance expense and in the nine months ended September 30. 2015 was \$26 million (vear ended December 31, 2014 - \$34 million).

The Corporation's obligation for Syncrude Canada Ltd.'s ("Syncrude Canada") accrued benefit liability increased to \$417 million at September 30, 2015 from \$338 million at December 31, 2014 due to a 25 basis point decrease in the interest rate used to discount the accrued benefit liability, and lower than expected returns on plan assets.

# **Summary of Quarterly Results**

				2015			l			20	14				l	2013
		Q3		Q2		Q1		Q4		Q3		Q2		Q1		Q4
Sales <sup>1</sup> (\$ millions)	\$	481	\$	523	\$	540	\$	809	\$	829	\$	786	\$	995	\$	945
Net income (loss) (\$ millions) Per Share, Basic & Diluted (\$/Share)	\$ \$	(174) (0.36)		(128) (0.26)		(186) (0.38)	ı.	25 0.05	•	87 0.18	•	176 0.36	•	172 0.35	ľ	192 0.40
Cash flow from operations <sup>2</sup> (\$ millions) Per Share <sup>2</sup> (\$/Share)	\$ \$	82 0.17	٠	70 0.14	•	76 0.16	ľ	207 0.43	•	302 0.62	•	240 0.50	•	357 0.74	ľ	392 0.81
Dividends (\$ millions) Per Share (\$/Share)	\$ \$	25 0.05		24 0.05	•	24 0.05	\$ \$	169 0.35	•	170 0.35	•	169 0.35		170 0.35	ľ	169 0.35
Daily average sales volumes <sup>3</sup> (bbls)		86,687		77,088		107,305		108,139		87,787		77,064		105,283		112,092
Realized SCO selling price (\$/bbl)	\$	60.20	\$	74.47	\$	55.95	\$	81.32	\$	102.58	\$	112.04	\$	105.73	\$	91.47
WTI <sup>4</sup> (average \$US/bbl)	\$	46.50	\$	57.95	\$	48.57	\$	73.20	\$	97.25	\$	102.99	\$	98.61	\$	97.61
SCO premium (discount) to WTI (weighted-average \$/bbl)	\$	(0.75)	\$	2.49	\$	(4.36)	\$	(3.23)	\$	(3.14)	\$	(0.37)	\$	(2.93)	\$	(10.84)
Operating expenses <sup>5</sup> (\$/bbl)	\$	40.49	\$	52.63	\$	35.71	\$	44.04	\$	47.73	\$	59.64	\$	46.91	\$	37.60
Capital expenditures (\$ millions)	\$	84	\$	155	\$	73	\$	170	\$	222	\$	321	\$	217	\$	292
Purchased natural gas price (\$/GJ)	\$	2.71	\$	2.57	\$	2.72	\$	3.63	\$	3.94	\$	4.45	\$	5.43	\$	3.28
Foreign exchange rates (\$US/\$Cdn)																
Average	\$	0.76	\$	0.81	\$	0.81	\$	0.88	\$	0.92	\$	0.92	\$	0.91	\$	0.95
Quarter-end	\$	0.75	\$	0.80	\$	0.79	\$	0.86	\$	0.89	\$	0.94	\$	0.90	\$	0.94

<sup>&</sup>lt;sup>1</sup> Sales after crude oil purchases and transportation expense.

During the last eight quarters, the following items have had a significant impact on the Corporation's financial results and may impact the financial results in the future:

- Fluctuations in realized selling prices have affected the Corporation's sales. During the last eight quarters, quarterly average WTI prices have ranged from U.S. \$47 per barrel to U.S. \$103 per barrel, and the quarterly average SCO differentials to WTI have ranged from an \$11 per barrel discount to a \$2 per barrel premium.
- U.S. to Canadian dollar exchange rate fluctuations have resulted in foreign exchange gains and losses on the revaluation of U.S. dollar-denominated debt and have impacted realized selling prices.
- Planned maintenance activities and unplanned outages have impacted quarterly sales volumes, revenues, operating expenses and per barrel results.
- Changes in bitumen values have impacted Crown royalties.
- Major capital projects to replace or relocate Syncrude mine trains and to support tailings management plans have increased capital expenditures, reduced Crown royalties and lowered net finance expense. Upon substantial completion of these projects at the end of 2014, capital expenditures declined significantly, while depreciation and depletion expense increased.
- Fluctuations in natural gas prices have impacted operating expenses.
- A corporate tax rate increase enacted by the Alberta government reduced net income by \$120 million in the second quarter of 2015. The combined federal and provincial corporate tax rate will increase to 27 percent beginning in 2016, increasing tax expense in future years.
- Cost reduction efforts are indicating a trend towards lower operating and capital costs in 2015 and in future years.

<sup>&</sup>lt;sup>2</sup> Cash flow from operations and cash flow from operations per Share are additional GAAP financial measures and are defined in the "Additional GAAP Financial Measures" section of this MD&A.

<sup>&</sup>lt;sup>3</sup> Daily average sales volumes net of crude oil purchases.

<sup>&</sup>lt;sup>4</sup> Pricing obtained from Bloomberg.

<sup>&</sup>lt;sup>5</sup> Derived from operating expenses, as reported on the Consolidated Statements of Income and Comprehensive Income, divided by sales volumes during the period.

# **Capital Expenditures**

		Three Mor Septen		Nine Months Ended September 30			
(\$ millions)		2015		2014	2015		2014
Major Projects							
Centrifuge Tailings Management	\$	10	\$	69	\$ 33	\$	225
Mildred Lake Mine Train Replacement		10		68	18		256
Capital expenditures on major projects	\$	20	\$	137	\$ 51	\$	481
Regular maintenance							
Capitalized turnaround costs	\$	14	\$	2	\$ 102	\$	71
Other		37		54	121		127
Capital expenditures on regular maintenance	\$	51	\$	56	\$ 223	\$	198
Capitalized interest	\$	13	\$	29	\$ 38	\$	81
Total capital expenditures	\$	84	\$	222	\$ 312	\$	760

Capital expenditures decreased in the third quarter of 2015 and year-to-date from the comparative 2014 periods, mainly reflecting the completion of the Mildred Lake Mine Train Replacement project at the end of 2014 and reduced spending on the Centrifuge Tailings Management project, which was completed approximately \$100 million (\$37 million net to COS) under budget. The project is in commissioning and is expected to commence operations in the fourth quarter.

# **Contractual Obligations and Commitments**

The following table outlines the significant contractual obligations and commitments that were assumed as part of the normal course of operations and were known as of October 29, 2015. These obligations and commitments represent future cash payments that the Corporation is required to make under existing contractual agreements that it has entered into either directly, or as a 36.74 percent owner in Syncrude. The principal payments and accrued interest due on long-term debt, the asset retirement obligation and the pension plan solvency deficiency payments are recognized as liabilities in the Corporation's consolidated financial statements. The other contractual obligations and commitments are not recognized as liabilities.

	 Cash Outflow By Period										
(\$ millions)	Total	2015	2016 to 2017	2018 to 2019	After 2019						
Long-term debt <sup>1</sup>	\$ 3,595 \$	34 \$	269 \$	1,226 \$	2,066						
Asset retirement obligations <sup>2</sup>	2,375	1	52	73	2,249						
Pipeline and storage <sup>3</sup>	2,421	19	139	132	2,131						
Other obligations <sup>4</sup>	304	64	143	34	63						
	\$ 8,695 \$	118 \$	603 \$	1,465 \$	6,509						

<sup>&</sup>lt;sup>1</sup> Reflects principal and interest payments on Senior Notes and includes \$320 million drawn on our credit facility.

The total contractual obligations and commitments have increased in 2015 due to borrowings on the Corporation's credit facility and the revaluation of U.S. dollar denominated long-term debt, partially offset by payments against existing obligations and commitments.

<sup>&</sup>lt;sup>2</sup> Reflects Canadian Oil Sands' 36.74 percent share of the undiscounted estimated future expenditures required to settle Syncrude's obligation to reclaim and close each of its mine sites and decommission its utilities plants, bitumen extraction plants, and upgrading complex.

<sup>&</sup>lt;sup>3</sup> Reflects Canadian Oil Sands' take-or-pav commitments for the transportation and storage of crude oil. primarily on proposed pipelines that are still subject to regulatory approval.

<sup>&</sup>lt;sup>4</sup> Primarily reflects Canadian Oil Sands' 36.74 percent share of payments required to fund Syncrude Canada's registered pension plan solvency deficiency. Syncrude's commitments for purchasing tires, natural gas, employee housing and capital expenditures.

#### **Dividends**

Dividend payments are set quarterly by the Board of Directors in the context of current and expected crude oil prices, economic conditions, Syncrude's operating performance and the Corporation's capacity to finance operating and investing obligations. Dividend amounts are established with the intent of absorbing short-term market volatility over several quarters, while maintaining a strong balance sheet to reduce exposure to potential oil price declines, cost increases or major operational upsets.

For the nine months ended September 30, 2015, the Corporation paid dividends to shareholders totaling \$73 million, or \$0.15 per Share. A quarterly dividend of \$0.05 per Share was declared by the Corporation on October 29, 2015, for a total dividend of approximately \$24 million. The dividend will be paid on November 30, 2015 to shareholders of record on November 23, 2015.

# **Liquidity and Capital Resources**

	September 30	ı	December 31
As at (\$ millions, except % amounts)	2015	,	2014
Long-term debt <sup>1</sup>	\$ 2,341	\$	1,889
Cash and cash equivalents <sup>1</sup>	(123	•)	(33)
Net debt <sup>2,3</sup>	\$ 2,218	\$	1,856
Shareholders' equity <sup>1</sup>	\$ 3,885	\$	4,497
Total net capitalization <sup>2,4</sup>	\$ 6,103	\$	6,353
Total capitalization <sup>2,5</sup>	\$ 6,226	\$	6,386
Net debt-to-total net capitalization <sup>2,6</sup> (%)	36		29
Long-term debt-to-total capitalization <sup>2,7</sup> (%)	38	;	30

<sup>&</sup>lt;sup>1</sup> As reported in the Consolidated Balance Sheets.

Net debt was \$2,218 million at September 30, 2015. A weakening Canadian dollar from December 31, 2014 to September 30, 2015 increased the Canadian dollar equivalent value of long-term debt by \$271 million. In addition, capital expenditures, dividends and payments to settle working capital obligations exceeded cash flow from operations in the first nine months of 2015. As a result, net debt-to-total net capitalization increased to 36 percent at September 30, 2015 from 29 percent at December 31, 2014.

Shareholders' equity decreased to \$3,885 million at September 30, 2015 from \$4,497 million at December 31, 2014, as the Corporation incurred a net loss and paid dividends in the first nine months of 2015.

In July 2015, Canadian Oil Sands extended the terms of its credit facilities by one year. The \$1,500 million committed credit facility, which is not based on the value of the Corporation's reserves or oil prices, was extended to June 30, 2019 and the \$40 million credit facility to June 30, 2017. As at September 30, 2015, \$320 million was drawn against these facilities (December 31, 2014 - \$140 million).

At September 30, 2015, Canadian Oil Sands had a working capital deficiency of \$80 million. Based on the assumptions in our 2015 guidance, there will be sufficient cash flow from operations in the last quarter of 2015 to fund the working capital deficiency.

Canadian Oil Sands' Senior Notes indentures and credit facility agreements contain certain covenants that restrict Canadian Oil Sands' ability to sell all or substantially all of its assets or change the nature of its business, and limit long-term debt-to-total capitalization to 55 percent. With a long-term debt-to-total capitalization of 38 percent at September 30, 2015, a significant increase in debt or decrease in equity would be required to negatively impact the Corporation's financial flexibility. Our earliest

<sup>&</sup>lt;sup>2</sup> Additional GAAP financial measure.

<sup>&</sup>lt;sup>3</sup>Long-term debt less cash and cash equivalents.

<sup>&</sup>lt;sup>4</sup> Net debt plus Shareholders' equity.

Long-term debt plus Shareholders' equity.

<sup>&</sup>lt;sup>6</sup> Net debt divided by total net capitalization.

<sup>&</sup>lt;sup>7</sup>Long-term debt divided by total capitalization.

Senior Note maturity is in 2019 and COS has about \$1.2 billion available under its credit facility that expires in 2019, providing COS with sufficient liquidity and balance sheet strength in the current environment.

# **Shareholders' Capital and Trading Activity**

The Corporation's shares trade on the Toronto Stock Exchange under the symbol COS. On September 30, 2015, the Corporation had a market capitalization of approximately \$3.1 billion with 484.6 million shares outstanding and a closing price of \$6.31 per Share. The following table summarizes the trading activity for the third quarter of 2015.

		Third					
	(	Quarter	July	August		5	September
		2015	2015		2015		2015
Share price							
High	\$	10.20	\$ 10.20	\$	7.90	\$	7.33
Low	\$	5.61	\$ 6.72	\$	5.61	\$	5.94
Close	\$	6.31	\$ 7.46	\$	7.70	\$	6.31
Volume of Shares traded (millions)		174.9	56.7		61.0		57.2
Weighted average Shares outstanding (millions)		484.6	484.6		484.6		484.6

## 2015 Outlook

		As of	As of				
(millions of Canadian dollars, except volume and per barrel amounts)	Octol	October 19, 2015					
Operating assumptions							
Syncrude production (mmbbls)		95	103				
Canadian Oil Sands sales (mmbbls)		34.9	37.8				
Sales, net of crude oil purchases and transportation	\$	2,165 \$	2,488				
Realized SCO selling price (\$/bbl)	\$	62.03 \$	65.75				
Operating expenses	\$	1,416 \$	1,497				
Operating expenses per barrel	\$	40.56 \$	39.56				
Development expenses	\$	98 \$	138				
Crown royalties	\$	129 \$	176				
Current taxes	\$	— \$	30				
Cash flow from operations <sup>1, 2</sup>	\$	340 \$	474				
Capital expenditure assumptions							
Major projects	\$	66 \$	87				
Regular maintenance	\$	258 \$	294				
Capitalized interest	\$	44 \$	41				
Total capital expenditures	\$	368 \$	422				
Business environment assumptions							
Sales weighted average WTI crude oil (USD/bbl)	\$	50.00 \$	55.00				
Sales weighted average premium/discount to CAD WTI (\$/bbl)	\$	(1.25) \$	(3.00)				
Sales weighted average foreign exchange rate (CAD:USD)	\$	0.79 \$	0.80				
Sales weighted average AECO natural gas (CAD/GJ)	\$	2.75 \$	3.00				

<sup>&</sup>lt;sup>1</sup> Cash flow from operations is an additional GAAP financial measure and is defined in the "Additional GAAP Financial Measures" section of this MD&A.

<sup>2</sup> Estimated 2015 cash flow from operations in this Outlook excludes \$20 million of Crown royalties which were expensed in prior years and will be paid in the first quarter of 2016.

COS revised its Syncrude production range to between 92 and 97 million barrels with a single-point estimate of 95 million barrels.

COS revised its realized SCO selling price to \$62 per barrel, reflecting a U.S. \$50 per barrel WTI oil price, a \$US/\$Cdn foreign exchange rate of \$0.79, and a \$1.25 per barrel SCO discount to WTI.

Based on Syncrude's significant progress on cost reduction initiatives, estimated 2015 operating and capital cost savings increased to \$1.3 billion (\$488 million net to COS), beyond the upper end of the \$700 million to \$1.1 billion range first established in January 2015. As a result, estimated 2015 operating expenses are \$1.4 billion, or \$40.56 per barrel, and estimated 2015 capital expenditures are \$368 million.

All of these changes, as well as new assumptions regarding Crown royalties and taxes, have resulted in estimated 2015 cash flow from operations of \$340 million.

Changes in certain factors and market conditions could potentially impact Canadian Oil Sands' Outlook. The following table provides a sensitivity analysis of the key factors affecting the Corporation's performance.

# Outlook Sensitivity Analysis (October 19, 2015)

# Cash Flow from Operations Increase<sup>3</sup>

Variable	Annual Sensitivity	\$ millions <sup>1,2</sup>	\$ / Share <sup>1,2</sup>
WTI crude oil price increase	USD \$1.00/bbl	\$ 27 \$	0.06
Syncrude production increase	1 million bbls	\$ 14 \$	0.03
Canadian dollar weakening	\$0.01 CAD:USD	\$ 17 \$	0.04
Syncrude operating expense decrease	\$1.00/bbl	\$ 21 \$	0.04
Syncrude operating expense decrease	\$100 million	\$ 22 \$	0.05
AECO natural gas price decrease	\$0.50/GJ	\$ 13 \$	0.03

<sup>&</sup>lt;sup>1</sup> These sensitivities are after the impact of taxes.

The 2015 Outlook contains forward-looking information and users are cautioned that the actual amounts may vary from the estimates disclosed. Please refer to the "Forward-Looking Information Advisory" section of this MD&A for the risks and assumptions underlying this forward-looking information.

#### The Suncor Bid

On October 5, 2015, Suncor Energy Inc. ("Suncor") announced a bid to acquire all the common shares of Canadian Oil Sands on the basis of 0.25 of a Suncor share for each share of COS. The Board of Directors of COS has now completed a full review of the offer with its external financial and legal advisors and has determined that the Suncor bid substantially undervalues COS and is not in the best interests of COS and its shareholders.

- The value offered for the shares is wholly inadequate; it substantially undervalues the COS ownership in Syncrude.
- Timing of the Suncor bid is entirely opportunistic; it is intended to take advantage of unprecedented conditions in the energy industry.
- The bid is exploitive: As an insider to the Syncrude joint venture, Suncor is aware of several cost reduction and value
  enhancing initiatives being discussed and implemented at Syncrude. Suncor's offer is attempting to increase its
  ownership before these initiatives take hold and are recognized and valued by the market.
- The bid fails to recognize that COS is strongly positioned to withstand low oil prices and emerge with even greater value when oil prices recover.

Its financial advisor, RBC Capital Markets, has provided COS' Board of Directors with a written opinion that the consideration offered by the Suncor bid is inadequate to shareholders from a financial point of view.

To ensure the best interests of COS and shareholders are served, the Board of Directors is looking at a full range of strategic alternatives, from continuing as an independent company, to a merger or partnership with a strategic or financial partner, to a sale reflecting full and fair value for Canadian Oil Sands' shareholders.

The Board of Directors and management of COS will not tender to the Suncor bid, and we strongly recommend that all shareholders join us in rejecting this undervalued, opportunistic and exploitive bid.

Additional information can be found on the company's website at <u>www.rejectsuncor.ca</u>. The website includes Canadian Oil Sands' Director's Circular dated October 19, 2015, which has also been sent to all COS shareholders.

Further questions or requests for information related to the Suncor hostile bid should be directed to Kingsdale Shareholder Services, North America toll free at 1-866-851-3215; or via email at **contactus@kingsdaleshareholder.com**.

<sup>&</sup>lt;sup>2</sup> These sensitivities assume Canadian Oil Sands pays Crown royalties based on 25 percent of net deemed bitumen revenues.

<sup>&</sup>lt;sup>3</sup> An opposite change in each of these variables will result in the opposite cash flow from operations impact.

# Consolidated Statements of Income (Loss) and Comprehensive Income (Loss) (unaudited)

(millions of Canadian dollars, except per Share and Share volume amounts)		Three Mon Septen			Nine Months Ended September 30				
(millions of Canadian dollars, except per Share and Share volume amounts)		2015		2014		2015		2014	
Sales	\$	565	\$	963	\$	1,831	\$	3,018	
Crown royalties		(23)		(62)		(68)		(161)	
Revenues	\$	542	\$	901	\$	1,763	\$	2,857	
Expenses									
Operating	\$	323	\$	385	\$	1,037	\$	1,248	
Development		19		34		73		98	
Crude oil purchases and transportation		84		134		287		408	
Administration		6		7		18		23	
Insurance		3		3		9		12	
Depreciation and depletion		128		126		379		367	
	\$	563	\$	689	\$	1,803	\$	2,156	
Earnings (loss) from operating activities	\$	(21)	\$	212	\$	(40)	\$	701	
Foreign exchange loss (Note 9)		132		73		262		78	
Net finance expense (Note 10)		35		12		100		37	
Earnings (loss) before taxes	\$	(188)	\$	127	\$	(402)	\$	586	
Tax expense (recovery) (Note 11)		(14)		40		86		151	
Net income (loss)	\$	(174)	\$	87	\$	(488)	\$	435	
Other comprehensive income (loss), net of taxes									
Items not reclassified to net income:									
Re-measurements of employee future benefit plans (Note 6)		(29)		(33)		(50)		9	
Items reclassified to net income:									
Derivative gains		(1)		(1)		(2)		(2)	
Comprehensive income (loss)	\$	(204)	\$	53	\$	(540)	\$	442	
Weighted average Shares (millions)		485		485		485		485	
Shares, end of period (millions)		485		485		485		485	
Net income (loss) per Share									
Basic and diluted	\$	(0.36)	\$	0.18	\$	(1.01)	\$	0.90	

# Consolidated Statements of Shareholders' Equity (unaudited)

	Three Months Ended September 30				Nine Months Ended September 30			
(millions of Canadian dollars)	2015		2014		2015		2014	
Retained earnings								
Balance, beginning of period	\$ 1,422	\$	2,091	\$	1,805	\$	2,040	
Net income (loss)	(174)		87		(488)		435	
Re-measurements of employee future benefit plans	(29)		(33)		(50)		9	
Dividends	(25)		(170)		(73)		(509)	
Balance, end of period	\$ 1,194	\$	1,975	\$	1,194	\$	1,975	
Accumulated other comprehensive income								
Balance, beginning of period	\$ 2	\$	5	\$	3	\$	6	
Reclassification of derivative gains to net income	(1)		(1)		(2)		(2)	
Balance, end of period	\$ 1	\$	4	\$	1	\$	4	
Shareholders' capital								
Balance, beginning of period	\$ 2,675	\$	2,675	\$	2,675	\$	2,674	
Issuance of shares	_		_		_		1	
Balance, end of period	\$ 2,675	\$	2,675	\$	2,675	\$	2,675	
Contributed surplus								
Balance, beginning of period	\$ 15	\$	13	\$	14	\$	12	
Share-based compensation	_		_		1		1	
Balance, end of period	\$ 15	\$	13	\$	15	\$	13	
Total Shareholders' equity	\$ 3,885	\$	4,667	\$	3,885	\$	4,667	

# **Consolidated Balance Sheets**

(unaudited)

	September 30	)	December 31
As at (millions of Canadian dollars)	2015	5	2014
Assets			
Current assets			
Cash and cash equivalents	\$ 123	\$	33
Accounts receivable	61		185
Inventories	160	)	188
Current taxes	26	;	17
Prepaid expenses	12	2	9
	\$ 382	2 \$	432
Property, plant and equipment, net (Note 4)	9,376	6	9,441
Exploration and evaluation	54	ŀ	54
Reclamation trust	94	ŀ	87
	\$ 9,906	\$	10,014
Liabilities and Shareholders' Equity			
Current liabilities			
Accounts payable and accrued liabilities (Note 5)	\$ 443	\$	487
Current portion of employee future benefits (Note 6)	19	)	20
	\$ 462	2 \$	507
Long-term debt	2,34		1,889
Deferred taxes	1,595	5	1,527
Employee future benefits (Note 6)	398	3	318
Asset retirement obligation (Note 7)	1,217	,	1,201
Other liabilities (Note 8)	8	3	75
	\$ 6,021	\$	5,517
Shareholders' equity	3,885	5	4,497
	\$ 9,906	\$	10,014

Commitments (Note 14)

Subsequent events (Note 16)

# **Consolidated Statements of Cash Flows**

(unaudited)

		Three Mor		Nine Months Ended September 30				
(millions of Canadian dollars)		2015		2014		2015		2014
Cash from (used in) operating activities								
Net income (loss)	\$	(174)	\$	87	\$	(488)	\$	435
Adjustments to reconcile net income (loss) to cash flow								
from operations:								
Depreciation and depletion		128		126		379		367
Accretion of asset retirement obligation (Note 7)		7		7		21		21
Foreign exchange loss on long-term debt (Note 9)		139		80		271		86
Deferred taxes (Note 11)		(4)	)	4		86		24
Share-based compensation		1		1		1		3
Reclamation expenditures (Note 7)		(1)	)	_		(7)		(17)
Change in employee future benefits and other		(14)	)	(3)		(35)		(20)
Cash flow from operations	\$	82	\$	302	\$	228	\$	899
Change in non-cash working capital (Note 15)		307		(19)		87		(468)
Cash from operating activities	\$	389	\$	283	\$	315	\$	431
Cash from (used in) financing activities  Drawdown (repayment) of bank credit facilities Issuance of shares	\$	(235)	\$	200	\$	180 —	\$	200 1
Dividends		(25)	)	(170)		(73)		(509)
Cash from (used in) financing activities	\$	(260)	_	30	\$	107	\$	(308)
Cash from (used in) investing activities Capital expenditures (Note 4)	\$	(84)		(222)	¢	(312)	¢	(760)
Reclamation trust funding	Ф			, ,		• •		, ,
Change in non-cash working capital (Note 15)		(2) (6)		(3) (20)		(6) (14)		(7) (12)
Cash used in investing activities	\$	(92)	_	(245)		(332)	_	(779)
Cash used in investing activities	Ψ	(92)	Ψ	(243)	Ψ	(332)	Ψ	(119)
Increase (decrease) in cash and cash equivalents	\$	37	\$	68	\$	90	\$	(656)
Cash and cash equivalents, beginning of period		86		82		33		806
Cash and cash equivalents, end of period	\$	123	\$	150	\$	123	\$	150
Cash and cash equivalents consist of:								
Cash	\$	107	\$	148	\$	107	\$	148
Short-term investments		16		2		16		2
	\$	123	\$	150	\$	123	\$	150

Supplementary Information (Note 15)

# Notes to Unaudited Consolidated Financial Statements For the Three and Nine Months Ended September 30, 2015

(Tabular amounts expressed in millions of Canadian dollars, except where otherwise noted)

# 1) Nature of Operations

Canadian Oil Sands Limited ("Canadian Oil Sands" or the "Corporation") is incorporated under the laws of the Province of Alberta, Canada. The Corporation indirectly owns a 36.74 percent interest ("Working Interest") in the Syncrude Joint Venture ("Syncrude"). Syncrude is involved in the mining and upgrading of bitumen from oil sands near Fort McMurray in northern Alberta. The Syncrude Project is comprised of open-pit oil sands mines, utilities plants, bitumen extraction plants and an upgrading complex that processes bitumen into Synthetic Crude Oil ("SCO"). Syncrude is jointly controlled by seven owners and each owner takes its proportionate share of production in kind, and funds its share of Syncrude's operating, development and capital costs on a daily basis. The Corporation also indirectly owns 36.74 percent of the issued and outstanding shares of Syncrude Canada Ltd. ("Syncrude Canada"). Syncrude Canada operates Syncrude on behalf of the owners and is responsible for selecting, compensating, directing and controlling Syncrude's employees, and for administering all related employment benefits and obligations. The Corporation's investment in Syncrude Canada Syncrude Canada represents its only producing asset.

The Corporation's office is located at the following address: 2000 First Canadian Centre, 350 – 7th Avenue S.W., Calgary, Alberta, Canada T2P 3N9.

## 2) Basis of Presentation

These unaudited interim consolidated financial statements are prepared and reported in Canadian dollars in accordance with Canadian generally accepted accounting principles as set out in Part 1 of the Chartered Professional Accountants of Canada Handbook.

Certain disclosures that are normally required to be included in the notes to the annual audited consolidated financial statements have been condensed or omitted as permitted by International Accounting Standard ("IAS") 34, *Interim Financial Reporting*. These unaudited interim consolidated financial statements should be read in conjunction with the Corporation's audited consolidated financial statements and notes thereto for the year ended December 31, 2014.

# 3) Accounting Policies

The same accounting policies and methods of computation are followed in these unaudited interim consolidated financial statements as compared with the most recent audited annual consolidated financial statements for the year ended December 31, 2014 except as follows:

#### **Taxes**

Current taxes in interim periods are accrued based on our best estimate of the annual effective tax rate applied to year-todate earnings. Current taxes accrued in one interim period may be adjusted prospectively in a subsequent interim period if the estimate of the annual effective tax rate changes.

Changes in deferred tax balances resulting from newly enacted or substantively enacted tax rates for future periods in which temporary differences are expected to reverse are recognized in the interim period in which the tax rate changes are enacted or substantively enacted.

# 4) Property, Plant and Equipment, Net

#### Nine months ended September 30, 2015

	Upgradi and	ng	Mining	Vehic and			Asset Retiremen	nt	Major Turnaround	Construction	Mine		
(\$ millions)	Extracti	ng	Equipment	Equipn	nent	Buildings	Costs		Costs	in Progress	Developmen	t	Total
Cost													
Opening balance	\$ 5,	642	\$ 3,365	\$	692	\$ 365	\$ 1,1	64	\$ 202	\$ 797	\$ 62	9 \$	12,856
Additions		_	_		3	_		_	102	207	-	_	312
Change in asset retirement costs		_	_		_	_		2	_	_	-	_	2
Retirements		_	(34)	)	(21)	(4)		_	(77)	_	(	(1)	(137
Reclassifications <sup>1</sup>		4	_		_	1		_	_	(6	)	1	_
Ending balance	\$ 5,	646	\$ 3,331	\$	674	\$ 362	\$ 1,1	66	\$ 227	\$ 998	\$ 62	9 \$	13,033
Accumulated depreciation													
Opening balance	\$ 1,	796	\$ 619	\$	374	\$ 124	\$ 2	62	\$ 110	\$ —	\$ 13	0 \$	3,415
Depreciation		149	99		37	8		22	44	_	2	0	379
Retirements		_	(34)	)	(21)	(4)		_	(77)	_	(	(1)	(137
Ending balance	\$ 1,	945	\$ 684	\$	390	\$ 128	\$ 2	84	\$ 77	\$ —	\$ 14	9 \$	3,657
Net book value at													
September 30, 2015	\$ 3,	701	\$ 2,647	\$	284	\$ 234	\$ 8	82	\$ 150	\$ 998	\$ 48	0 \$	9,376

<sup>&</sup>lt;sup>1</sup> Reclassifications are primarily transfers from construction in progress to other categories of property, plant and equipment when construction is completed and assets are available for use.

For the three and nine months ended September 30, 2015, interest costs of \$13 million and \$38 million, respectively, were capitalized and included in property, plant and equipment (three and nine months ended September 30, 2014 – \$29 million and \$81 million, respectively) based on an interest capitalization rate of 6.6 percent for the three and nine months ended September 30, 2015 (6.6 percent for the three and nine months ended September 30, 2014).

# 5) Accounts Payable and Accrued Liabilities

	September 30	December 31
As at (\$ millions)	2015	2014
Trade payables	\$ 259	\$ 378
Crown royalties	116	132
Current portion of asset retirement obligation	18	18
Interest payable	50	25
	\$ 443	\$ 553
Less non-current portion of Crown royalties	_	(66)
Accounts payable and accrued liabilities	\$ 443	\$ 487

# 6) Employee Future Benefits

The Corporation's 36.74 percent share of Syncrude Canada's obligation for pension and other post-employment benefits in excess of the fair value of the assets held in the benefit plans (the "accrued benefit liability") is as follows:

	N	ine Months Ended September 30	Year Ended December 31
(\$ millions)		2015	2014
Accrued benefit liability, beginning of period	\$	338	\$ 308
Current service cost <sup>1</sup>		37	42
Interest expense <sup>2</sup>		10	14
Contributions		(35)	(48)
Re-measurement (gains) losses: <sup>3</sup>			
Return on plan assets below (in excess of) estimated return <sup>2</sup>		11	(76)
Decrease in discount rate		57	100
Other		(1)	(2)
Accrued benefit liability, end of period	\$	417	\$ 338
Less current portion		(19)	(20)
Non-current portion	\$	398	\$ 318

<sup>&</sup>lt;sup>1</sup> Current service cost is recognized in net income as operating expense.

# 7) Asset Retirement Obligation

The Corporation and each of the other Syncrude owners are liable for their share of ongoing obligations related to the reclamation and closure of the Syncrude properties on abandonment. The Corporation estimates reclamation and closure expenditures on disturbed mines and existing facilities will be made progressively over the next 70 years and has applied a risk-free interest rate of 2.25 percent at September 30, 2015 (December 31, 2014 – 2.25 percent) in deriving the asset retirement obligation.

	Nine M	onths Ended	Year Ended
	\$	September 30	December 31
(\$ millions)		2015	2014
Asset retirement obligation, beginning of period	\$	1,219	\$ 896
Decrease in risk-free interest rate		_	224
Reclamation expenditures		(7)	(18)
Increase in estimated reclamation and closure expenditures		2	89
Accretion expense		21	28
Asset retirement obligation, end of period	\$	1,235	\$ 1,219
Less current portion		(18)	(18)
Non-current portion	\$	1,217	\$ 1,201

<sup>&</sup>lt;sup>2</sup> Interest expense is net of estimated returns on plan assets, which are both based on a prescribed four percent annualized rate and recognized in net

<sup>&</sup>lt;sup>3</sup> Re-measurement (gains) losses are recognized, net of taxes, in other comprehensive income (loss).

# 8) Other Liabilities

	September 30	December 31
As at (\$ millions)	2015	2014
Non-current portion of Crown royalties <sup>1</sup>	<b>s</b> —	\$ 66
Other	8	9
Other liabilities	\$ 8	\$ 75

<sup>&</sup>lt;sup>1</sup> Transition royalties due under Syncrude's Royalty Amending Agreement.

# 9) Foreign Exchange

	Three Mon		Nine Months Ended September 30				
(\$ millions)	2015	2014	2015		2014		
Foreign exchange loss – long-term debt	\$ 139	\$ 80	\$ 271	\$	86		
Foreign exchange gain – other	(7)	(7)	(9	)	(8)		
Total foreign exchange loss	\$ 132	\$ 73	\$ 262	\$	78		

# 10) Net Finance Expense

	Three Months Ended September 30					Nine Months Ended September 30			
(\$ millions)		2015		2014		2015		2014	
Interest costs on long-term debt	\$	38	\$	30	\$	108	\$	89	
Less capitalized interest on long-term debt		(13)		(29)		(38)		(81)	
Interest expense on long-term debt	\$	25	\$	1	\$	70	\$	8	
Interest expense on employee future benefits		3		4		10		11	
Accretion of asset retirement obligation		7		7		21		21	
Interest income		_		_		(1)		(3)	
Net finance expense	\$	35	\$	12	\$	100	\$	37	

# 11) Tax Expense

	Three Months Ended September 30				Nine Months Ended September 30			
(\$ millions)	2015		2014		2015		2014	
Current tax expense (recovery)	\$ (10)	\$	36	\$	_	\$	127	
Deferred tax expense (recovery)	(4)		4		86		24	
Total tax expense (recovery)	\$ (14)	\$	40	\$	86	\$	151	

In June 2015, the Alberta Government enacted an increase to the corporate tax rate from 10 percent to 12 percent effective July 1, 2015. This increase to the tax rate resulted in an additional deferred tax expense of \$120 million which was recorded in the second guarter of 2015.

# 12) Capital Management

The Corporation's capital consists of cash and cash equivalents, debt and Shareholders' equity. The balance of each of these items at September 30, 2015 and December 31, 2014 was as follows:

	September	30	December 31
As at (\$ millions, except % amounts)	20	15	2014
Long-term debt <sup>1</sup>	\$ 2,3	41 \$	1,889
Cash and cash equivalents <sup>1</sup>	(1	23)	(33)
Net debt <sup>2,3</sup>	\$ 2,2	18 \$	1,856
Shareholders' equity <sup>1</sup>	\$ 3,8	85 \$	4,497
Total net capitalization <sup>2,4</sup>	\$ 6,1	03 \$	6,353
Total capitalization <sup>2,5</sup>	\$ 6,2	26 \$	6,386
Net debt-to-total net capitalization <sup>2,6</sup> (%)		36	29
Long-term debt-to-total capitalization <sup>2,7</sup> (%)		38	30

<sup>&</sup>lt;sup>1</sup> As reported in the Consolidated Balance Sheets.

Net debt rose to \$2,218 million at September 30, 2015. A weakening Canadian dollar from December 31, 2014 to September 30, 2015 increased the Canadian dollar equivalent value of long-term debt by \$271 million. In addition, capital expenditures, dividends and payments to settle working capital obligations exceeded cash flow from operations in the first nine months of 2015. As a result, net debt-to-total net capitalization increased to 36 percent at September 30, 2015 from 29 percent at December 31, 2014.

Shareholders' equity decreased to \$3,885 million at September 30, 2015 from \$4,497 million at December 31, 2014, as the Corporation incurred a net loss and paid dividends in the first nine months of 2015.

In July 2015, Canadian Oil Sands extended the terms of its credit facilities by one year. The \$1,500 million committed credit facility, which is not based on the value of the Corporation's reserves or oil prices, was extended to June 30, 2019 and the \$40 million credit facility to June 30, 2017. As at September 30, 2015, \$320 million was drawn against these facilities (December 31, 2014 - \$140 million).

<sup>&</sup>lt;sup>2</sup> Additional GAAP financial measure.

<sup>&</sup>lt;sup>3</sup>Long-term debt less cash and cash equivalents.

<sup>&</sup>lt;sup>4</sup> Net debt plus Shareholders' equity.

<sup>&</sup>lt;sup>5</sup>Long-term debt plus Shareholders' equity.

<sup>&</sup>lt;sup>6</sup> Net debt divided by total net capitalization.

<sup>&</sup>lt;sup>7</sup>Long-term debt divided by total capitalization.

The Senior Notes indentures and credit facility agreements contain certain covenants that restrict Canadian Oil Sands' ability to sell all or substantially all of its assets or change the nature of its business, and limit long-term debt-to-total capitalization to 55 percent. Our earliest Senior Note maturity is in 2019 and the Corporation has about \$1.2 billion available under its credit facility that expires in 2019. With a long-term debt-to-total capitalization of 38 percent at September 30, 2015, a significant increase in debt or decrease in equity would be required to negatively impact the Corporation's financial flexibility.

# 13) Financial Instruments

The Corporation's financial instruments include cash and cash equivalents, accounts receivable, investments held in a reclamation trust, accounts payable and accrued liabilities, and long-term debt. The nature, the Corporation's use of, and the risks associated with these instruments are unchanged from December 31, 2014.

# Offsetting Financial Assets and Financial Liabilities

The carrying values of accounts receivable and accounts payable and accrued liabilities have each been reduced by \$22 million (\$52 million at December 31, 2014) as a result of netting agreements with counterparties.

#### **Fair Values**

The fair values of cash and cash equivalents, accounts receivable, reclamation trust investments, and accounts payable and accrued liabilities approximate their carrying values due to the short-term nature of those instruments. The following fair values of long-term debt are based on Level 2 inputs to fair value measurement, which represent indicative bids or spreads for a round lot transaction within the relevant market:

	September 30	December 31
As at (\$ millions)	2015	2014
7.75% Senior Notes due May 15, 2019 (U.S. \$500 million)	\$ 711	\$ 626
7.9% Senior Notes due September 1, 2021 (U.S. \$250 million)	339	314
4.5% Senior Notes due April 1, 2022 (U.S. \$400 million)	440	433
8.2% Senior Notes due April 1, 2027 (U.S. \$73.95 million)	94	96
6.0% Senior Notes due April 1, 2042 (U.S. \$300 million)	311	313
Credit facilities drawn, excluding letters of credit <sup>1</sup>	320	140
	\$ 2,215	\$ 1,922

<sup>&</sup>lt;sup>1</sup> The fair value of amounts drawn on the credit facility approximates the carrying value due to the short-term nature of the instrument.

# 14) Commitments

Canadian Oil Sands is obligated to make future cash payments under contractual agreements that it has entered into either directly, or as a 36.74 percent owner in Syncrude. Cash from operating activities, existing cash balances and credit facilities, if required, are expected to be sufficient to fund the contractual obligations and commitments as they become due. The following table outlines the significant commitments that the Corporation will be required to fund which are not recorded as liabilities.

	 Cash Outflow By Period								
(\$ millions)	Total	2015		2016 to 2017		2018 to 2019		After 2019	
Pipeline and storage <sup>1</sup>	\$ 2,421	\$ 19	\$	139	\$	132 \$	\$	2,131	
Other obligations <sup>2</sup>	247	60		113		28		46	
	\$ 2,668	\$ 79	\$	252	\$	160 9	\$	2,177	

<sup>&</sup>lt;sup>1</sup> Reflects Canadian Oil Sands' take-or-pay commitments for the transportation and storage of crude oil, primarily on proposed pipelines that are still subject to regulatory approval.

<sup>&</sup>lt;sup>2</sup> Primarily reflects Canadian Oil Sands' 36.74 percent share of Syncrude's commitments for purchasing tires, natural gas, employee housing and capital expenditures.

# 15) Supplementary Information

## a) Change in Non-Cash Working Capital

		Three Mon	ths Ended	Nine Mont	Nine Months Ended		
(\$ millions)		Septen	nber 30	Septen	September 30		
		2015	2014	2015	2014		
Operating activities:							
Accounts receivable	\$	260	\$ (41)	\$ 124	\$ 45		
Inventories		2	13	28	(11		
Prepaid expenses		(10)	(11)	(3)	(4		
Accounts payable and accrued liabilities ("AP")		32	(9)	(44)	(207		
Current taxes		1	_	(9)	(302		
Other		16	9	(23)	(1		
AP changes reclassified to investing activities		6	20	14	12		
Change in operating non-cash working capital	\$	307	\$ (19)	\$ 87	\$ (468		
Investing activities:							
Accounts payable and accrued liabilities	\$	(6)	\$ (20)	\$ (14)	\$ (12		
Change in investing non-cash working capital	\$	(6)	\$ (20)	\$ (14)	\$ (12		
Change in total non-cash working capital	\$	301	\$ (39)	\$ 73	\$ (480		

# b) Income Taxes and Interest Paid

	Three Months Ended			Nine Months Ended		
	September 30			September 30		
(\$ millions)		2015	2014	2015		2014
Income taxes paid	\$	_	\$ 36	\$ 20	\$	429
Interest paid	\$	15	\$ 13	\$ 79	\$	70

Income taxes paid and the portion of interest costs that is expensed are included within cash from operating activities on the Consolidated Statements of Cash Flows. The portion of interest costs that is capitalized as property, plant and equipment is included within cash used in investing activities on the Consolidated Statements of Cash Flows.

# c) Cash Flow from Operations per Share

		Three Mon	ths Ended	Nine Months Ended			
	September 30			September 30			
(\$ millions)		2015	2014	2015	2014		
Cash flow from operations per Share, basic and diluted	\$	0.17	\$ 0.62	\$ 0.47	\$ 1.86		

Cash flow from operations per Share is calculated as cash flow from operations, which is cash from operating activities before changes in non-cash working capital, divided by the weighted-average number of outstanding Shares in the period.

# 16) Subsequent events

On October 5, 2015 Suncor Energy Limited announced an unsolicited offer to acquire all of the outstanding shares of Canadian Oil Sands. On October 19, 2015, Canadian Oil Sands' Board unanimously recommended that Shareholders reject the Suncor offer.

On October 6, 2015, Canadian Oil Sands' Board of Directors adopted a new Shareholder Rights Plan ("the New Rights Plan"), subject to the approval of the Toronto Stock Exchange. The New Rights Plan is in addition to, and does not replace, COS' existing Shareholder Rights Plan. In connection with the adoption of the New Rights Plan, the Board authorized the issuance of one Share Purchase Right (a "Right") in respect of each Share outstanding as of October 6, 2015 (and each Share issued thereafter, subject to the limitations set out in the New Rights Plan). Under the terms of the New Rights Plan, the Rights will become exercisable (the "Separation Time") if a person acquires, announces or has announced an intention to acquire beneficial ownership of Shares which, when aggregated with such person's existing holdings, total 20 percent or more of the outstanding Shares, subject to the ability of the Board to defer the time at which the Rights become exercisable and to waive the application of the New Rights Plan. The Board has deferred the Separation Time triggered by the Suncor offer to a later date.

Following the acquisition of 20 percent or more of the outstanding Shares by any person, each Right held by a person other than the acquiring person would, upon exercise, entitle the holder to purchase Shares at a substantial discount to their then prevailing market price.

#### **Canadian Oil Sands Limited**

Ryan Kubik President & Chief Executive Officer

Shares Listed - Symbol: COS Toronto Stock Exchange

# For further information:

Siren Fisekci Vice President, Investor & Corporate Relations (403) 218-6228

Scott Arnold Director, Investor & Corporate Relations (403) 218-6206 Canadian Oil Sands Limited 2000 First Canadian Centre 350 - 7 Avenue S.W. Calgary, Alberta T2P 3N9 Ph: (403) 218-6200 Fax: (403) 218-6201

invest@cdnoilsands.com

web site: www.cdnoilsands.com