



## SECOND QUARTER 2012

Report to shareholders for the period ended June 30, 2012

# Suncor Energy second quarter results

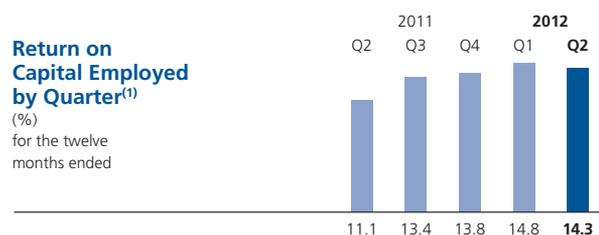
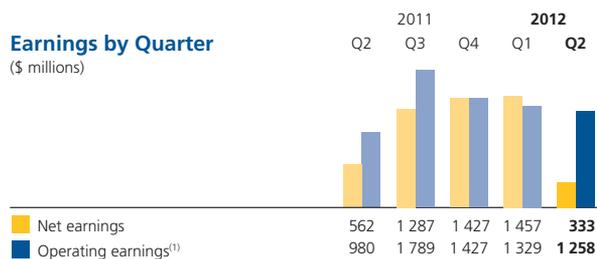
All financial figures are unaudited and presented in Canadian dollars (Cdn\$) unless noted otherwise. Production volumes are presented on a working-interest basis, before royalties, unless noted otherwise. Certain financial measures referred to in this document are not prescribed by Canadian generally accepted accounting principles (GAAP). For a description of these non-GAAP financial measures, see the Non-GAAP Financial Measures Advisory section of Suncor's Management's Discussion and Analysis, dated July 24, 2012 (the MD&A). See also the Advisories section of the MD&A.

Suncor Energy Inc. recorded second quarter operating earnings<sup>(1)</sup> of \$1.258 billion (\$0.81 per common share), compared to \$980 million (\$0.62 per common share) in the second quarter of 2011. The increase in operating earnings compared to the second quarter of 2011 was due primarily to increased production volumes in our upstream businesses, combined with increased refinery margins and throughputs in the downstream, partially offset by lower upstream price realizations.

Cash flow from operations<sup>(1)</sup> was \$2.344 billion (\$1.51 per common share) in the second quarter of 2012, compared to \$1.982 billion (\$1.26 per common share) in the second quarter of 2011. The increase in cash flow from operations was primarily due to the same factors affecting operating earnings.

Net earnings were \$333 million (\$0.21 per common share) in the second quarter of 2012, compared to net earnings of \$562 million (\$0.36 per common share) for the second quarter of 2011. Return on capital employed<sup>(1)</sup> for the twelve months ended June 30, 2012 was 14.3%, compared to 11.1% for the twelve months ended June 30, 2011.

Suncor's total upstream production during the second quarter of 2012 averaged 542,400 barrels of oil equivalent per day (boe/d), compared to 460,000 boe/d during the second quarter of 2011.



(1) Non-GAAP financial measures. Operating earnings adjusts net earnings for significant items that are not indicative of operating performance. See page 5 for a reconciliation of net earnings to operating earnings. Return on capital employed excludes capitalized costs related to major projects in progress. See the Non-GAAP Financial Measures Advisory section of the MD&A.

Oil Sands production (excluding Suncor's proportionate share of production from the Syncrude joint venture) contributed an average of 309,200 barrels per day (bbls/d) in the second quarter of 2012, compared with second quarter 2011 production of 243,400 bbls/d. The increase in Oil Sands production was primarily due to the planned maintenance event at Upgrader 2 in the same quarter last year and the continued ramp up of production from Firebag in 2012, partially offset by an unplanned outage at Upgrader 2 in the first quarter of 2012 that extended into the second quarter.

The ramp up of production from new well pads at Firebag is proceeding in line with expectations. Bitumen production from the company's Firebag operations averaged 95,800 bbls/d in the second quarter of 2012, compared to 83,600 bbls/d in the first quarter of 2012 and 56,400 bbls/d in the second quarter of 2011. Production was also higher due to output from nine infill wells, which was processed at new central processing facilities that have excess capacity during the Stage 3 ramp up.

Cash operating costs<sup>(1)</sup> for Oil Sands (excluding Syncrude) decreased to \$39.00 per barrel in the second quarter of 2012 and \$38.55 per barrel for the first six months of 2012, compared to \$48.40 per barrel in the second quarter of 2011 and \$41.05 for the first six months of 2011. The decrease in cash operating costs per barrel is primarily a reflection of higher production volumes, lower maintenance and natural gas energy costs, and efficiencies gained by extending the mine into the North Steepbank area.

"The ramp up in production from Firebag and North Steepbank clearly demonstrates the progress we are making on operational excellence and cost management," said Steve Williams, president and chief executive officer. "Our goal is to steadily increase efficiency, reliability and production."

Suncor's proportionate share of production from the Syncrude joint venture contributed an average of 28,600 bbls/d of production during the second quarter of 2012, compared to 33,800 bbls/d in the same quarter of 2011. The decrease was primarily due to planned maintenance in 2012.

The Exploration and Production segment contributed 204,600 boe/d of production in the second quarter of 2012, compared to second quarter 2011 production of 182,800 boe/d. The increase was primarily due to the restart of operations in Libya and improved reliability at Buzzard, partially offset by the ongoing suspension of the company's operations in Syria as a result of political unrest and international sanctions and the start of off-station maintenance programs for Terra Nova and White Rose.

In the company's downstream Refining and Marketing segment, total refined product sales averaged 87,500 cubic metres per day during the second quarter of 2012, compared to 82,200 cubic metres per day in the second quarter of 2011. Refinery utilization averaged 94% in the second quarter of 2012, and refineries in Western North America ran at full capacity. During the second quarter of 2012, feedstock costs at Suncor's inland refineries decreased, reflecting lower overall crude prices and wider market discounts to West Texas Intermediate (WTI).

"Suncor's ability to deliver strong operating earnings and cash flow despite widening price discounts to WTI further illustrates the strength and value of our integrated model," said Williams. "This reduced exposure to market volatility coupled with exceptional performance from our Western North America refineries allowed Suncor to produce consistent financial results in the second quarter."

(1) Non-GAAP financial measure. See the Non-GAAP Financial Measures Advisory section of the MD&A.

## Strategy and Operational Update

Suncor continues to move forward on its growth strategy, focused on the Firebag Stage 4 expansion and projects in its Oil Sands Ventures business. In the second quarter, construction activities at Firebag Stage 4 proceeded according to plan. The company expects to begin steaming new well pads in the fourth quarter of 2012 and achieve initial production early in the first quarter of 2013. For the Voyageur upgrader, Fort Hills and Joslyn North projects, the company intends to present a development plan in 2013 for each of the projects to Suncor's Board of Directors for a sanctioning decision. The development of each of these projects is also subject to approval by the joint venture owners of the respective project.

Suncor also continued to advance other strategic capital projects. The company completed the tailings management (TRO<sub>TM</sub>) infrastructure project and commenced operations. Through the TRO<sub>TM</sub> process, fluid fine tailings are converted more rapidly into a solid landscape suitable for reclamation. Also in our Oil Sands business, the company is in the process of starting up the hydrotreating unit and hydrogen plant of the new Millennium Naphtha Unit (MNU), which is expected to be fully operational in the third quarter of 2012. The company expects that the MNU will stabilize secondary upgrading capacity and provide flexibility during maintenance activities for secondary upgrading units in future quarters.

"We continue to make steady progress on our capital projects," said Williams. "The progress of construction activities at the Firebag Stage 4 expansion, which is 90% complete, and the implementation of TRO<sub>TM</sub> are evidence of our disciplined approach to project execution. I'm particularly proud of our TRO<sub>TM</sub> accomplishment – this project marks another first for the oil sands mining industry and, as a result of this new technology and the company's capital investment to reconfigure its tailings operations, Suncor has cancelled plans for five additional tailings ponds."

In the company's East Coast Canada operations, the Canada-Newfoundland and Labrador Offshore Petroleum Board approved the Hebron Development Application. Suncor expects that project sanction decisions from the joint venture owners of the Hebron project should be finalized late in 2012 or early 2013. The estimated 21-week dockside maintenance program for the Terra Nova Floating Production, Storage and Offloading (FPSO) vessel commenced in June. The planned work includes the replacement of the FPSO water injection swivel and the replacement of subsea infrastructure to help remediate hydrogen sulphide issues. The estimated 18-week off-station maintenance program for the White Rose FPSO, primarily to address issues with the FPSO propulsion system, commenced in May. Both maintenance programs are currently on schedule.

In the company's offshore International operations, improved reliability from Buzzard resulted in production volumes of 57,900 boe/d for the second quarter of 2012. Offshore Norway, the second appraisal well for the Beta discovery did not encounter hydrocarbons. This well is part of an ongoing appraisal program that includes plans to acquire new seismic data and complete further appraisal drilling over 2013 and 2014.

In other International operations, the company has exited force majeure under its contractual obligations in Libya, including with respect to exploration activities. Suncor is currently assessing its ability to restart exploration activities in the second half of 2012. Suncor remains engaged with the National Oil Corporation and with its joint venture partner as production continues to be restored and stabilized. Production from Libya averaged 42,700 bbls/d during the second quarter of 2012.

In December 2011, the company declared force majeure under its contractual obligations in Syria due to political unrest and international sanctions affecting that country. As a result, the company has not recorded any production from Syria in 2012. The situation in Syria has not improved, and the company is not certain if or when it will be feasible to resume operations. Based on an assessment of expected future net cash flows over a range of possible outcomes, the company recorded after-tax impairment charges and write-offs of \$694 million against its assets in Syria in the second quarter of 2012. After these adjustments, the carrying value of Suncor's net assets in Syria at June 30, 2012 was approximately \$250 million.

In North America Onshore operations, production from certain fields in northeast British Columbia and southeast Alberta was shut in due to low natural gas prices and the permanent closure of a third-party processing plant. These fields

represented incremental production of approximately 23 million cubic feet per day of natural gas equivalent in the second quarter of 2011.

Suncor continues its program to return value to shareholders. As at July 20, 2012, the company had returned \$1.237 billion to shareholders in 2012, through \$872 million in share repurchases and \$365 million in dividends. The company is currently authorized to repurchase up to \$1 billion of its common shares in 2012. The company's second quarter dividend increased 18% to \$0.13 per common share from \$0.11 per share in the first quarter of 2012.

### Corporate Guidance

Suncor has revised the corporate guidance that it previously issued on April 30, 2012. The key changes to the company's guidance presented below include:

- The increase in outlook for International production reflects the restart of production in Libya and the suspension of operations in Syria.
- The narrowing of the ranges in the outlook for Oil Sands production reflects unplanned maintenance at upgrading facilities during the first six months of 2012. The changes in the outlook for synthetic crude oil (SCO) and bitumen sales reflect changes in the sales mix from the first six months of 2012.
- The decrease for the realization on the Oil Sands crude sales basket reflects the higher overall percentage of bitumen sales from the first six months of 2012 and wider price discounts for crude oil supply out of Western Canada that reflect expected market conditions. Suncor's integration with inland refineries in the Refining and Marketing segment is expected to recapture much of the decline in price realizations relative to WTI, through lower feedstock costs.

	2012 Full Year Outlook April 30, 2012	2012 Full Year Outlook Revised July 24, 2012	Actual Six Months Ended June 30, 2012
<b>Suncor Total Production</b> (boe/d)	530,000 – 580,000	<b>540,000 – 580,000</b>	552,200
<b>Oil Sands</b> <sup>(1)</sup> (bbls/d)			
Production	325,000 – 355,000	<b>325,000 – 345,000</b>	307,500
Sales			
Synthetic crude oil	299,000 – 327,000	<b>280,000 – 295,000</b>	271,000
Diesel	10%	<b>10%</b>	11%
Sweet	35%	<b>35%</b>	35%
Sour	55%	<b>55%</b>	54%
Bitumen	26,000 – 28,000	<b>45,000 – 50,000</b>	42,100
Realization on crude sales basket	WTI @ Cushing less Cdn\$10.00 to Cdn\$15.00 per barrel	<b>WTI @ Cushing less Cdn\$13.00 to Cdn\$18.00 per barrel</b>	WTI @ Cushing less Cdn\$13.63 per barrel
<b>International</b>			
Production (boe/d)	67,000 – 75,000	<b>77,000 – 85,000</b>	98,300

(1) Excludes Suncor's proportionate share of production and operating costs from the Syncrude joint venture.

Certain outlook assumptions were also revised. For further details regarding Suncor's 2012 revised corporate guidance, see [www.suncor.com/guidance](http://www.suncor.com/guidance).

**Operating Earnings Reconciliation<sup>(1)</sup>**

(\$ millions)	Three months ended		Six months ended	
	2012	June 30 2011	2012	June 30 2011
Net earnings as reported	<b>333</b>	562	<b>1 790</b>	1 590
Unrealized foreign exchange loss (gain) on U.S. dollar denominated long-term debt	<b>143</b>	(54)	<b>15</b>	(216)
Impairments and write-offs <sup>(2)</sup>	<b>694</b>	514	<b>694</b>	514
Impact of income tax rate adjustments on deferred income taxes <sup>(3)</sup>	<b>88</b>	—	<b>88</b>	442
(Gain) loss on significant disposals	—	(42)	—	128
<b>Operating earnings</b>	<b>1 258</b>	980	<b>2 587</b>	2 458

(1) Operating earnings is a non-GAAP financial measure. All reconciling items are presented on an after-tax basis. See the Non-GAAP Financial Measures Advisory section of the MD&A.

(2) The 2012 adjustment reflects the impairment and write-off of assets in Syria. The 2011 adjustment reflects the impairment of assets in Libya.

(3) The 2012 adjustment reflects the elimination of the planned general corporate income tax rate reduction in the Province of Ontario. The 2011 adjustment reflects the increase to the United Kingdom tax rate on oil and gas profits from the North Sea.

**Advisories, Assumptions and Risk Factors**

The Strategy and Operational Update and Corporate Guidance discussions above contain forward-looking information that is subject to a number of risks and uncertainties, many of which are beyond Suncor's control, including those outlined below. See also the Forward-Looking Information section of the MD&A for the additional risks and assumptions underlying this forward-looking information.

Assumptions for the Oil Sands and Syncrude 2012 Full Year Outlook include those relating to reliability and operational efficiency initiatives that we expect will minimize unplanned maintenance in the second half of 2012. Assumptions for the North America Onshore, East Coast Canada, and International 2012 Full Year Outlook include those relating to reservoir performance, drilling results, facility reliability, and successful execution of planned maintenance events. Factors that could potentially impact Suncor's 2012 Full Year Outlook include, but are not limited to:

- Bitumen supply. A temporary decline in bitumen ore grade quality is expected to impact mining operations until the fourth quarter of 2012. In addition, bitumen supply may be dependent on unplanned maintenance of mine equipment and extraction plants, tailings storage and in situ reservoir performance.
- Performance of recently commissioned facilities. Production rates while new equipment is being brought into service are difficult to predict and can be impacted by unplanned maintenance. Sweet SCO production levels from Oil Sands are dependent on the successful start-up of the MNU hydrogen plant.
- Unplanned maintenance. Production estimates could be negatively impacted if unplanned work is required at any of our mining, extraction, upgrading, refining, pipeline, or offshore assets.
- Planned maintenance events. Production estimates, including SCO rates, could be negatively impacted if planned maintenance events – such as those currently planned in 2012 for Oil Sands and in Exploration and Production – are affected by unexpected events or not executed effectively.
- Commodity prices. Declines in commodity prices may alter our production outlook and/or reduce our capital expenditure plans.
- Foreign operations. Suncor's foreign operations and related assets are subject to a number of political, economic and socio-economic risks.

## MANAGEMENT'S DISCUSSION AND ANALYSIS

July 24, 2012

This Management's Discussion and Analysis (MD&A) should be read in conjunction with Suncor's unaudited interim Consolidated Financial Statements for the three- and six-month periods ended June 30, 2012, Suncor's audited Consolidated Financial Statements for the year ended December 31, 2011 and Suncor's MD&A for the year ended December 31, 2011 (the 2011 annual MD&A).

Additional information about Suncor filed with Canadian securities regulatory authorities and the United States Securities and Exchange Commission (SEC), including quarterly and annual reports and Suncor's Annual Information Form dated March 1, 2012 (the 2011 AIF), which is also filed with the SEC under cover of Form 40-F, is available online at [www.sedar.com](http://www.sedar.com), [www.sec.gov](http://www.sec.gov) and our website [www.suncor.com](http://www.suncor.com). Information contained in or otherwise accessible through our website does not form part of this MD&A, and is not incorporated into this MD&A by reference.

References to "we", "our", "Suncor", or "the company" mean Suncor Energy Inc., and the company's subsidiaries and interests in associates and jointly controlled entities, unless the context otherwise requires.

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## 1. ADVISORIES

### Basis of Presentation

Unless otherwise noted, all financial information has been prepared in accordance with Canadian generally accepted accounting principles (GAAP), specifically International Accounting Standard (IAS) 34 *Interim Financial Reporting* as issued by the International Accounting Standards Board, which is within Part 1 of the Canadian Institute of Chartered Accountants Handbook, which itself is within the framework of International Financial Reporting Standards (IFRS).

All financial information is reported in Canadian dollars, unless otherwise noted. Production volumes are presented on a working-interest basis, before royalties, unless otherwise noted. Certain prior year amounts in the Consolidated Statements of Comprehensive Income have been reclassified to conform to the current year's presentation.

### Non-GAAP Financial Measures

Certain financial measures in this MD&A – namely operating earnings, cash flow from operations, return on capital employed (ROCE) and Oil Sands cash operating costs – are not prescribed by GAAP. Operating earnings and Oil Sands cash operating costs are defined in the Non-GAAP Financial Measures Advisory section of this MD&A and reconciled to GAAP

measures in the Segment Results and Analysis section of this MD&A. Cash flow from operations and ROCE are defined and reconciled to GAAP measures in the Non-GAAP Financial Measures Advisory section of this MD&A.

These non-GAAP financial measures are included because management uses the information to analyze operating performance, leverage and liquidity. These non-GAAP financial measures do not have any standardized meaning and therefore are unlikely to be comparable to similar measures presented by other companies and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with GAAP.

### **Common Abbreviations**

The following is a list of abbreviations that may be used in this MD&A:

<u>Measurement</u>		<u>Places and Currencies</u>	
bbl	barrel	U.S.	United States
bbls/d	barrels per day	U.K.	United Kingdom
mmbbls/d	thousands of barrels per day	B.C.	British Columbia
boe	barrels of oil equivalent	\$ or Cdn\$	Canadian dollars
boe/d	barrels of oil equivalent per day	US\$	United States dollars
mboe	thousands of barrels of oil equivalent	£	Pounds sterling
mboe/d	thousands of barrels of oil equivalent per day	€	Euros
		<u>Financial and Business Environment</u>	
mcf	thousands of cubic feet of natural gas	Q2	Three months ended June 30
mcfe	thousands of cubic feet of natural gas equivalent	YTD	Six months ended June 30
mmcf	millions of cubic feet of natural gas	DD&A	Depreciation, depletion and amortization
mmcf/d	millions of cubic feet of natural gas per day	WTI	West Texas Intermediate
mmcfe	millions of cubic feet of natural gas equivalent	WCS	Western Canada Select
mmcfe/d	millions of cubic feet of natural gas equivalent per day	SCO	Synthetic crude oil
		NYMEX	New York Mercantile Exchange
m <sup>3</sup>	cubic metres		
m <sup>3</sup> /d	cubic metres per day		
MW	megawatts		

### **Risk Factors and Forward-Looking Information**

The company's financial and operational performance is potentially affected by a number of factors, including, but not limited to, the volatility of commodity prices and exchange rate fluctuations; government regulation, including changes to royalty and income tax legislation; environmental regulation, including changes to climate change and reclamation legislation; risks associated with operating in foreign countries, including geopolitical and other political risks; operating hazards and other uncertainties, including extreme weather conditions, fires, explosions and oil spills; risks associated with the execution of major projects; reputational risk; permit approval; labour and materials supply; and other issues described within the Forward-Looking Information section of this MD&A. A more detailed discussion of the risk factors affecting the company is presented in the Risk Factors section of Suncor's 2011 annual MD&A, which section is herein incorporated by reference.

This MD&A contains forward-looking information based on Suncor's current expectations, estimates, projections and assumptions. This information is subject to a number of risks and uncertainties, including those discussed in this MD&A

and Suncor's other disclosure documents, many of which are beyond the company's control. Users of this information are cautioned that actual results may differ materially. Refer to the Forward-Looking Information section of this MD&A for information on the material risk factors and assumptions underlying our forward-looking information.

### **Measurement Conversions**

Certain crude oil and natural gas liquids volumes have been converted to mcf or mmcf on the basis of one bbl to six mcf. Also, certain natural gas volumes have been converted to boe or mboe on the same basis. Any figure presented in mcf, mmcf, boe or mboe may be misleading, particularly if used in isolation. A conversion ratio of one bbl of crude oil or natural gas liquids to six mcf of natural gas is based on an energy equivalency conversion method primarily applicable at the burner tip and does not necessarily represent value equivalency at the wellhead. Given that the value ratio based on the current price of crude oil as compared to natural gas is significantly different from the energy equivalency of 6:1, conversion on a 6:1 basis may be misleading as an indication of value.

## **2. SECOND QUARTER HIGHLIGHTS**

### **• Second quarter financial results.**

- Consolidated net earnings for the second quarter of 2012 were \$333 million, compared to \$562 million for the second quarter of 2011.
- Operating earnings<sup>(1)</sup> for the second quarter of 2012 were \$1.258 billion, compared to \$980 million for the second quarter of 2011. Operating earnings were higher due primarily to increased production volumes in the upstream, combined with increased refinery margins and throughputs in the downstream, partially offset by lower upstream price realizations.
- Cash flow from operations<sup>(1)</sup> was \$2.344 billion for the second quarter of 2012, compared to \$1.982 billion for the second quarter of 2011.
- ROCE<sup>(1)</sup> (excluding major projects in progress) for the twelve months ended June 30, 2012 improved to 14.3%, compared to 11.1% for the twelve months ended June 30, 2011.
- Net debt at June 30, 2012 was \$5.624 billion, compared to \$6.976 billion at December 31, 2011.
- **Suncor's integrated model reduces impact of market volatility.** Suncor produced strong operating earnings and cash flow from operations despite widening price discounts for Oil Sands production relative to WTI, largely because of the company's integration with Refining and Marketing assets, and excellent reliability from refining assets highlighted by Western North America refineries running at full capacity in the quarter.
- **Ramp up of production from new well pads at Firebag on schedule.** Bitumen production from the company's Firebag operations averaged 95,800 bbls/d in the second quarter of 2012, compared to 83,600 bbls/d in the first quarter of 2012 and 56,400 bbls/d in the second quarter of 2011. Production was also higher due to output from nine infill wells, which was processed at new central processing facilities that have excess capacity during the Stage 3 ramp up.
- **TRO<sub>TM</sub> operations underway.** Suncor has completed its tailings management (TRO<sub>TM</sub>) water transfer project. New infrastructure completed includes pipe, pumphouses and fluid transfer barges that will continually pump tailings water to a sand placement area, where the company's TRO<sub>TM</sub> technology enables the tailings to separate and dry out, allowing for more rapid reclamation activities to occur.

(1) Operating earnings, cash flow from operations and ROCE are non-GAAP financial measures. See the Non-GAAP Financial Measures Advisory section of this MD&A.

- **East Coast off-station maintenance programs underway.** The Floating Production, Storage and Offloading (FPSO) vessels for both Terra Nova and White Rose were disconnected and transported to docking facilities for planned maintenance. Production is expected to resume in the third quarter of 2012 for White Rose and in the fourth quarter of 2012 for Terra Nova. Both maintenance programs are currently on schedule.
- **Syrian assets impaired.** The company recorded impairment charges and write-offs of \$694 million against its assets in Syria. Due to the deteriorating situation in Syria, the company is not certain if or when it will be able to resume operations, which were suspended late in 2011 when the company declared force majeure under its contractual obligations.
- **Suncor continues its share repurchase program.** Since announcing its initial share repurchase program in the third quarter of 2011, Suncor has repurchased over 46 million of its common shares and returned \$1.372 billion to shareholders. During the second quarter of 2012, the company repurchased \$549 million of Suncor common shares.

### 3. SUNCOR OVERVIEW

Suncor Energy Inc. is an integrated energy company headquartered in Calgary, Alberta. The company has classified its operations into the following segments:

#### OIL SANDS

Suncor's Oil Sands segment, with assets located in northeast Alberta, recovers bitumen from mining and in situ operations and upgrades the majority of this production into refinery feedstock, diesel fuel and byproducts. The Oil Sands segment includes:

- **Oil Sands** operations refer to Suncor's wholly owned and operated mining, extraction, upgrading and in situ assets in the Athabasca oil sands region. Oil Sands operations consist of:
  - **Oil Sands Base** operations include the Millennium and North Steepbank mining and extraction operations, two integrated upgrading facilities known as Upgrader 1 and Upgrader 2, and the associated infrastructure for these assets – including utilities, energy and reclamation facilities, such as TRO<sub>TM</sub> assets.
  - **In Situ** operations include oil sands bitumen production from Firebag and MacKay River and supporting infrastructure, such as central processing facilities and cogeneration units. The majority of In Situ production is upgraded by Oil Sands Base; however, the company's marketing plan includes sales of bitumen when marketing conditions are favourable or as operating conditions at Oil Sands Base require.
- **Oil Sands Ventures** assets include the company's interests in significant growth projects, including two where Suncor is the operator – the Fort Hills mining (40.8%) and the Voyageur upgrader (51%) projects, and one where Total E&P Canada Ltd. (Total E&P) is the operator – the Joslyn North mining project (36.75%). Oil Sands Ventures also includes the company's 12% interest in the Syncrude oil sands mining and upgrading joint venture.

## EXPLORATION AND PRODUCTION

Suncor's Exploration and Production segment consists of offshore operations off the east coast of Canada and in the North Sea, and onshore operations in North America, Libya and Syria.

- **East Coast Canada** operations include Suncor's 37.675% working interest in Terra Nova, for which Suncor is the operator. Suncor also holds a 20% interest in the Hibernia base project and a 19.5% interest in the Hibernia Southern Extension Unit (HSEU), a 27.5% interest in the White Rose base project and a 26.125% interest in the White Rose Extensions, and a 22.729% interest in Hebron, all of which are operated by other companies.
- **International** operations include Suncor's 29.89% working interest in Buzzard and a 26.69% interest in the Golden Eagle Area Development (Golden Eagle) in the U.K. portion of the North Sea, both of which are operated by another company. Suncor also holds interests in several licences offshore the U.K. and Norway. Suncor owns, pursuant to a Production Sharing Contract (PSC), an interest in the Ebla gas development in the Ash Shaer and Cherrife areas in Syria. Suncor also owns, pursuant to Exploration and Production Sharing Agreements (EPSAs), working interests in the exploration and development of oilfields in the Sirte Basin in Libya.

Due to recent unrest in Syria, the company has declared force majeure under its contractual obligations, and operations in Syria have been suspended indefinitely.

- **North America Onshore** operations include Suncor's interests in a number of natural gas and conventional crude oil assets, primarily in Western Canada.

## REFINING AND MARKETING

Suncor's Refining and Marketing segment consists of two primary operations:

- **Refining and Product Supply** operations refine crude oil into a broad range of petroleum and petrochemical products. Eastern North America operations include refineries located in Montreal, Quebec and Sarnia, Ontario, and a lubricants business located in Mississauga, Ontario that manufactures, blends and markets products worldwide. Western North America operations include refineries located in Edmonton, Alberta and Commerce City, Colorado. Other Refining and Product Supply assets include interests in a petrochemical plant, pipelines and product terminals in Canada and the U.S.
- Downstream **Marketing** operations sell refined petroleum products and lubricants to retail, commercial and industrial customers through a combination of company-owned, branded-dealer and other retail stations in Canada and Colorado, a nationwide commercial road transport network in Canada, and a bulk sales channel in Canada.

## CORPORATE, ENERGY TRADING AND ELIMINATIONS

The grouping **Corporate, Energy Trading and Eliminations** includes the company's investments in renewable energy projects, results related to energy marketing, supply and trading activities, and other activities not directly attributable to any other operating segment.

- **Renewable Energy** interests include six operating wind power projects and the St. Clair ethanol plant in Ontario.
- **Energy Trading** activities primarily involve the marketing, supply and trading of crude oil, natural gas, refined petroleum products and byproducts, and the use of midstream infrastructure and financial derivatives to optimize related trading strategies.
- **Corporate** activities include stewardship of Suncor's debt and borrowing costs, expenses not allocated to the company's businesses, and the company's captive insurance activities that self-insure a portion of the company's asset base.
- Intersegment revenues and expenses are removed from consolidated results in **Group Eliminations**. Intersegment activity includes the sale of feedstock by the Oil Sands and Exploration and Production segments to the Refining and

Marketing segment, the sale of fuels and lubricants by the Refining and Marketing segment to the Oil Sands segment, the sale of ethanol by the Renewable Energy business to the Refining and Marketing segment, and the provision of insurance for a portion of the company's operations by the Corporate captive insurance entity.

#### 4. CONSOLIDATED FINANCIAL INFORMATION

##### Financial Highlights

(\$ millions)	Three months ended		Six months ended	
	2012	June 30 2011	2012	June 30 2011
Net earnings (loss)				
Oil Sands	<b>356</b>	371	<b>963</b>	976
Exploration and Production	<b>(430)</b>	(212)	<b>(98)</b>	(398)
Refining and Marketing	<b>499</b>	313	<b>973</b>	940
Corporate, Energy Trading and Eliminations	<b>(92)</b>	90	<b>(48)</b>	72
<b>Total</b>	<b>333</b>	562	<b>1 790</b>	1 590
Operating earnings (loss) <sup>(1)</sup>				
Oil Sands	<b>426</b>	371	<b>1 033</b>	1 065
Exploration and Production	<b>287</b>	260	<b>619</b>	597
Refining and Marketing	<b>514</b>	313	<b>988</b>	940
Corporate, Energy Trading and Eliminations	<b>31</b>	36	<b>(53)</b>	(144)
<b>Total</b>	<b>1 258</b>	980	<b>2 587</b>	2 458
Cash flow from (used in) operations <sup>(1)</sup>				
Oil Sands	<b>943</b>	733	<b>2 061</b>	1 870
Exploration and Production	<b>656</b>	682	<b>1 333</b>	1 265
Refining and Marketing	<b>708</b>	500	<b>1 449</b>	1 429
Corporate, Energy Trading and Eliminations	<b>37</b>	67	<b>(73)</b>	(189)
<b>Total</b>	<b>2 344</b>	1 982	<b>4 770</b>	4 375

##### Operating Highlights

	Three months ended		Six months ended	
	2012	June 30 2011	2012	June 30 2011
Production volumes by segment				
Oil Sands (mmbbls/d)	<b>337.8</b>	277.2	<b>339.5</b>	318.6
Exploration and Production (mboe/d)	<b>204.6</b>	182.8	<b>212.7</b>	211.5
<b>Total</b>	<b>542.4</b>	460.0	<b>552.2</b>	530.1
Production mix				
Crude oil and liquids / natural gas (%)	<b>91/9</b>	84/16	<b>91/9</b>	86/14
Average price realizations by segment				
Oil Sands (\$/bbl)	<b>79.70</b>	93.16	<b>86.07</b>	87.82
Exploration and Production (\$/boe)	<b>82.25</b>	79.37	<b>87.19</b>	78.81

(1) Non-GAAP financial measures. Operating earnings are reconciled to net earnings below. See the Non-GAAP Financial Measures Advisory section of this MD&A.

## **Net Earnings**

Suncor's net earnings for the second quarter of 2012 were \$333 million, compared to \$562 million for the second quarter of 2011. Suncor's net earnings for the first six months of 2012 were \$1.790 billion, compared to \$1.590 billion for the first six months of 2011. Net earnings were primarily affected by the same factors that influenced operating earnings, which are described subsequently in this section of the MD&A. Other items affecting changes in net earnings over the first six months of 2012, compared with the first six months of 2011, included:

- The after-tax unrealized foreign exchange loss on the revaluation of U.S. dollar denominated long-term debt was \$143 million for the second quarter of 2012 and \$15 million for the first six months of 2012. The after-tax unrealized foreign exchange gain on the revaluation of U.S. dollar denominated long-term debt was \$54 million for the second quarter of 2011 and \$216 million for the first six months of 2011.
- In the second quarter of 2012, the company recorded after-tax impairment charges and write-offs of \$694 million against assets pertaining to the company's operations in Syria, which were suspended in December 2011 due to political unrest and sanctions against the country. Further detail on these adjustments is provided in the Segment Results and Analysis – Exploration and Production section of this MD&A. In the second quarter of 2011, the company recorded after-tax impairment charges of \$514 million against assets in Libya, due to unrest and sanctions in that country in 2011 that resulted in the shut in of all production for most of 2011.
- The Province of Ontario budget was approved on June 20, 2012, freezing the general corporate income tax rate at 11.5%, instead of the planned reduction to 10% by 2014 that was previously substantively enacted. As a result, the company adjusted its deferred income tax balances to remove the impacts of the tax rate reductions, leading to a one-time negative adjustment to net earnings of \$88 million in the second quarter of 2012.
- In the first quarter of 2011, the U.K. government announced an increase in the tax rate on oil and gas profits in the North Sea that increased the statutory tax rate on Suncor's earnings in the U.K. from 50% to 59.3% in 2011 and 62% in future years. As a result, the company revalued its deferred income tax balances, resulting in an increase to deferred income tax expense of \$442 million in the first quarter of 2011.
- During the second quarter of 2011, the company divested non-core Exploration and Production assets, resulting in after-tax gains on disposal of \$42 million. For the first six months of 2011, after-tax losses on disposals consisted of \$39 million for Exploration and Production assets and \$89 million for the partial disposition of interests in the Voyageur upgrader and Fort Hills mining projects.

## Operating Earnings

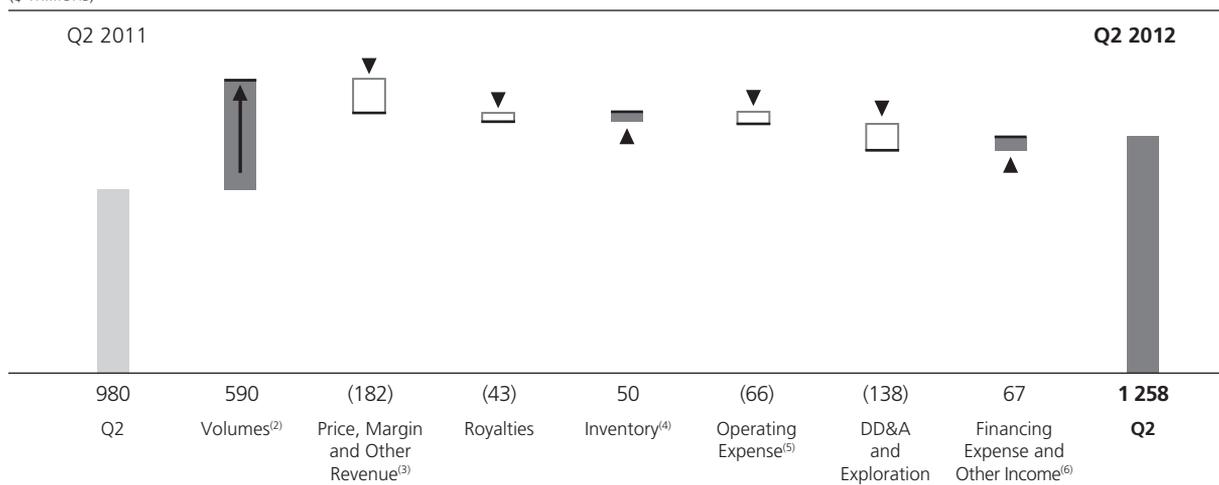
### Consolidated Operating Earnings Reconciliation<sup>(1)</sup>

(\$ millions)	Three months ended		Six months ended	
	2012	June 30 2011	2012	June 30 2011
Net earnings as reported	<b>333</b>	562	<b>1 790</b>	1 590
Unrealized foreign exchange loss (gain) on U.S. dollar denominated long-term debt	<b>143</b>	(54)	<b>15</b>	(216)
Impairments and write-offs	<b>694</b>	514	<b>694</b>	514
Impact of income tax rate adjustments on deferred income taxes	<b>88</b>	—	<b>88</b>	442
(Gain) loss on significant disposals	—	(42)	—	128
<b>Operating earnings</b>	<b>1 258</b>	980	<b>2 587</b>	2 458

(1) Operating earnings is a non-GAAP financial measure. All reconciling items are presented on an after-tax basis. See the Non-GAAP Financial Measures Advisory section of this MD&A.

### Bridge Analysis of Consolidated Operating Earnings<sup>(1)</sup>

(\$ millions)



- (1) Factors represent after-tax variances and include the impacts of operating earnings adjustments. These factors are analyzed in the narrative following this bridge analysis. This bridge analysis is provided because management uses this presentation to analyze performance.
- (2) Calculated based on production volumes for the Oil Sands and Exploration and Production segments and sales volumes for the Refining and Marketing segment.
- (3) Includes upstream price realizations before royalties, refining and marketing margins, other operating revenues, and the net impacts of sales and purchases of third-party crude.
- (4) The Inventory variance factor reflects the opportunity cost of building production volumes in inventory or the additional margin earned by drawing down inventory produced in previous periods. The calculation of the Inventory variance factor in this bridge analysis permits the company to present the Volume variance factor for upstream assets based on production volumes, rather than based on sales volumes.
- (5) The Operating Expense factor includes transportation expense, operating, selling and general expense, and project start-up costs.
- (6) This factor also includes operational foreign exchange gains and losses, changes in gains and losses on disposal of assets that are not operating earnings adjustments, changes in effective income tax rates, and other income tax adjustments.

Suncor's consolidated operating earnings for the second quarter of 2012 were \$1.258 billion, compared to \$980 million for the second quarter of 2011. Positive factors impacting operating earnings in the second quarter of 2012, compared to the second quarter of 2011, included:

- Production volumes for the Oil Sands segment increased to 337,800 bbls/d from 277,200 bbls/d, due primarily to the significant planned maintenance event that occurred at the company's Upgrader 2 facilities in the second quarter of 2011 and the ramp up of production for the Firebag Stage 3 expansion in the second quarter of 2012.
- Production volumes for the Exploration and Production segment increased to 204,600 boe/d from 182,800 boe/d, primarily due to the restart of operations in Libya and improved reliability at Buzzard, partially offset by the ongoing suspension of the company's operations in Syria as a result of political unrest and international sanctions and the start of off-station maintenance programs for Terra Nova and White Rose.
- Refinery utilization averaged 94% in the second quarter of 2012, compared to 84% in the second quarter of 2011. Three of the company's four refineries had planned maintenance events in the prior year quarter. Higher refinery utilization resulted in a larger margin for sales of refined products through the company's Marketing operations.
- Refining margins were higher in the second quarter of 2012, primarily due to higher crack spreads and lower feedstock costs for Canadian-based crude, which was trading at wider discounts relative to WTI. This increase was partially offset by the negative impact of a decreasing crude price environment in the second quarter of 2012, compared to an increasing crude price environment that benefited the second quarter of 2011. In a decreasing crude price environment, inventories produced during periods of higher feedstock costs are sold and replaced with inventories purchased at relatively lower feedstock costs.
- In the second quarter of 2012, earnings included margins from the sale of inventories from East Coast Canada, which were drawn down as a result of a decrease in production due to the off-station maintenance programs.
- Financing Expense and Other Income was favourable in the second quarter of 2012, due primarily to operational foreign exchange gains in Exploration and Production and higher earnings from Energy Trading activities.

The positive factors noted above were partially offset by the following:

- Average price realizations for crude oil production from the Oil Sands segment were lower in the second quarter of 2012, reflecting lower average benchmark prices, wider discounts relative to WTI for Canadian-based production and wider light/heavy differentials. Within the Exploration and Production segment, average price realizations for East Coast Canada, Buzzard and North America Onshore production were lower, reflecting lower benchmark prices.
- Royalties were higher in the second quarter of 2012, due mainly to the resumption of production from Libya. This increase was partially offset by lower royalties for Oil Sands, due mainly to lower bitumen prices used to determine royalties for the company's Oil Sands mining operations.
- Operating expenses were higher in the second quarter of 2012, due primarily to additional activities in the current quarter associated with the drilling rig fire in B.C. that occurred in the first quarter of 2012, and a decrease in the recovery of share-based compensation expense that reflected a smaller decrease in the company's common share price over the second quarter of 2012, compared with the second quarter of 2011. The impact on the company's operating segments of the \$41 million after-tax recovery of share-based compensation expense for the second quarter of 2012 was \$13 million for Corporate, Energy Trading and Eliminations; \$16 million for Oil Sands; \$9 million for Refining and Marketing; and \$3 million for Exploration and Production. The second quarter of 2011 included a \$68 million after-tax recovery of share-based compensation expense.
- DD&A was higher in the second quarter of 2012, due mainly to recently commissioned Oil Sands assets pertaining to the Firebag Stage 3 expansion and the TRO<sub>TM</sub> infrastructure project, and costs capitalized as part of the planned maintenance event in the second quarter of 2011.

Suncor's consolidated operating earnings were \$2.587 billion for the first six months of 2012, compared to \$2.458 billion for the first six months of 2011, and increased primarily due to higher upstream production volumes and higher refining margins, partially offset by higher royalties for Libya and higher DD&A for Oil Sands.

### Cash Flow from Operations

Consolidated cash flow from operations was \$2.344 billion for the second quarter of 2012, compared to \$1.982 billion for the second quarter of 2011. The increase was due primarily to higher upstream production volumes and higher refining margins and throughputs, partially offset by lower average price realizations, higher royalties and higher operating expenses.

Consolidated cash flow from operations was \$4.770 billion for the first six months of 2012, compared to \$4.375 billion for the first six months of 2011. The increase was due primarily to higher upstream production volumes and average price realizations, partially offset by higher royalties.

### Business Environment

Commodity prices, refining crack spreads and foreign exchange rates are some of the most significant factors that affect the results of Suncor's operations.

		Average for three months ended June 30		Average for six months ended June 30	
		2012	2011	2012	2011
WTI crude oil at Cushing	US\$/bbl	<b>93.50</b>	102.55	<b>98.20</b>	98.35
Dated Brent crude oil at Sullom Voe	US\$/bbl	<b>108.90</b>	117.30	<b>113.65</b>	111.15
Dated Brent/Maya crude oil FOB price differential	US\$/bbl	<b>9.85</b>	14.05	<b>9.65</b>	14.85
Canadian 0.3% par crude oil at Edmonton	Cdn\$/bbl	<b>84.45</b>	103.85	<b>88.65</b>	96.15
Light/heavy crude oil differential for WTI at Cushing less WCS at Hardisty	US\$/bbl	<b>22.90</b>	17.65	<b>22.15</b>	20.25
Condensate at Edmonton	US\$/bbl	<b>99.40</b>	112.40	<b>104.70</b>	105.40
Natural gas (Alberta spot) at AECO	Cdn\$/mcf	<b>1.85</b>	3.75	<b>2.15</b>	3.80
New York Harbor 3-2-1 crack <sup>(1)</sup>	US\$/bbl	<b>31.95</b>	29.25	<b>28.90</b>	24.35
Chicago 3-2-1 crack <sup>(1)</sup>	US\$/bbl	<b>27.85</b>	29.70	<b>23.35</b>	23.10
Portland 3-2-1 crack <sup>(1)</sup>	US\$/bbl	<b>37.90</b>	29.35	<b>32.80</b>	25.40
Gulf Coast 3-2-1 crack <sup>(1)</sup>	US\$/bbl	<b>29.30</b>	27.30	<b>27.35</b>	22.90
Exchange rate	US\$/Cdn\$	<b>0.99</b>	1.03	<b>0.99</b>	1.02
Exchange rate (end of period)	US\$/Cdn\$	<b>0.98</b>	1.04	<b>0.98</b>	1.04

(1) 3-2-1 crack spreads are indicators of the refining margin generated by converting three barrels of WTI into two barrels of gasoline and one barrel of diesel. The crack spreads presented here generally approximate the regions into which the company sells refined products through retail and wholesale channels.

Suncor's sweet SCO price realizations are influenced primarily by changes in the price for WTI at Cushing, and are also influenced by the supply and demand of sweet SCO from Western Canada. The average WTI price for the second quarter of 2012 decreased to US\$93.50/bbl, compared to US\$102.55/bbl for the second quarter of 2011. The WTI price decreased from US\$105/bbl at the beginning of the second quarter of 2012 to US\$80/bbl at the end of the quarter.

Suncor produces a specific grade of sour SCO, the price realizations for which are influenced by changes to various crude benchmarks, including, but not limited to, Canadian par crude at Edmonton and WCS at Hardisty, but which can also be affected by circumstances underlying spot sales required to manage inventory levels. Prices for Canadian par crude at

Edmonton for the second quarter of 2012 also decreased, averaging \$84.45/bbl, compared to \$103.85/bbl for the second quarter of 2011.

Bitumen production that Suncor does not upgrade is blended with diluent to facilitate delivery on pipeline systems to customers. Net bitumen price realizations are, therefore, influenced by both prices for Canadian heavy crude oil (WCS at Hardisty is a common reference) and prices for diluent (Condensate at Edmonton). Diluent is sourced primarily from the company's own upgrading and refining facilities; however, purchases of diluent from third parties may be required when the company experiences operational outages. Bitumen price realizations can also be affected by bitumen quality and spot sales to manage inventory levels. In the second quarter of 2012, average price realizations for bitumen sales were lower than those realized in the second quarter of 2011, primarily due to the increase in the differential between WTI and WCS and higher spot sales resulting from lower upgrader availability.

Price realizations for Suncor's crude sales basket relative to common benchmark crudes are also influenced by the demands of our refinery customers and distribution constraints on pipeline systems. During the second quarter of 2012, prices for Canadian par crude at Edmonton decreased approximately \$10/bbl more than WTI and traded at a discount to WTI, compared with a small premium in the second quarter of 2011. In addition, the light/heavy differential for Canadian-based crudes (WTI less WCS) increased by US\$5.25/bbl, compared with the second quarter of 2011. As a result, the overall average price realization for Suncor's Oil Sands production was WTI less \$15.78/bbl (excluding Syncrude) for the second quarter of 2012, compared to WTI less \$8.68/bbl for the second quarter of 2011. Suncor's integration with inland refineries in the Refining and Marketing segment is recovering much of the impact from widening crude price differentials through lower feedstock costs.

Suncor's price realizations for production from East Coast Canada and International assets are influenced primarily by the price for Brent crude. The average price for Brent crude for the second quarter of 2012 was US\$108.90/bbl, compared to US\$117.30/bbl for the second quarter of 2011. The average premium for Brent crude compared to WTI was higher, averaging US\$20.15/bbl for the second quarter of 2012, compared to \$14.75/bbl for the second quarter of 2011.

Suncor's price realizations for North America Onshore natural gas production are primarily referenced to Alberta spot at AECO. The average AECO benchmark decreased to \$1.85/mcf for the second quarter of 2012, from \$3.75/mcf for the second quarter of 2011.

Suncor's refining margins are influenced primarily by 3-2-1 crack spreads, which are industry indicators approximating the gross margin on a barrel of crude oil that is refined to produce gasoline and distillates, and by light/heavy and light/sour crude differentials, which indicate when more complex refineries can earn greater margins by processing less expensive, heavier crudes. Crack spreads do not necessarily reflect the margins of a specific refinery because these benchmarks are calculated based on WTI. Specific refinery margins are further impacted by actual crude purchase costs, refinery configuration and markets for refined products unique to that refinery's supply orbit. In the second quarter of 2012, crack spreads were higher than those from the second quarter of 2011 in most of the major markets into which Suncor sells refined products. Crack spreads were significantly higher for West Coast markets, where Suncor derives approximately 15% of its refining and marketing sales volumes. Prices for refined products reflected the higher priced Brent crude feedstock of coastal North American markets, which continued to positively benefit Suncor's inland refineries (Sarnia, Edmonton and Commerce City).

The majority of Suncor's revenues from the sale of oil and natural gas commodities are based on prices that are determined by, or referenced to, U.S. dollar benchmark prices. The majority of Suncor's expenditures are realized in Canadian dollars. An increase in the value of the Canadian dollar relative to the U.S. dollar will decrease revenue received from the sale of commodities. A decrease in the value of the Canadian dollar relative to the U.S. dollar will increase the revenues received from the sale of commodities.

Conversely, many of Suncor's assets and liabilities, notably most of the company's long-term debt, are denominated in U.S. dollars and translated to Suncor's reporting currency (Canadian dollars) at each balance sheet date. An increase in the value of the Canadian dollar relative to the U.S. dollar from the previous balance sheet date decreases the Canadian dollars required to settle U.S. dollar denominated obligations.

## 5. SEGMENT RESULTS AND ANALYSIS

### OIL SANDS

#### Financial Highlights

(\$ millions)	Three months ended		Six months ended	
	2012	June 30 2011	2012	June 30 2011
Gross revenues	<b>2 508</b>	2 723	<b>5 725</b>	5 614
Less: Royalties	<b>(77)</b>	(161)	<b>(357)</b>	(284)
Operating revenues, net of royalties	<b>2 431</b>	2 562	<b>5 368</b>	5 330
Net earnings	<b>356</b>	371	<b>963</b>	976
Operating earnings <sup>(1)</sup>				
Oil Sands	<b>400</b>	269	<b>938</b>	891
Oil Sands Ventures	<b>26</b>	102	<b>95</b>	174
	<b>426</b>	371	<b>1 033</b>	1 065
Cash flow from operations <sup>(1)</sup>	<b>943</b>	733	<b>2 061</b>	1 870

(1) Non-GAAP financial measures. Operating earnings are reconciled to net earnings below. See the Non-GAAP Financial Measures Advisory section of this MD&A.

For the second quarter of 2012, Oil Sands segment net earnings were \$356 million and operating earnings were \$426 million, compared with net and operating earnings of \$371 million for the second quarter of 2011. Net earnings for the second quarter of 2012 included a deferred tax adjustment of \$70 million related to an income tax rate change.

Oil Sands operations contributed \$400 million to operating earnings, while Oil Sands Ventures contributed \$26 million. The increase in operating earnings for Oil Sands operations compared with the second quarter of 2011 was due primarily to higher production than the prior year quarter, which included a significant planned maintenance event, and lower royalties, partially offset by lower average price realizations and higher DD&A. The decrease in operating earnings for Oil Sands Ventures reflected lower production from Syncrude, due mainly to the two-month planned maintenance event for a coker unit, and lower average price realizations.

Cash flow from operations for the Oil Sands segment for the second quarter of 2012 was \$943 million, compared to \$733 million for the second quarter of 2011, and increased mainly due to higher production volumes and lower royalties, partially offset by lower average price realizations.

#### Operating Earnings

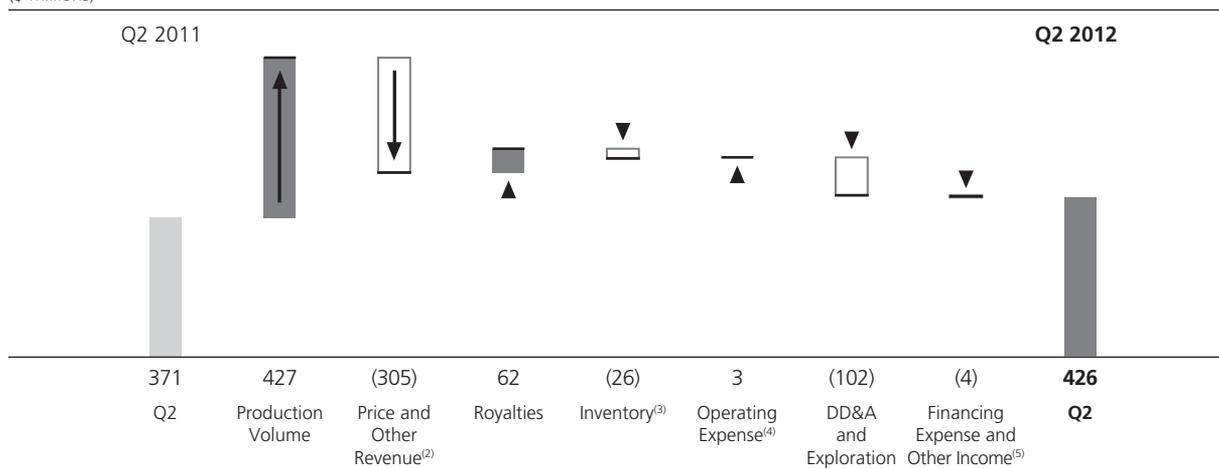
##### Operating Earnings Reconciliation

(\$ millions)	Three months ended		Six months ended	
	2012	June 30 2011	2012	June 30 2011
Net earnings as reported	<b>356</b>	371	<b>963</b>	976
Impact of income tax rate adjustments on deferred income taxes	<b>70</b>	—	<b>70</b>	—
Loss on significant disposals	—	—	—	89
Operating earnings <sup>(1)</sup>	<b>426</b>	371	<b>1 033</b>	1 065

(1) Non-GAAP financial measure. See the Non-GAAP Financial Measures Advisory section of this MD&A.

**Bridge Analysis of Operating Earnings<sup>(1)</sup>**

(\$ millions)



- (1) Factors represent after-tax variances and include the impacts of operating earnings adjustments. These factors are analyzed in the narrative following this bridge analysis. This bridge analysis is provided because management uses this presentation to analyze performance.
- (2) Includes price realizations before royalties, other operating revenues and the net impacts of sales and purchases of third-party crude.
- (3) The Inventory variance factor reflects the opportunity cost of building production volumes in inventory or the additional margin earned by drawing down inventory produced in previous periods. The calculation of the Inventory variance factor in this bridge analysis permits the company to present the Production Volume variance factor based on production volumes, rather than based on sales volumes.
- (4) The Operating Expense factor includes transportation expense, operating, selling and general expense, and project start-up costs.
- (5) This factor also includes changes in gains and losses on disposal of assets that are not operating earnings adjustments, changes in effective income tax rates, and other income tax adjustments.

**Production Volumes<sup>(1)</sup>**

(mmbbls/d)	Three months ended		Six months ended	
	2012	June 30 2011	2012	June 30 2011
Upgraded product (sweet SCO, sour SCO and diesel)	<b>253.9</b>	209.5	<b>263.6</b>	253.1
Non-upgraded bitumen	<b>55.3</b>	33.9	<b>43.9</b>	29.4
Oil Sands	<b>309.2</b>	243.4	<b>307.5</b>	282.5
Oil Sands Ventures – Syncrude	<b>28.6</b>	33.8	<b>32.0</b>	36.1
<b>Total</b>	<b>337.8</b>	277.2	<b>339.5</b>	318.6

- (1) Bitumen production from Oil Sands Base operations is upgraded, while bitumen production from In Situ operations is upgraded or sold directly to customers. Yields of SCO and diesel from Suncor's upgrading processes are approximately 79% of bitumen feedstock input. See also the Bitumen Production table presented below.

Production volumes for Oil Sands operations averaged 309,200 bbls/d in the second quarter of 2012. In the second quarter of 2011, production volumes for Oil Sands operations averaged 243,400 bbls/d, primarily due to a six-week planned maintenance event at Upgrader 2 completed during the quarter.

Upgrader 2 was successfully restarted in early April following the operational issue with the fractionator late in the first quarter of 2012. Subsequent to the restart, minor unplanned upgrader maintenance constrained primary upgrading capacity slightly in May and June, resulting in lower output of sour SCO. Consequently, production of upgraded product averaged 253,900 bbls/d, which was lower than production of 273,100 bbls/d in the first quarter of 2012. However, the company was able to offset this decrease through higher production of non-upgraded bitumen, supported by higher

diluent purchases from the Edmonton refinery to facilitate transportation on pipelines. Bitumen production averaged 55,300 bbls/d in the second quarter of 2012, compared to 33,900 bbls/d in the second quarter of 2011, and increased primarily due to the ramp up of production from the Firebag Stage 3 expansion and lower upgrader availability.

Suncor's share of Syncrude production and sales decreased to 28,600 bbls/d in the second quarter of 2012 from 33,800 bbls/d in the second quarter of 2011. The decrease in production was primarily due to a two-month planned maintenance event for one of Syncrude's three coker units. This coker unit was restarted in early July.

## Bitumen Production

	Three months ended		Six months ended	
	2012	June 30 2011	2012	June 30 2011
<b>Oil Sands Base</b>				
Bitumen production (mbbls/d)	<b>244.5</b>	215.9	<b>253.1</b>	265.2
Bitumen ore mined (thousands of tonnes per day)	<b>391.7</b>	326.7	<b>402.0</b>	398.8
Bitumen ore grade quality (bbl/tonne)	<b>0.62</b>	0.66	<b>0.63</b>	0.66
<b>In Situ</b>				
Bitumen production – Firebag (mbbls/d)	<b>95.8</b>	56.4	<b>89.7</b>	55.8
Bitumen production – MacKay River (mbbls/d)	<b>32.0</b>	29.4	<b>31.5</b>	30.7
Total In Situ bitumen production	<b>127.8</b>	85.8	<b>121.2</b>	86.5
Steam-to-oil ratio – Firebag	<b>3.4</b>	3.7	<b>3.5</b>	3.5
Steam-to-oil ratio – MacKay River	<b>2.3</b>	2.0	<b>2.3</b>	2.1

Oil Sands Base bitumen production from mining and extraction activities associated with the Millennium and North Steepbank mining areas averaged 244,500 bbls/d in the second quarter of 2012. Mining output was reduced in the quarter to coincide with lower upgrader availability, providing the opportunity to shift some mining activities to overburden removal and advance planned maintenance on extraction facilities. The company continues to mine through an area of lower bitumen ore grade quality at the Millennium mine face, which the company expects to encounter into the fourth quarter of 2012.

In Situ bitumen production volumes averaged 127,800 bbls/d, increasing from 114,600 bbls/d in the first quarter of 2012 and from 85,800 bbls/d in the second quarter of 2011.

The ramp up of production from new well pads at the Firebag Stage 3 expansion is proceeding in line with expectations. Average production from Firebag increased to 95,800 bbls/d from 83,600 bbls/d in the first quarter of 2012 and 56,400 bbls/d in the second quarter of 2011. Production is also higher due to output from nine infill wells, which is processed at new central processing facilities that have excess capacity during the Stage 3 ramp up. Production for the second quarter of 2012 also included the impacts of a four-week planned maintenance event for Stage 1 central processing facilities. The impact of the planned maintenance event was tempered by the integrated nature of the entire Firebag complex, as fluids from Stage 1 wells were processed at new central processing facilities that have excess capacity during the Stage 3 ramp up.

Average production from MacKay River increased to 32,000 bbls/d in the second quarter of 2012. In the second quarter of 2011, production averaged 29,400 bbls/d, primarily due to the replacement of a transformer in the cogeneration unit as part of scheduled maintenance activities.

## Sales Volumes and Mix

	Three months ended		Six months ended	
	2012	June 30 2011	2012	June 30 2011
Oil Sands sales volumes (mmbbls/d)				
Sweet – sweet SCO and diesel	<b>125.9</b>	62.0	<b>124.1</b>	90.6
Sour – sour SCO and bitumen	<b>167.6</b>	180.8	<b>189.0</b>	193.7
	<b>293.5</b>	242.8	<b>313.1</b>	284.3
Oil Sands sweet/sour sales mix (%)	<b>43/57</b>	26/74	<b>40/60</b>	32/68

Sales volumes for Oil Sands operations averaged 293,500 bbls/d in the second quarter of 2012. Sales of sweet SCO and diesel were higher than the second quarter of 2011, due primarily to the planned maintenance event at Upgrader 2 and unplanned maintenance on secondary upgrading units at Upgrader 1 during the second quarter of 2011. Sales of sour SCO were lower in the second quarter of 2012 primarily due to minor unplanned maintenance and the subsequent rebuilding of inventories following the restart of Upgrader 2 in April. Sales of bitumen were higher in the second quarter of 2012 primarily due to higher output from In Situ assets and lower upgrader availability.

## Price Realizations

Net of transportation costs, but before royalties (\$/bbl)	Three months ended		Six months ended	
	2012	June 30 2011	2012	June 30 2011
Oil Sands				
Sweet SCO and diesel	<b>93.80</b>	110.17	<b>99.72</b>	99.43
Sour SCO and bitumen	<b>67.26</b>	83.82	<b>75.57</b>	79.76
Crude sales basket (all products)	<b>78.64</b>	90.56	<b>85.13</b>	86.01
Crude sales basket, relative to WTI	<b>(15.79)</b>	(8.68)	<b>(13.63)</b>	(10.05)
Oil Sands Ventures				
Syn crude – sweet SCO	<b>90.61</b>	111.86	<b>95.15</b>	102.03
Syn crude, relative to WTI	<b>(3.82)</b>	12.62	<b>(3.61)</b>	5.97

Average price realizations for sales from Oil Sands operations decreased to \$78.64/bbl in the second quarter of 2012 from \$90.56/bbl in the second quarter of 2011, due mainly to lower benchmark prices for crude oil and lower production volumes at the beginning of the quarter when benchmark prices were significantly higher. In the second quarter of 2012, sweet SCO from Oil Sands operations and Syn crude sold at a small discount relative to WTI whereas, in the second quarter of 2011, sweet SCO sold at a large premium relative to WTI. The average price realization for Oil Sands operations relative to WTI was WTI less \$15.79/bbl, compared with WTI less \$8.68/bbl in the second quarter of 2011. This decrease is due mainly to a higher proportion of bitumen sales and wider price discounts for light and heavy Canadian crudes relative to WTI in the second quarter of 2012.

## Royalties

Royalties for the Oil Sands segment were lower in the second quarter of 2012 than in the same period in 2011. The decrease was mainly due to lower crude benchmark prices for WCS and WTI that influence the company's regulated bitumen valuation methodology used to determine royalties for mining properties, partially offset by higher bitumen production from Firebag.

## Inventory

During the second quarter of 2012, Suncor rebuilt inventories to normal operating levels that preceded the Upgrader 2 outage in the first quarter of the year. Building inventory defers the sale of current production to subsequent quarters.

## Expenses and Other Factors

Operating expenses for the second quarter of 2012 were consistent with operating expenses for the second quarter of 2011.

- Total cash operating costs for Oil Sands operations increased slightly to \$1.096 billion in the second quarter of 2012 from \$1.076 billion in the second quarter of 2011. Similar to first quarter results, total cash operating costs were higher at In Situ operations, due mainly to larger operations associated with the Firebag Stage 3 expansion, partially offset by lower natural gas costs. Cash operating costs for Oil Sands Base were lower than the prior year quarter, due mainly to lower maintenance expenses and efficiencies associated with mining the North Steepbank area, partially offset by higher overburden removal costs and the impact of lower bitumen ore grade quality.
- Operating expenses at Syncrude were higher in the second quarter of 2012 than in the second quarter of 2011, due primarily to higher maintenance costs associated with the planned maintenance event, and higher mine production costs, partially offset by lower purchased energy costs.
- Project start-up costs were lower in the second quarter of 2012 than in the second quarter of 2011, due primarily to start-up activity in 2011 related to the Firebag Stage 3 expansion, which was substantially complete by the first quarter of 2012. Project start-up activity for the Firebag Stage 4 expansion is expected to increase in the second half of 2012.
- Pre-tax safe mode costs related to the deferral and subsequent remobilization of certain growth projects after the economic downturn in late 2008 and early 2009 were \$24 million in the second quarter of 2012, compared to \$28 million in the second quarter of 2011. For 2012, the company anticipates that safe mode costs will largely consist of the costs to assess and remediate Voyageur upgrader assets coming out of safe mode and the costs of remobilizing equipment and personnel.

DD&A expense for the second quarter of 2012 was higher than in the same period of 2011, due mainly to a larger asset base that is the result of recently commissioned assets pertaining to the Firebag Stage 3 expansion and the TRO™ infrastructure project, and costs capitalized as part of the planned maintenance event in the second quarter of 2011.

**Cash Operating Costs Reconciliation**<sup>(1)(2)</sup>

(\$ millions)	Three months ended		Six months ended	
	2012	June 30 2011	2012	June 30 2011
Operating, selling and general expense	<b>1 174</b>	1 253	<b>2 691</b>	2 573
Syncrude operating, selling and general expense	<b>(141)</b>	(125)	<b>(252)</b>	(258)
Non-production costs <sup>(3)</sup>	<b>(10)</b>	(53)	<b>(133)</b>	(177)
Other <sup>(4)</sup>	<b>73</b>	1	<b>(154)</b>	(34)
Cash operating costs	<b>1 096</b>	1 076	<b>2 152</b>	2 104
Cash operating costs (\$/bbl)	<b>39.00</b>	48.40	<b>38.55</b>	41.05

- (1) Cash operating costs and cash operating costs per barrel are non-GAAP financial measures. See the Non-GAAP Financial Measures Advisory section of this MD&A.
- (2) Effective with the first quarter of 2012, the calculation of cash operating costs has been revised to better reflect the ongoing cash costs of production, and prior period figures have been re-determined. See the Non-GAAP Financial Measures Advisory section of this MD&A.
- (3) Significant non-production costs include, but are not limited to, share-based compensation adjustments, costs related to the remobilization or deferral of growth projects, research, the expense recorded as part of a non-monetary arrangement involving a third-party processor and feedstock costs for natural gas used to create hydrogen for secondary upgrading processes.
- (4) Other includes the impacts of changes in inventory valuation and a reduction for operating revenues associated with excess power from cogeneration units.

Cash operating costs per barrel for Oil Sands operations averaged \$39.00/bbl in the second quarter of 2012, compared to \$48.40/bbl in the second quarter of 2011, and were lower primarily due to the impact of the previous year's planned maintenance event on production volumes, and efficiencies in mining operations in this quarter associated with mining the North Steepbank area. Cash operating costs per barrel for In Situ were lower, due mainly to higher production volumes and lower natural gas costs.

Cash operating costs per barrel for Oil Sands operations averaged \$38.55/bbl for the first six months of 2012, which is in line with the company's expectations despite the outage at Upgrader 2 in March and April. Cash operating costs per barrel for Oil Sands operations averaged \$41.05/bbl for the first six months of 2011.

**Results for the First Six Months of 2012**

Oil Sands segment net earnings for the first six months of 2012 were \$963 million, compared to \$976 million for the first six months of 2011. Net earnings for the first six months of 2012 included a \$70 million deferred tax adjustment related to an income tax rate change. Net earnings for the first six months of 2011 included an after-tax loss of \$89 million on the sale of partial interests in the Voyageur upgrader and Fort Hills mining projects.

Oil Sands segment operating earnings for the first six months of 2012 were \$1.033 billion, compared to \$1.065 billion for the first six months of 2011, and were lower due primarily to higher DD&A and lower average price realizations, partially offset by higher production volumes.

Cash flow from operations for the first six months of 2012 was \$2.061 billion, compared to \$1.870 billion for the first six months of 2011. The increase in cash flow from operations was mainly due to higher production volumes, partially offset by lower average price realizations.

**Planned Maintenance Events**

The company expects to complete routine planned maintenance at Upgrader 2, including secondary upgrading units, and at mining extraction facilities and MacKay River central processing facilities over the end of the third quarter and the start of the fourth quarter of 2012. The impact of planned maintenance has been factored into Suncor's production forecasts.

**EXPLORATION AND PRODUCTION****Financial Highlights**

(\$ millions)	Three months ended		Six months ended	
	2012	June 30 2011	2012	June 30 2011
Gross revenues	<b>1 805</b>	1 523	<b>3 767</b>	3 338
Less: Royalties	<b>(392)</b>	(297)	<b>(870)</b>	(729)
Operating revenues, net of royalties	<b>1 413</b>	1 226	<b>2 897</b>	2 609
Net loss	<b>(430)</b>	(212)	<b>(98)</b>	(398)
Operating earnings (loss) <sup>(1)</sup>				
East Coast Canada	<b>163</b>	161	<b>327</b>	298
International	<b>186</b>	110	<b>381</b>	325
North America Onshore	<b>(62)</b>	(11)	<b>(89)</b>	(26)
	<b>287</b>	260	<b>619</b>	597
Cash flow from operations <sup>(1)</sup>	<b>656</b>	682	<b>1 333</b>	1 265

(1) Non-GAAP financial measures. Operating earnings are reconciled to net earnings below. See also the Non-GAAP Financial Measures Advisory section of this MD&A.

Exploration and Production incurred a net loss of \$430 million for the second quarter of 2012, compared with a net loss of \$212 million for the second quarter of 2011. The loss in the second quarter of 2012 included impairment and write-off charges of \$694 million (net of income taxes of \$nil) on assets pertaining to the company's operations in Syria, and a deferred tax adjustment of \$23 million related to an income tax rate change. The net loss in the second quarter of 2011 included impairment charges of \$514 million (net of income taxes of \$nil) on assets in Libya, partially offset by after-tax gains of \$42 million on disposal of non-core assets.

Exploration and Production operating earnings were \$287 million for the second quarter of 2012, compared to \$260 million for the second quarter of 2011. Operating earnings of \$163 million for East Coast Canada were consistent with the same quarter last year as the impact of lower production resulting from the start of planned maintenance programs was offset by sales of inventories. Operating earnings of \$186 million for International were higher, reflecting higher production volumes from Libya and Buzzard. The operating loss of \$62 million for North America Onshore was larger than the second quarter of 2011, and increased due mainly to lower average price realizations, lower production volumes and costs associated with a fire that occurred on a drilling rig in B.C. in the first quarter of 2012.

Cash flow from operations for the Exploration and Production segment was \$656 million for the second quarter of 2012, compared to \$682 million for the second quarter of 2011, and decreased primarily due to the write-off of receivables in Syria, partially offset by the factors that increased operating earnings.

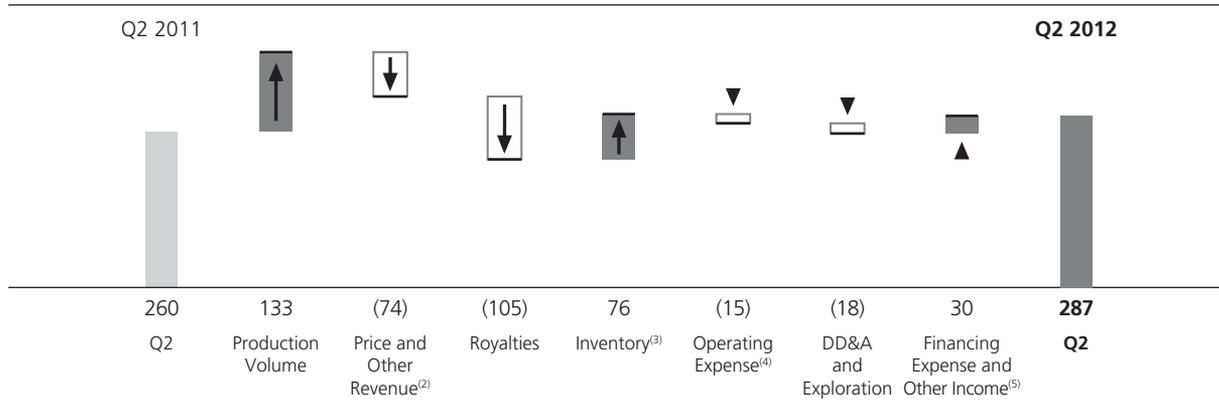
**Operating Earnings****Operating Earnings Reconciliation**

(\$ millions)	Three months ended		Six months ended	
	2012	June 30 2011	2012	June 30 2011
Net loss as reported	<b>(430)</b>	(212)	<b>(98)</b>	(398)
Impairments and write-offs	<b>694</b>	514	<b>694</b>	514
(Gain) loss on significant disposals	—	(42)	—	39
Impact of income tax rate adjustments on deferred income taxes	<b>23</b>	—	<b>23</b>	442
Operating earnings <sup>(1)</sup>	<b>287</b>	260	<b>619</b>	597

(1) Non-GAAP financial measure. See the Non-GAAP Financial Measures Advisory section of this MD&A.

**Bridge Analysis of Operating Earnings<sup>(1)</sup>**

(\$ millions)



- (1) Factors represent after-tax variances and include the impacts of operating earnings adjustments. These factors are analyzed in the narrative following this bridge analysis. This bridge analysis is provided because management uses this presentation to analyze performance.
- (2) Includes price realizations before royalties, other operating revenues, and the net impacts of sales and purchases of third-party crude.
- (3) The Inventory variance factor reflects the opportunity cost of building production volumes in inventory or the additional margin earned by drawing down inventory produced in previous periods. The calculation of the Inventory variance factor in this bridge analysis permits the company to present the Production Volume variance factor based on production volumes, rather than based on sales volumes.
- (4) The Operating Expense factor includes transportation expense and operating, selling and general expense.
- (5) This factor also includes operational foreign exchange gains and losses, changes in gains and losses on disposal of assets that are not operating earnings adjustments, changes in effective income tax rates, and other income tax adjustments.

**Production Volumes**

	Three months ended		Six months ended	
	2012	June 30 2011	2012	June 30 2011
Production (mboe/d)	<b>204.6</b>	182.8	<b>212.7</b>	211.5
East Coast Canada (mmbbls/d)	<b>49.8</b>	65.0	<b>57.6</b>	65.0
International (mboe/d)	<b>100.6</b>	50.8	<b>98.3</b>	78.8
North America Onshore (mmcf/d)	<b>325</b>	402	<b>341</b>	406
Production mix (liquids/gas) (%)	<b>76/24</b>	59/41	<b>75/25</b>	64/36
East Coast Canada	<b>100/0</b>	100/0	<b>100/0</b>	100/0
International	<b>99/1</b>	73/27	<b>99/1</b>	82/18
North America Onshore	<b>9/91</b>	8/92	<b>10/90</b>	8/92

For East Coast Canada, production averaged 49,800 bbls/d in the second quarter of 2012, decreasing from 65,000 bbls/d in the second quarter of 2011, due primarily to the start of significant planned maintenance programs.

- Production from Terra Nova averaged 13,300 bbls/d, and decreased from 14,400 bbls/d in the same quarter last year. The dockside maintenance program to replace the FPSO water-injection swivel and carry out other routine planned maintenance initiatives commenced in early June. The program is scheduled to run for 21 weeks, during which time the company will also replace subsea infrastructure.
- Production from White Rose averaged 5,500 bbls/d, and decreased from 18,500 bbls/d in the same quarter last year. The White Rose FPSO was disconnected early in May, beginning the 18-week planned off-station maintenance program to improve the propulsion system, in addition to other routine planned maintenance activities.

- Production from Hibernia averaged 31,000 bbls/d and decreased slightly from 32,100 bbls/d in the same quarter last year. Natural declines from older wells are largely offsetting production increases from ongoing development drilling.

For International, production averaged 100,600 boe/d in the second quarter of 2012, compared to 50,800 boe/d in the second quarter of 2011.

- Production from Libya averaged 42,700 bbls/d. Production has been brought back on-stream from all fields subsequent to the shut in of production beginning in March 2011 due to political unrest. There was no production from Libya in the second quarter of 2011.
- Production from Buzzard averaged 57,900 boe/d, reflecting improved reliability and steady production levels throughout the quarter. Production in the same period of 2011 averaged 32,700 boe/d, and was lower due mainly to unplanned outages and curtailments.
- In December 2011, the company declared force majeure under its contractual obligations in Syria due to political unrest and international sanctions affecting that country. As a result, the company recorded no production from Syria for the first six months of 2012. In the second quarter of 2011, production from Syrian assets averaged 18,100 boe/d.

For North America Onshore, production averaged 325 mmcf/d in the second quarter of 2012, compared to 402 mmcf/d in the second quarter of 2011.

- The second quarter of 2011 included incremental production of approximately 23 mmcf/d — from fields in southwest Alberta and northeast B.C. — that was shut in during the first six months of 2012 in response to low natural gas prices and the closure of a third-party gas processing facility.
- During 2011, the company divested non-core assets that contributed incremental production of approximately 20 mmcf/d to the second quarter of 2011.
- Production from remaining properties decreased primarily due to natural declines in reservoir performance.

## Price Realizations

	Three months ended		Six months ended	
	2012	June 30 2011	2012	June 30 2011
Net of transportation costs, but before royalties				
Exploration and Production	<b>82.25</b>	79.37	<b>87.19</b>	78.81
East Coast Canada (\$/bbl)	<b>104.25</b>	112.19	<b>114.50</b>	108.12
International (\$/boe)	<b>105.84</b>	105.47	<b>110.09</b>	98.94
North America Onshore (\$/mcf)	<b>3.14</b>	4.90	<b>3.44</b>	4.71

Average price realizations for East Coast Canada and Buzzard in the second quarter of 2012 were lower than the second quarter of 2011, due primarily to lower benchmark prices for crude oil. Other International price realizations increased relative to the prior year quarter, as the second quarter of 2012 included crude oil sales from Libya and the second quarter of 2011 included natural gas sales from Syria. Price realizations for North America Onshore were lower, mainly due to lower benchmark prices for natural gas.

## Royalties

Royalties for Exploration and Production were higher in the second quarter of 2012, compared with the same period in 2011, due primarily to higher production from Libya, partially offset by the lower production from East Coast Canada, Syria, and North America Onshore.

## Inventory

Earnings from the second quarter of 2012 included a drawdown of East Coast Canada inventories produced in prior periods, due to the planned maintenance programs for Terra Nova and White Rose.

## Expenses and Other Factors

Operating expenses were higher in the second quarter of 2012 than in the second quarter of 2011, primarily due to expenses associated with a drilling rig fire in B.C. and the planned maintenance programs for Terra Nova and White Rose, partially offset by the suspension of operations in Syria.

In March 2012, while drilling a natural gas well in B.C., a fire occurred on the drilling rig. The fire was brought under control in early April, and the well was capped late in the second quarter. For the first six months of 2012, operating expenses associated with the containment and monitoring of this well totalled approximately \$45 million before tax. The company is in the process of preparing an insurance claim to mitigate losses from this incident.

DD&A and exploration expenses were higher in the second quarter of 2012 than in the second quarter of 2011. During the second quarter of 2012, the company wrote off \$61 million of capital and exploration expenditures (\$13 million after tax) associated with the second appraisal well for the Beta discovery. Drilling commenced and was substantially completed during the quarter; however, the exploration well was dry. Activities to plug and abandon this well were completed in the third quarter. The company will continue to evaluate the Beta discovery with the planned acquisition of new seismic data and further appraisal drilling over 2013 and 2014.

Financing Expense and Other Income was favourable, primarily due to foreign exchange gains resulting from the impact of the strengthening U.S. dollar on the revaluation of U.S. dollar cash balances to euros and pounds sterling.

### **Update on Libya**

The company has exited force majeure under its contractual obligations, including with respect to exploration activities. Suncor is currently assessing its ability to restart exploration activities in the second half of 2012. In July, Suncor remitted to the Libya National Oil Corporation (NOC) a US\$200 million payment for a prior commitment relating to the six EPSAs entered into by Petro-Canada in 2008. Suncor remains engaged with the NOC and with its joint venture partner as production continues to be restored and stabilized. The company continues to monitor the situation in Libya, including reactions to recent elections and the potential impact on the company's ongoing assessment of asset impairment.

### **Impairment and Write-Off of Syrian Assets**

As a result of the political unrest that began in Syria in the latter half of 2011 and ensuing international sanctions, Suncor declared force majeure under its contractual obligations and suspended operations in the country in December 2011. Since this time, the company's prospects for resuming operations in Syria have not improved. Suncor estimated the net recoverable value of its assets in Syria based on a revised assessment of expected future net cash flows over a range of possible outcomes. Based on this assessment, the company recorded impairment charges of \$604 million against property, plant and equipment and a write-off of \$23 million for other current assets in the second quarter of 2012. These impairments and write-offs were recorded as part of depreciation, depletion, amortization and impairment expense. For further information on the impairment process, see the Other Items – Critical Accounting Estimates section of this MD&A.

In addition, the company recorded a write-off of \$67 million for accounts receivable. Prior to the introduction of sanctions, Suncor stopped receiving payment for production and recorded a provision for approximately half of its receivables balance in the fourth quarter of 2011. The write-off in the second quarter of 2012 includes a provision for the remainder of these receivables. This write-off was recorded as part of operating, selling and general expense.

All impairments and write-offs pertaining to assets in Syria are net of income taxes of \$nil. After these impairments and write-offs, the carrying value of Suncor's net assets in Syria as at June 30, 2012 was approximately \$250 million. Suncor's operations in Syria represented approximately 3% of the company's consolidated net earnings and 3% of the company's cash flow from operations in 2011.

As part of its normal course of operations, Suncor carries risk mitigation instruments for which up to \$300 million can apply to its assets in Syria.

### **Results for the First Six Months of 2012**

The net loss for Exploration and Production for the first six months of 2012 was \$98 million, compared to a net loss of \$398 million for the first six months of 2011. Net earnings for the first six months of 2012 included impairment and write-offs of \$694 million for assets in Syria. Net earnings for the 2011 period included impairments of \$514 million for assets in Libya and a deferred income tax adjustment of \$442 million pertaining to an increase in the U.K. supplementary charge on oil and gas profits in the North Sea.

Operating earnings for Exploration and Production for the first six months of 2012 were \$619 million, compared to \$597 million for the first six months of 2011. Operating earnings were higher primarily due to higher production volumes from Buzzard and Libya, and higher average price realizations for crude oil, partially offset by lower production volumes in Syria, higher royalties in Libya and costs associated with the drilling rig fire in B.C.

Cash flow from operations was \$1.333 billion for the first six months of 2012, compared to \$1.265 billion for the first six months of 2011. The increase was primarily due to the same factors affecting operating earnings, and the timing of tax recoveries related to exploration activities in Norway, partially offset by the write-off of receivables in Syria.

**Planned Maintenance Events**

At Buzzard, a planned maintenance event is scheduled to begin in early September 2012 and extend into the middle of October. At Hibernia, a three-week planned maintenance event is scheduled for the third quarter of 2012.

**REFINING AND MARKETING****Financial Highlights**

(\$ millions)	Three months ended		Six months ended	
	2012	June 30 2011	2012	June 30 2011
Operating revenues	<b>6 587</b>	6 370	<b>12 987</b>	12 209
Net earnings	<b>499</b>	313	<b>973</b>	940
Operating earnings <sup>(1)(2)</sup>				
Refining and Product Supply	<b>436</b>	235	<b>832</b>	794
Marketing	<b>78</b>	78	<b>156</b>	146
	<b>514</b>	313	<b>988</b>	940
Cash flow from operations <sup>(1)</sup>	<b>708</b>	500	<b>1 449</b>	1 429

(1) Non-GAAP financial measures. See the Non-GAAP Financial Measures Advisory section of this MD&A.

(2) The company has reclassified the prior year operating earnings split between Refining and Product Supply and Marketing to conform to the current year presentation. Total operating earnings are unchanged.

For the second quarter of 2012, Refining and Marketing net earnings were \$499 million and operating earnings were \$514 million, compared with net and operating earnings of \$313 million for the second quarter of 2011. In the second quarter of 2012, net earnings included a deferred income tax adjustment of \$15 million related to an income tax rate change.

Refining and Product Supply activities contributed \$436 million to operating earnings in the second quarter of 2012, which was higher than in the same period in the prior year, due mainly to higher refinery margins and throughputs, and lower feedstock costs, which reflected price discounts and wider light/heavy differentials for Canadian-based crude. Marketing activities contributed \$78 million to operating earnings in the second quarter of 2012, which was consistent with the same period in the prior year.

Refining and Marketing cash flow from operations was \$708 million for the second quarter of 2012, compared to \$500 million for the second quarter of 2011, and increased primarily due to the same factors that affected operating earnings.

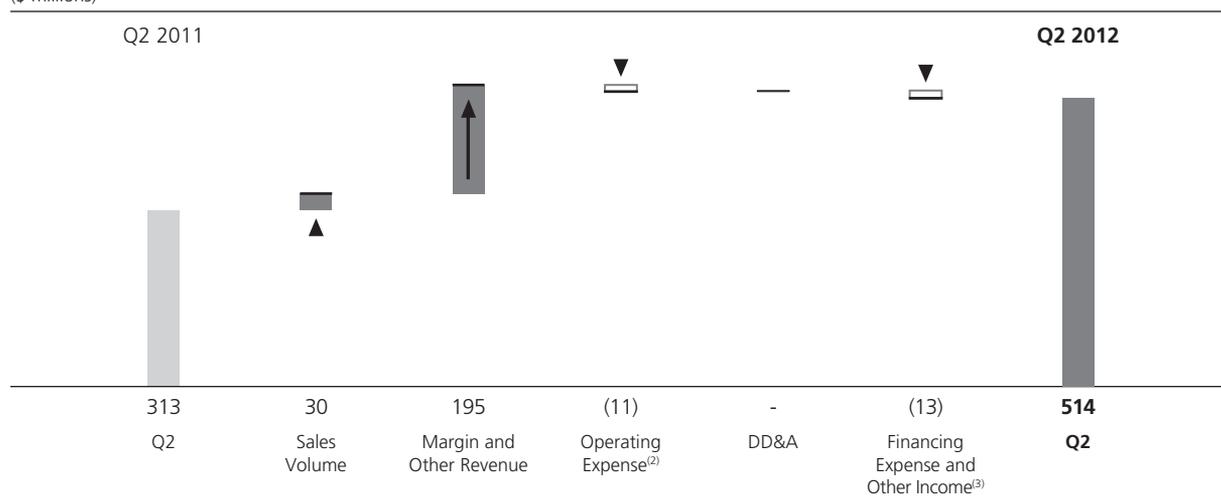
**Operating Earnings****Operating Earnings Reconciliation**

(\$ millions)	Three months ended		Six months ended	
	2012	June 30 2011	2012	June 30 2011
Net earnings as reported	<b>499</b>	313	<b>973</b>	940
Impact of income tax rate adjustments on deferred income taxes	<b>15</b>	—	<b>15</b>	—
Operating earnings <sup>(1)</sup>	<b>514</b>	313	<b>988</b>	940

(1) Non-GAAP financial measure. See the Non-GAAP Financial Measures Advisory section of this MD&A.

**Bridge Analysis of Operating Earnings<sup>(1)</sup>**

(\$ millions)



(1) Factors represent after-tax variances and include the impacts of operating earnings adjustments. These factors are analyzed in the narrative following this bridge analysis. This bridge analysis is provided because management uses this presentation to analyze performance.

(2) The Operating Expense factor includes transportation expense and operating, selling and general expense.

(3) This factor also includes changes in gains and losses on disposal of assets that are not operating earnings adjustments, changes in effective income tax rates, and other income tax adjustments.

**Volumes**

	Three months ended June 30		Six months ended June 30	
	2012	2011	2012	2011
Refined product sales (thousands of m <sup>3</sup> /d)				
Gasoline	41.0	39.5	39.8	38.8
Distillate	29.5	29.0	29.6	30.0
Other	17.0	13.7	14.4	13.2
	87.5	82.2	83.8	82.0
Crude oil processed (thousands of m <sup>3</sup> /d)				
Eastern North America	30.6	31.9	30.5	32.5
Western North America	37.3	27.0	36.9	31.1
Refinery utilization <sup>(1)(2)</sup> (%)				
Eastern North America	87	94	86	95
Western North America	101	75	100	86

(1) Effective January 1, 2012, the company upwardly revised the nameplate capacity of the Montreal refinery from 130,000 bbls/d to 137,000 bbls/d and the nameplate capacity of the Commerce City refinery from 93,000 bbls/d to 98,000 bbls/d. Prior year utilization rates have not been recalculated and reflect the lower nameplate capacities.

(2) Refinery utilization is the amount of crude oil and natural gas plant liquids run through crude distillation units, expressed as a percentage of the capacity of these units.

Total sales of refined petroleum products averaged 87,500 m<sup>3</sup>/d in the second quarter of 2012, compared to 82,200 m<sup>3</sup>/d in the second quarter of 2011. Demand for gasoline in Western Canada and Colorado improved compared with the second quarter of 2011. Demand for distillate in Western Canada remained strong, but decreased in Eastern Canada.

Crude oil processed by Eastern North America refineries averaged 30,600 m<sup>3</sup>/d in the second quarter of 2012, and decreased from 31,900 m<sup>3</sup>/d in the second quarter of 2011. This decrease across the two refineries was due primarily to the unplanned outage of a crude unit at the Sarnia refinery in the second quarter of 2012, and the impacts of the unplanned outage at the Oil Sands Upgrader 2 facilities late in the first quarter of 2012 that reduced the availability of crude feedstock for the Sarnia refinery. Crude oil processed by Western North America refineries averaged 37,300 m<sup>3</sup>/d and increased from 27,000 m<sup>3</sup>/d in the prior year quarter, primarily due to planned maintenance activities at both the Edmonton and Commerce City refineries in the second quarter of 2011. Refineries in Western North America ran at full capacity for the second quarter of 2012.

### **Prices and Margins**

Prices and margins for refined products were higher in the second quarter of 2012 than in the second quarter of 2011, reflecting higher refining crack spreads and lower crude feedstock costs, partially offset by the inventory valuation impact of a decreasing crude price environment.

- Crack spreads for the second quarter of 2012 were consistent or higher than crack spreads from the second quarter of 2011 across all regions into which the company sells refined products.
- Crude feedstock costs decreased relative to WTI primarily because of price discounts for Canadian-based crude and wider light/heavy differentials for sour SCO and blended bitumen.
- The impact on earnings pertaining to the decreasing crude price and Canadian crude price discount environments decreased after-tax earnings by approximately \$135 million in the second quarter of 2012, whereas the impact on earnings pertaining to the increasing crude price environment increased after-tax earnings by approximately \$63 million in the second quarter of 2011 – a total after-tax difference of \$198 million between the quarters.

Retail and wholesale margins for the second quarter of 2012 were consistent with margins for the second quarter of 2011.

### **Expenses and Other Factors**

Operating expenses for the second quarter of 2012 were largely consistent with those from the second quarter of 2011, except for the impact of an insurance premium reduction on prior year expenses.

### **Results for the First Six Months of 2012**

For the first six months of 2012, Refining and Marketing segment net earnings were \$973 million and operating earnings were \$988 million, compared with net and operating earnings of \$940 million for the first six months of 2011. The increase in earnings was due primarily to higher crack spreads and lower crude feedstock costs. The impact on earnings pertaining to the decreasing crude price and Canadian crude price discount environments decreased after-tax earnings by approximately \$128 million for the first six months of 2012, whereas the impact on earnings pertaining to the increasing crude price environment increased after-tax earnings by approximately \$248 million for the first six months of 2011 – a total after-tax difference of \$376 million between years.

Cash flow from operations was \$1.449 billion for the first six months of 2012, compared to \$1.429 billion for the first six months of 2011, and increased primarily due to the same factors that influenced operating earnings.

**CORPORATE, ENERGY TRADING AND ELIMINATIONS****Financial Highlights**

(\$ millions)	Three months ended		Six months ended	
	2012	June 30 2011	2012	June 30 2011
Net (loss) earnings	<b>(92)</b>	90	<b>(48)</b>	72
Operating earnings (loss) <sup>(1)</sup>				
Renewable Energy	<b>19</b>	23	<b>34</b>	38
Energy Trading	<b>47</b>	29	<b>99</b>	68
Corporate	<b>(62)</b>	(26)	<b>(195)</b>	(215)
Group Eliminations	<b>27</b>	10	<b>9</b>	(35)
	<b>31</b>	36	<b>(53)</b>	(144)
Cash flow from (used in) operations <sup>(1)</sup>	<b>37</b>	67	<b>(73)</b>	(189)

(1) Non-GAAP financial measures. Operating earnings are reconciled to net earnings below. See also the Non-GAAP Financial Measures Advisory section of this MD&A.

The net loss for Corporate, Energy Trading and Eliminations in the second quarter of 2012 was \$92 million, compared with net earnings of \$90 million in the second quarter of 2011. In the second quarter of 2012, the Canadian dollar weakened in relation to the U.S. dollar, with the US\$/Cdn\$ exchange rate decreasing from 1.00 to 0.98 and resulting in an after-tax unrealized foreign exchange loss on U.S. dollar denominated long-term debt of \$143 million. The net loss in the second quarter of 2012 also included a deferred tax reduction of \$20 million related to an income tax rate change. In the second quarter of 2011, the Canadian dollar strengthened in relation to the U.S. dollar as the exchange rate increased from 1.03 to 1.04, resulting in an after-tax unrealized foreign exchange gain on U.S. dollar denominated long-term debt of \$54 million.

**Operating Earnings**

Operating earnings for Corporate, Energy Trading and Eliminations in the second quarter of 2012 were \$31 million, compared to \$36 million in the second quarter of 2011.

**Operating Earnings Reconciliation**

(\$ millions)	Three months ended		Six months ended	
	2012	June 30 2011	2012	June 30 2011
Net (loss) earnings	<b>(92)</b>	90	<b>(48)</b>	72
Unrealized foreign exchange loss (gain) on U.S. dollar denominated long-term debt	<b>143</b>	(54)	<b>15</b>	(216)
Impact of income tax rate adjustments on deferred income taxes	<b>(20)</b>	—	<b>(20)</b>	—
Operating earnings (loss) <sup>(1)</sup>	<b>31</b>	36	<b>(53)</b>	(144)

(1) Non-GAAP financial measure. See the Non-GAAP Financial Measures Advisory section of this MD&A.

## Renewable Energy

	Three months ended		Six months ended	
	2012	June 30 2011	2012	June 30 2011
Power generation marketed (gigawatt hours)	<b>102</b>	49	<b>243</b>	104
Ethanol production (millions of litres)	<b>96.8</b>	94.4	<b>203.2</b>	176.1

Renewable Energy operating earnings of \$19 million in the second quarter of 2012 were lower than operating earnings of \$23 million in the second quarter of 2011, due mainly to higher feedstock costs for ethanol production. Total power generation marketed increased to 102 gigawatt hours from 49 gigawatt hours, due mainly to two new wind power projects that commenced operations in 2011 (Wintering Hills in southern Alberta and Kent Breeze in southwest Ontario).

## Energy Trading

Energy Trading operating earnings increased to \$47 million from \$29 million in the prior year quarter, with the increase occurring primarily in Canadian heavy crude trading strategies, whereby heavy crude oil is purchased in Alberta and delivered to markets with more favourable prices.

## Corporate

The Corporate operating loss was \$62 million in the second quarter of 2012, compared with an operating loss of \$26 million in the second quarter of 2011. The increase in operating loss was due mainly to a higher recovery of share-based compensation expense in the second quarter of 2011 and higher DD&A expense in the second quarter of 2012 that reflected the start of depreciation on Suncor's systems integration initiative. The company capitalized 90% of its borrowing costs in the second quarter of 2012 as part of the cost of major development assets and construction projects, compared to 89% in the second quarter of 2011.

## Group Eliminations

Group Eliminations included the net recognition of \$27 million of after-tax intersegment profit from crude oil sales from Oil Sands and East Coast Canada to Refining and Product Supply, which was previously eliminated upon consolidation of Suncor's earnings. Consolidated profits are only realized when the company determines that the refined products produced from internal purchases of crude feedstock have been sold to third parties. During the second quarter of 2011, the company recognized \$10 million of net after-tax intersegment profit that was previously eliminated.

## Results for the First Six Months of 2012

The net loss for Corporate, Energy Trading and Eliminations for the first six months of 2012 was \$48 million, compared with net earnings of \$72 million for the first six months of 2011. Over the first six months of 2012, the Canadian dollar weakened in relation to the U.S. dollar, resulting in an after-tax unrealized foreign exchange loss of \$15 million on U.S. dollar denominated long-term debt. Over the first six months of 2011, the Canadian dollar strengthened in relation to the U.S. dollar, resulting in an after-tax unrealized foreign exchange gain of \$216 million on U.S. dollar denominated long-term debt.

The operating loss for Corporate, Energy Trading and Eliminations for the first six months of 2012 was \$53 million, compared with an operating loss of \$144 million for the first six months of 2011. The decrease in operating loss was due mainly to widening price discounts for Canadian crude, which increased Energy Trading profits and decreased the amount of intersegment profit eliminated at the end of the second quarter of 2012. In addition, the company capitalized 94% of

its borrowing costs as part of the cost of major development assets and construction projects over the first six months of 2012, compared to 76% over the first six months of 2011.

## 6. CAPITAL INVESTMENT UPDATE

### Capital and Exploration Expenditures by Segment

(\$ millions)	Three months ended June 30		Six months ended June 30	
	2012	2011	2012	2011
Oil Sands	<b>1 093</b>	1 521	<b>2 270</b>	2 701
Exploration and Production	<b>315</b>	194	<b>521</b>	422
Refining and Marketing	<b>158</b>	186	<b>247</b>	292
Corporate, Energy Trading and Eliminations	<b>40</b>	40	<b>46</b>	102
Total capital and exploration expenditures	<b>1 606</b>	1 941	<b>3 084</b>	3 517
Less: Capitalized interest (included in above figures)	<b>(148)</b>	(152)	<b>(306)</b>	(252)
	<b>1 458</b>	1 789	<b>2 778</b>	3 265

### Capital and Exploration Expenditures by Type<sup>(1)(2)(3)</sup>

(\$ millions)	Three months ended June 30, 2012			Six months ended June 30, 2012		
	Sustaining	Growth	Total	Sustaining	Growth	Total
Oil Sands	509	445	<b>954</b>	1 137	844	<b>1 981</b>
<i>Oil Sands Base</i>	282	66	<b>348</b>	691	91	<b>782</b>
<i>In Situ</i>	143	232	<b>375</b>	322	527	<b>849</b>
<i>Oil Sands Ventures</i>	84	147	<b>231</b>	124	226	<b>350</b>
Exploration and Production	57	258	<b>315</b>	83	436	<b>519</b>
Refining and Marketing	155	1	<b>156</b>	243	1	<b>244</b>
Corporate, Energy Trading and Eliminations	33	—	<b>33</b>	34	—	<b>34</b>
	754	704	<b>1 458</b>	1 497	1 281	<b>2 778</b>

(1) Capital expenditures in this table exclude capitalized interest.

(2) Growth capital expenditures include economic capital investments that result in (i) an increase in production levels at existing Oil Sands operations and Refining and Marketing operations, or the investment in new facilities or operations that increases overall production; (ii) an addition of new reserves or a positive change in the company's reserves profile in Exploration and Production operations; or (iii) margin improvement, by increasing revenues or reducing costs.

(3) Sustaining capital expenditures include investments that (i) ensure compliance or maintain goodwill relations with regulators and other stakeholders; (ii) improve efficiency and reliability of operations or maintain productive capacity by replacing component assets at the end of their useful lives; (iii) deliver existing proved developed reserves for Exploration and Production operations; or (iv) maintain current production capacities at existing Oil Sands operations and Refining and Marketing facilities.

In the second quarter of 2012, Suncor spent \$1.458 billion on capital for property, plant and equipment and exploration activities, and capitalized \$148 million of interest towards major development assets and construction projects. Activity in the second quarter of 2012 included the following.

## Oil Sands Base

Oil Sands Base capital expenditures were \$348 million, of which \$282 million was directed towards sustaining activities. Sustaining capital expenditures related primarily to the company's TRO™ initiative, and included \$123 million towards the infrastructure project to construct pumping and pipeline facilities for tailings and water transfers across mining operations, and the construction of tailings drying facilities. During the quarter, the company commissioned the TRO™ infrastructure project and began operating the assets. Oil Sands Base growth capital focused primarily on the completion of the Millennium Naphtha Unit (MNU). The company expects to start up the MNU project early in the third quarter of 2012.

## In Situ

In Situ capital and exploration expenditures were \$375 million, of which \$232 million was directed towards growth projects. Capital expenditures for the Firebag Stage 4 expansion were \$158 million, bringing total project expenditures to date to approximately \$1.502 billion. Construction activities are on schedule. The company expects to begin steaming new well pads in the fourth quarter of 2012 and achieve initial production early in the first quarter of 2013. In Situ sustaining capital expenditures of \$143 million were directed primarily to the design, engineering, procurement and construction of well pads that will maintain existing production levels from MacKay River and Firebag in future years.

## Oil Sands Ventures

Suncor's share of capital expenditures for the Syncrude joint venture was \$84 million, which included \$10 million for mine train replacement at the Mildred Lake mine and the equipment relocation at the Aurora mine.

Oil Sands Ventures growth capital expenditures were \$147 million. The Voyageur upgrader project is focusing on validating project scope, developing the project execution plan, engineering and progressing site preparation. The Fort Hills mining project is focusing on completing design engineering, progressing with site preparation and procuring long-lead items. The Joslyn North mining project (operated by Total E&P), which is in the earliest stage of development of the three projects, is focusing on design engineering and site preparation. The company intends to present a development plan in 2013 for each of the projects to Suncor's Board of Directors for a sanctioning decision. The development of each of these projects is also subject to approval by the joint venture owners of the respective project.

## Other Capital and Exploration Expenditures

The Exploration and Production segment spent \$315 million on capital and exploration expenditures, of which \$258 million was directed towards growth and exploration. Growth spending included \$62 million for the Golden Eagle Area Development that continued to focus on detailed engineering and construction of topsides and platform jackets. Other growth capital included development drilling for East Coast Canada and engineering and construction site preparation for the Hebron project. During the quarter, the company participated in three offshore exploration wells that commenced drilling: the second appraisal well for the Beta discovery and a well for the PL 477 licence, known as Cooper, both offshore Norway; and a well in the North Terrace area of the Buzzard field offshore the U.K. Sustaining capital focused on the planned maintenance programs at Terra Nova and White Rose.

The Canada-Newfoundland and Labrador Offshore Petroleum Board approved the Hebron Development Application. Suncor expects that project sanction decisions from the joint venture owners of the Hebron project should be finalized in late 2012 or in early 2013.

Refining and Marketing spent \$158 million on capital expenditures. During the quarter, the project to reduce benzene content in gasoline production at the Commerce City refinery was completed on schedule and under budget.

## 7. FINANCIAL CONDITION AND LIQUIDITY

### Indicators

Twelve months ended June 30	2012	2011
Return on capital employed <sup>(1)</sup> (%)		
Excluding major projects in progress	<b>14.3</b>	11.1
Including major projects in progress	<b>10.9</b>	8.1
Net debt to cash flow from operations <sup>(2)</sup> (times)	<b>0.6</b>	1.0
Interest coverage on long-term debt (times)		
Earnings basis <sup>(3)</sup>	<b>11.3</b>	10.2
Cash flow from operations basis <sup>(2)(4)</sup>	<b>17.8</b>	14.2

(1) Non-GAAP financial measure. ROCE is reconciled in the Non-GAAP Financial Measures Advisory section of this MD&A.

(2) Cash flow from operations and metrics that use cash flow from operations are non-GAAP financial measures. See the Non-GAAP Financial Measures Advisory section of this MD&A.

(3) Net earnings plus income taxes and interest expense, divided by the sum of interest expense and capitalized interest.

(4) Cash flow from operations plus current income taxes and interest expense, divided by the sum of interest expense and capitalized interest.

### Capital Resources

Suncor's management believes the company will have the capital resources to fund its planned 2012 capital spending program and meet current and long-term working capital requirements through existing cash balances and short-term investments, cash flow from operations for the remainder of 2012, available committed credit facilities, issuing commercial paper and issuing long-term notes or debentures. The company's cash flow from operations depends on a number of factors, including commodity prices, production and sales volumes, refining and marketing margins, operating expenses, taxes, royalties and foreign exchange rates. If additional capital is required, Suncor's management believes adequate additional financing will be available in debt capital markets at commercial terms and rates.

Due primarily to strong cash flow from operations that exceeded capital expenditures, cash and cash equivalents increased \$1.363 billion during the first six months of 2012, including the impact of returning \$548 million to shareholders as part of the share repurchase program. For the twelve months ended June 30, 2012, the company's net debt to cash flow from operations measure was 0.6 times, which met management's target of less than 2.0 times. Unutilized lines of credit at June 30, 2012 were \$4.793 billion, compared to \$4.428 billion at December 31, 2011.

### Financing Activities

Management of debt levels continues to be a priority for Suncor given the company's long-term growth plans. Suncor's management believes a phased and flexible approach to existing and future growth projects should assist Suncor in maintaining its ability to manage project costs and debt levels.

**Change in Net Debt**

Three and six months ended June 30 (\$ millions)	Q2	YTD
Net debt – Start of period	5 966	6 976
Decrease in net debt	(342)	(1 352)
Net debt – June 30, 2012	5 624	5 624
Decrease in net debt		
Cash flow from operations	2 344	4 770
Capital and exploration expenditures and other investments	(1 610)	(3 088)
Proceeds from divestitures, net of costs for acquisitions	6	43
Dividends less proceeds from exercise of share options	(130)	(198)
Purchase of common shares for cancellation, net of option premiums	(548)	(731)
Change in non-cash working capital and other	428	563
Foreign exchange on cash, long-term debt and other balances	(148)	(7)
	342	1 352

At June 30, 2012, Suncor's net debt was \$5.624 billion, compared to \$6.976 billion at December 31, 2011. Over the first six months of 2012, net debt decreased by \$1.352 billion, largely due to cash flow from operations that exceeded capital and exploration expenditures, partially offset by share repurchases.

**Total Debt to Total Debt Plus Shareholders' Equity**

Suncor is subject to financial and operating covenants related to its bank debt and public market debt. Failure to meet the terms of one or more of these covenants may constitute an Event of Default as defined in the respective debt agreements, potentially resulting in accelerated repayment of one or more of the debt obligations. The company is in compliance with its financial covenant that requires total debt to not exceed 60% of its total debt plus shareholders' equity. At June 30, 2012, total debt to total debt plus shareholders' equity was 22% (December 31, 2011 – 22%). The company is also currently in compliance with all operating covenants.

(\$ millions, except as noted)	June 30 2012	December 31 2011
Short-term debt	765	763
Current portion of long-term debt	12	12
Long-term debt	10 013	10 004
Total debt	10 790	10 779
Less: Cash and cash equivalents	5 166	3 803
Net debt	5 624	6 976
Shareholders' equity	39 192	38 600
Total debt plus shareholders' equity	49 982	49 379
Total debt to total debt plus shareholders' equity (%)	22	22

**Short-Term Investments**

The company has invested excess cash in short-term financial instruments that are presented as cash and cash equivalents. The objectives of the company's short-term investment portfolio are to ensure the preservation of capital, maintain adequate liquidity to meet Suncor's cash flow requirements and deliver competitive returns consistent with the quality and diversification of investments within acceptable risk parameters. The maximum weighted average term to maturity of the short-term investment portfolio will not exceed six months, and all investments will be with counterparties with investment

grade debt ratings. As at June 30, 2012, the weighted average term to maturity of the short-term investment portfolio was approximately 43 days.

## **Common Shares**

### **Outstanding Shares**

June 30, 2012 (thousands)

Common shares	1 544 490
Common share options – exercisable and non-exercisable	50 151
Common share options – exercisable	30 954

As at July 20, 2012, the total number of common shares outstanding was 1,545,585,828 and the total number of exercisable and non-exercisable common share options outstanding was 49,967,823. Once exercisable, each outstanding common share option is convertible into one common share.

### **Share Repurchases**

During the first quarter of 2012, the company obtained regulatory approval from the Toronto Stock Exchange (TSX) to recommence its Normal Course Issuer Bid (NCIB) under which the company is authorized to purchase for cancellation up to an additional \$1.0 billion of Suncor's common shares between February 28, 2012 and September 5, 2012. Pursuant to the NCIB, Suncor has entered into a pre-defined automatic purchase plan with a designated broker to allow for the repurchase of common shares during scheduled and unscheduled share trading blackout periods. Shareholders may obtain a copy of the company's Notice of Intention to make a Normal Course Issuer Bid by contacting Investor Relations.

During the second quarter of 2012, the company also announced that it had obtained regulatory approval for a program to issue put options on the company's common shares as part of the NCIB. Under this program, Suncor may issue put options to a Canadian financial institution. The put options issued will entitle the purchaser, on the expiry date of the relevant options, to sell to Suncor a specified number of Suncor common shares at a price agreed to on the date the options are issued. Suncor receives a premium from the financial institution for issuing the options.

Pursuant to the NCIB, for the period between February 28, 2012 and September 5, 2012, Suncor will not purchase more than 45,839,791 common shares, including shares acquired by the exercise of put options. The number of put options issued, the exercise prices, expiration dates and premiums received by Suncor are negotiated by Suncor and the purchaser, and will be subject to the NCIB limits determined by the TSX. The actual number of common shares that are otherwise repurchased under the NCIB, and the timing of any such purchases, will be determined by the company. All common shares acquired under the NCIB will be cancelled.

During the second quarter of 2012, the company repurchased 18,759,300 shares at an average price of \$29.28 per share, for a total repurchase cost of \$549 million. For the first six months of 2012, the company repurchased 24,225,500 common shares at an average price of \$30.22 per share, for a total repurchase cost of \$732 million. As of July 20, 2012, the company had repurchased an additional 4,690,300 shares at an average price of \$29.84 per share, for a total repurchase cost of \$140 million, subsequent to the second quarter of 2012.

During the second quarter of 2012, the company received \$1.3 million in premiums for issuing 1,250,000 put options, of which 250,000 options expired in June, unexercised. No shares were repurchased through the exercise of put options. As at June 30, 2012, 1,000,000 put options were outstanding with a weighted average exercise price of \$27.42 per common share. All options expire before September 5, 2012.

Upon issuing put options, Suncor records a liability equal to the exercise price with an offsetting reduction to shareholders' equity; if the options are not exercised, the liability is reversed back into shareholders' equity. Cash premiums received by Suncor for issuing the put options are recorded as an increase to shareholders' equity and presented in the Consolidated Statements of Cash Flows netted against the cash paid for the purchase of common shares for cancellation. Premiums received by Suncor for issuing put options do not impact the company's earnings.

	Three and six months ended June 30, 2012		Twelve months ended December 31, 2011
	Q2	YTD	
Share repurchase activities (thousands of common shares)			
Shares repurchased directly	18 759	24 226	17 128
Shares repurchased through exercise of put options	—	—	—
	18 759	24 226	17 128
Share repurchase cost (\$ millions)			
Repurchase cost	549	732	500
Option premiums received	(1)	(1)	—
	548	731	500
Weighted average repurchase price per share (dollars)	29.28	30.22	29.19

### **Contractual Obligations, Commitments, Guarantees, and Off-Balance Sheet Arrangements**

In the normal course of business, the company is obligated to make future payments, including contractual obligations and non-cancellable commitments. Suncor has included these items in the Financial Conditions and Liquidity section of its 2011 annual MD&A, which section is herein incorporated by reference. Since December 31, 2011, there have been no material changes to amounts presented in the Contractual Obligations, Commitments, Guarantees, and Off-Balance Sheet Arrangements table. The company does not believe that it has any guarantees or off-balance sheet arrangements that have, or are reasonably likely to have, a current or future material effect on the company's financial condition, results of operations, liquidity or capital expenditures.

## **8. QUARTERLY FINANCIAL DATA**

Trends in Suncor's quarterly earnings results and cash flow from operations are driven primarily by production volumes, which can be significantly impacted by major planned maintenance events, such as the one that occurred at Upgrader 2 in Oil Sands in the second quarter of 2011, and unplanned maintenance outages, such as the one that occurred at Upgrader 2 in the first half of 2012, and by changes in commodity prices, refining crack spreads and foreign exchange rates.

**Financial Summary**

Three months ended (\$ millions, unless otherwise noted)	June 30 2012	Mar 31 2012	Dec 31 2011	Sept 30 2011	June 30 2011	Mar 31 2011	Dec 31 2010	Sept 30 2010
Total production (mboe/d)	<b>542.4</b>	562.3	576.5	546.0	460.0	601.3	625.6	635.5
Oil Sands	<b>337.8</b>	341.1	356.8	362.5	277.2	360.6	363.8	338.3
Exploration and Production	<b>204.6</b>	221.2	219.7	183.5	182.8	240.7	261.8	297.2
Revenues and other income								
Operating revenues, net of royalties <sup>(1)</sup>	<b>9 599</b>	9 653	9 906	10 239	9 255	8 943	8 982	7 717
Other income	<b>123</b>	105	60	184	77	132	358	(45)
	<b>9 722</b>	9 758	9 966	10 423	9 332	9 075	9 340	7 672
Net earnings	<b>333</b>	1 457	1 427	1 287	562	1 028	1 286	1 224
per common share – basic (dollars)	<b>0.21</b>	0.93	0.91	0.82	0.36	0.65	0.82	0.78
per common share – diluted (dollars)	<b>0.20</b>	0.93	0.91	0.76	0.31	0.65	0.82	0.78
Operating earnings <sup>(2)</sup>	<b>1 258</b>	1 329	1 427	1 789	980	1 478	808	617
per common share – basic <sup>(2)</sup> (dollars)	<b>0.81</b>	0.85	0.91	1.14	0.62	0.94	0.52	0.39
Cash flow from operations <sup>(2)</sup>	<b>2 344</b>	2 426	2 650	2 721	1 982	2 393	2 132	1 630
per common share – basic <sup>(2)</sup> (dollars)	<b>1.51</b>	1.55	1.69	1.73	1.26	1.52	1.36	1.04
ROCE <sup>(2)</sup> (%) for the twelve months ended	<b>14.3</b>	14.8	13.8	13.4	11.1	12.5	11.4	9.3
Common share information (dollars)								
Dividend per common share	<b>0.13</b>	0.11	0.11	0.11	0.11	0.10	0.10	0.10
Share price at the end of trading								
Toronto Stock Exchange (Cdn\$)	<b>29.44</b>	32.59	29.38	26.76	37.80	43.48	38.28	33.50
New York Stock Exchange (US\$)	<b>28.95</b>	32.70	28.83	25.44	39.10	44.84	38.29	32.55

(1) The company has restated 2011 operating revenues to reflect net presentation of certain transactions involving sales and purchases of third-party crude oil production in the Oil Sands segment that were previously presented on a gross basis. See the Other Items – Accounting Policies section of this MD&A.

(2) Non-GAAP financial measures. See the Non-GAAP Financial Measures Advisory section of this MD&A. ROCE excludes capitalized costs related to major projects in progress.

**Business Environment**

Three months ended (average for the period ended, except as noted)	June 30 2012	Mar 31 2012	Dec 31 2011	Sept 30 2011	June 30 2011	Mar 31 2011	Dec 31 2010	Sept 30 2010
WTI crude oil at Cushing	US\$/bbl <b>93.50</b>	102.95	94.05	89.75	102.55	94.10	85.20	76.20
Dated Brent crude oil at Sullom Voe	US\$/bbl <b>108.90</b>	118.35	109.00	113.40	117.30	104.95	86.50	76.85
Dated Brent/Maya FOB price differential	US\$/bbl <b>9.85</b>	9.45	5.55	14.80	14.05	15.65	10.85	9.35
Canadian 0.3% par crude oil at Edmonton	Cdn\$/bbl <b>84.45</b>	92.80	98.20	92.50	103.85	88.40	80.70	74.90
Light/heavy crude oil differential for WTI at Cushing less WCS at Hardisty	US\$/bbl <b>22.90</b>	21.45	10.45	17.65	17.65	22.85	18.10	15.65
Condensate at Edmonton	US\$/bbl <b>99.40</b>	110.00	108.70	101.65	112.40	98.35	85.70	74.50
Natural gas (Alberta spot) at AECO	Cdn\$/mcf <b>1.85</b>	2.50	3.45	3.70	3.75	3.80	3.60	3.50
New York Harbor 3-2-1 crack <sup>(1)</sup>	US\$/bbl <b>31.95</b>	25.80	22.80	36.45	29.25	19.40	12.20	9.60
Chicago 3-2-1 crack <sup>(1)</sup>	US\$/bbl <b>27.85</b>	18.80	19.20	33.30	29.70	16.45	9.20	10.15
Portland 3-2-1 crack <sup>(1)</sup>	US\$/bbl <b>37.90</b>	27.70	26.45	36.50	29.35	21.40	13.50	16.60
Gulf Coast 3-2-1 crack <sup>(1)</sup>	US\$/bbl <b>29.30</b>	25.45	20.40	33.10	27.30	18.50	8.50	8.60
Exchange rate	US\$/Cdn\$ <b>0.99</b>	1.00	0.98	1.02	1.03	1.01	0.99	0.96
Exchange rate (end of period)	US\$/Cdn\$ <b>0.98</b>	1.00	0.98	0.95	1.04	1.03	1.01	0.97

(1) 3-2-1 crack spreads are indicators of the refining margin generated by converting three barrels of WTI into two barrels of gasoline and one barrel of diesel. The crack spreads presented generally approximate the regions into which the company sells refined products through retail and wholesale channels.

**Significant or Unusual Items Impacting Net Earnings**

Net earnings over the last eight quarters were affected by the following events or one-time adjustments:

- The second quarter of 2012 included after-tax impairment charges and write-offs of \$694 million against assets in Syria, which reflected the shut in of production due to political unrest and international sanctions.
- The second quarter of 2011 included after-tax impairment charges of \$514 million against assets in Libya, which reflected the shut in of production due to political unrest and international sanctions.
- The first quarter of 2011 included a \$442 million adjustment to deferred income tax expense related to an increase in U.K. tax rates on oil and gas profits in the North Sea.
- As part of its strategic business alignment subsequent to the merger with Petro-Canada, Suncor divested a number of non-core assets in its Exploration and Production segment throughout 2010 and 2011. Decreases in production volumes in 2011 and the second half of 2010 are due in part to the disposition of these assets. The resulting gains and losses on the disposition of these assets had one-time impacts on net earnings in the quarters in which they occurred.
- The fourth quarter of 2010 included an after-tax gain of \$186 million for the redetermination of Suncor's working interests in the Terra Nova oilfield and an after-tax royalty recovery of \$93 million with respect to the modification of the bitumen valuation methodology calculation.

**9. OTHER ITEMS****Accounting Policies**

Suncor's significant accounting policies and a summary of recently announced accounting standards are described in notes 3 and 5, respectively, to the audited Consolidated Financial Statements for the year ended December 31, 2011, which notes are herein incorporated by reference.

During the first quarter of 2012, the company completed a review of the presentation of purchase and sale transactions in its Oil Sands segment, and determined that certain transactions previously recorded on a gross basis should have been reflected through net presentation. These transactions represent volumes exchanged with third parties in corresponding sales and purchase agreements, typically when Oil Sands Base or third-party refinery capacities are constrained. Netted sales transactions do not include any Suncor production volumes. Prior period figures have been reclassified for comparability with the current period presentation. The impact of these reclassifications, which did not affect earnings, is as follows:

(decrease in \$ millions)	Three and six months ended	
	Q2	YTD
Gross revenues	(255)	(568)
Purchases of crude oil and products	(255)	(568)
Net earnings	—	—

**Critical Accounting Estimates**

The preparation of financial statements in accordance with GAAP requires management to make estimates, judgments and assumptions that affect reported assets, liabilities, revenues and expenses, gains and losses, and disclosures of contingencies. These estimates and assumptions are subject to change based on experience and new information. Critical accounting estimates are those that require management to make assumptions about matters that are highly uncertain at the time the estimate is made. Critical accounting estimates are also those estimates which, where a different estimate

could have been used or where changes in the estimate that are reasonably likely to occur, would have a material impact on the company's financial condition, changes in financial condition or financial performance. Critical accounting estimates are reviewed annually by the Audit Committee of the Board of Directors. A detailed description of Suncor's critical accounting estimates is provided in the Accounting Policies and Critical Accounting Estimates section of Suncor's 2011 annual MD&A, which section is herein incorporated by reference.

During the second quarter of 2012, the company recorded impairment charges against property, plant and equipment pertaining to its operations in Syria. The carrying values of these assets were adjusted to the company's best estimate of net recoverable value using a value-in-use methodology, which was determined using discounted expected cash flow models under probability-weighted scenarios representing i) resumption of operations in 18 months; ii) resumption of operations in 30 months; and iii) no resumption of operations. Scenarios involving the company resuming operations used the company's best estimate of price realizations for sales of natural gas, crude oil and natural gas liquids under its marketing arrangements, production forecasts based on proved and probable reserves evaluated by external qualified reserves evaluators (Suncor's statement of reserves data and other oil and gas information is presented in the 2011 AIF), and estimates for operating and development expenditures based on Suncor's business plans prior to the suspension of operations. Cash flows were discounted using a risk-adjusted rate of 19%, representing management's best estimate of the ongoing risk involved with operating in Syria. These impairments may be reversed in subsequent periods if and when uncertainties underlying management's assumptions are resolved.

### **Financial Instruments**

Suncor periodically enters into derivative contracts such as forwards, futures, swaps, options and costless collars to manage exposure to fluctuations in commodity prices and foreign exchange rates, and to optimize the company's position with respect to interest payments. The company also uses physical and financial energy derivatives to earn trading profits. For more information on Suncor's financial instruments and the related financial risk factors, see note 28 of the audited Consolidated Financial Statements for the year ended December 31, 2011, which note is herein incorporated by reference.

### **Control Environment**

Based on their evaluation as of June 30, 2012, Suncor's Chief Executive Officer and Chief Financial Officer concluded that the company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the United States Securities Exchange Act of 1934 (the Exchange Act)) are effective to ensure that information required to be disclosed by the company in reports that are filed or submitted to Canadian and U.S. securities authorities is recorded, processed, summarized and reported within the time periods specified in Canadian and U.S. securities laws. In addition, as of June 30, 2012, there were no changes in the internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) – 15d-15(f)) that occurred during the three-month period ended June 30, 2012 that have materially affected, or are reasonably likely to materially affect, the company's internal control over financial reporting. Management will continue to periodically evaluate the company's disclosure controls and procedures and internal control over financial reporting and will make any modifications from time to time as deemed necessary.

As a result of past unrest in Libya and current events in Syria, Suncor is not able to monitor the status of all of its facilities, including whether certain facilities have suffered damages. Suncor has assessed and is continually monitoring the control environment in these countries and does not consider the changes to have a material impact on the company's overall internal control over financial reporting.

Based on their inherent limitations, disclosure controls and procedures and internal control over financial reporting may not prevent or detect misstatements, and even those controls determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

### **Corporate Guidance**

Suncor has updated its 2012 corporate guidance that was previously issued on April 30, 2012. The press release of Suncor dated July 24, 2012, which is also available on [www.sedar.com](http://www.sedar.com), provides updates to the corporate guidance.

### **10. NON-GAAP FINANCIAL MEASURES ADVISORY**

Certain financial measures in this MD&A – namely operating earnings, ROCE, cash flow from operations and Oil Sands cash operating costs – are not prescribed by GAAP. These non-GAAP financial measures are included because management uses the information to analyze operating performance, leverage and liquidity. These non-GAAP financial measures do not have any standardized meaning and therefore are unlikely to be comparable to similar measures presented by other companies. Therefore, these non-GAAP financial measures should not be considered in isolation or as a substitute for measures of performance prepared in accordance with GAAP. Except as otherwise indicated, these non-GAAP measures are calculated and disclosed on a consistent basis from period to period. Specific adjusting items may only be relevant in certain periods.

#### **Operating Earnings**

Operating earnings is a non-GAAP financial measure that adjusts net earnings for significant items that are not indicative of operating performance. Management uses operating earnings to evaluate operating performance, because management believes it provides better comparability between periods. Operating earnings are reconciled to net earnings in the Consolidated Financial Information segment of this MD&A.

#### **Return on Capital Employed (ROCE)**

ROCE is a non-GAAP financial measure that management uses to analyze operating performance and the efficiency of Suncor's capital allocation process. Average capital employed is calculated as a thirteen-month average of the capital employed balance at the beginning of the twelve-month period and the month-end capital employed balances throughout the remainder of the twelve-month period. Figures for capital employed at the beginning and end of the twelve-month period are presented to show the changes in the components of the calculation over the twelve-month period.

The company presents two ROCE calculations – one including and one excluding the impacts on capital employed of major projects in progress. Major projects in progress includes accumulated capital expenditures and capitalized interest for significant projects still under construction or in the process of being commissioned, and acquired assets that are still being evaluated. Management uses ROCE excluding major projects in progress to assess performance of operating assets.

For the twelve months ended June 30		2012	2011
(\$ millions, except as noted)			
<b>Adjustments to net earnings</b>			
Net earnings		<b>4 505</b>	4 104
Add after-tax amounts for:			
Unrealized foreign exchange loss (gain) on U.S. dollar denominated long-term debt		<b>391</b>	(690)
Interest expense		<b>31</b>	234
	A	<b>4 927</b>	3 648
<b>Capital employed – beginning of twelve-month period</b>			
Net debt		<b>7 738</b>	13 319
Shareholders' equity		<b>36 789</b>	32 896
		<b>44 527</b>	46 215
<b>Capital employed – end of twelve-month period</b>			
Net debt		<b>5 624</b>	7 738
Shareholders' equity		<b>39 192</b>	36 789
		<b>44 816</b>	44 527
Average capital employed	B	<b>45 263</b>	45 248
ROCE – including major projects in progress (%)	A/B	<b>10.9</b>	8.1
Average capitalized costs related to major projects in progress	C	<b>10 754</b>	12 520
ROCE – excluding major projects in progress (%)	A/(B-C)	<b>14.3</b>	11.1

**Cash Flow from Operations**

Cash flow from operations is a non-GAAP financial measure that adjusts a GAAP measure – cash flow provided by operating activities – for changes in non-cash working capital, which management uses to analyze operating performance and liquidity. Changes to non-cash working capital can include, among other factors, fluctuations for the timing or payment of offshore feedstock purchases and fuel and income taxes, which management believes reduces comparability between periods.

Three months ended June 30 (\$ millions)	Oil Sands		Exploration and Production		Refining and Marketing		Corporate, Energy Trading and Eliminations		Total	
	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011
Net earnings (loss)	<b>356</b>	371	<b>(430)</b>	(212)	<b>499</b>	313	<b>(92)</b>	90	<b>333</b>	562
Adjustments for:										
Depreciation, depletion, amortization and impairment	<b>469</b>	334	<b>966</b>	847	<b>112</b>	112	<b>45</b>	17	<b>1 592</b>	1 310
Deferred income taxes	<b>223</b>	140	<b>55</b>	51	<b>112</b>	99	<b>(34)</b>	23	<b>356</b>	313
Accretion of liabilities	<b>29</b>	26	<b>16</b>	18	<b>1</b>	1	<b>—</b>	<b>—</b>	<b>46</b>	45
Unrealized foreign exchange loss (gain) on U.S. dollar denominated long-term debt	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>163</b>	(62)	<b>163</b>	(62)
Change in fair value of derivative contracts	<b>2</b>	<b>—</b>	<b>2</b>	<b>—</b>	<b>4</b>	<b>—</b>	<b>44</b>	(21)	<b>52</b>	(21)
Gain on disposal of assets	<b>(3)</b>	(6)	<b>—</b>	(50)	<b>(2)</b>	(4)	<b>—</b>	<b>—</b>	<b>(5)</b>	(60)
Share-based compensation	<b>(25)</b>	(16)	<b>(5)</b>	(3)	<b>(14)</b>	(12)	<b>(20)</b>	(70)	<b>(64)</b>	(101)
Exploration expenses	<b>—</b>	<b>—</b>	<b>58</b>	17	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>58</b>	17
Settlement of decommissioning and restoration liabilities	<b>(79)</b>	(94)	<b>(7)</b>	(6)	<b>(4)</b>	(3)	<b>—</b>	<b>—</b>	<b>(90)</b>	(103)
Other	<b>(29)</b>	(22)	<b>1</b>	20	<b>—</b>	(6)	<b>(69)</b>	90	<b>(97)</b>	82
Cash flow from operations	<b>943</b>	733	<b>656</b>	682	<b>708</b>	500	<b>37</b>	67	<b>2 344</b>	1 982
(Increase) decrease in non-cash working capital	<b>(686)</b>	469	<b>173</b>	185	<b>177</b>	(108)	<b>801</b>	(278)	<b>465</b>	268
Cash flow provided by (used in) operating activities	<b>257</b>	1 202	<b>829</b>	867	<b>885</b>	392	<b>838</b>	(211)	<b>2 809</b>	2 250

Six months ended June 30 (\$ millions)	Oil Sands		Exploration and Production		Refining and Marketing		Corporate, Energy Trading and Eliminations		Total	
	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011
Net earnings (loss)	<b>963</b>	976	<b>(98)</b>	(398)	<b>973</b>	940	<b>(48)</b>	72	<b>1 790</b>	1 590
Adjustments for:										
Depreciation, depletion, amortization and impairment	<b>909</b>	645	<b>1 326</b>	1 201	<b>223</b>	214	<b>81</b>	35	<b>2 539</b>	2 095
Deferred income taxes	<b>436</b>	330	<b>48</b>	304	<b>262</b>	302	<b>(72)</b>	(21)	<b>674</b>	915
Accretion of liabilities	<b>58</b>	44	<b>32</b>	37	<b>2</b>	2	—	—	<b>92</b>	83
Unrealized foreign exchange loss (gain) on U.S. dollar denominated long-term debt	—	—	—	—	—	—	<b>17</b>	(248)	<b>17</b>	(248)
Change in fair value of derivative contracts	<b>2</b>	—	—	—	<b>2</b>	3	<b>9</b>	(79)	<b>13</b>	(76)
(Gain) loss on disposal of assets	<b>(32)</b>	106	—	96	<b>(4)</b>	(10)	—	(1)	<b>(36)</b>	191
Share-based compensation	<b>(7)</b>	32	<b>(2)</b>	6	<b>(6)</b>	25	<b>(4)</b>	9	<b>(19)</b>	72
Exploration expenses	—	—	<b>59</b>	19	—	—	—	—	<b>59</b>	19
Settlement of decommissioning and restoration liabilities	<b>(232)</b>	(227)	<b>(17)</b>	(9)	<b>(7)</b>	(5)	—	—	<b>(256)</b>	(241)
Other	<b>(36)</b>	(36)	<b>(15)</b>	9	<b>4</b>	(42)	<b>(56)</b>	44	<b>(103)</b>	(25)
Cash flow from (used in) operations	<b>2 061</b>	1 870	<b>1 333</b>	1 265	<b>1 449</b>	1 429	<b>(73)</b>	(189)	<b>4 770</b>	4 375
(Increase) decrease in non-cash working capital	<b>(1 072)</b>	(252)	<b>79</b>	726	<b>(40)</b>	(771)	<b>1 546</b>	690	<b>513</b>	393
Cash flow provided by operating activities	<b>989</b>	1 618	<b>1 412</b>	1 991	<b>1 409</b>	658	<b>1 473</b>	501	<b>5 283</b>	4 768

### **Oil Sands Cash Operating Costs**

Oil Sands cash operating costs and cash operating costs per barrel are non-GAAP financial measures, which are derived by adjusting Oil Sands segment operating, selling and general expense (a GAAP measure based on sales volumes) for (i) costs pertaining to Syncrude operations; (ii) non-production costs that management believes do not relate to the production performance of Oil Sands operations, including, but not limited to, share-based compensation adjustments, costs related to the remobilization or deferral of growth projects, research, the expense recorded as part of a non-monetary arrangement involving a third-party processor, and feedstock costs for natural gas used to create hydrogen for secondary upgrading processes; (iii) excess power generated and sold that is recorded in operating revenue; and (iv) the impacts of changes in

inventory levels, such that the company is able to present cost information based on production volumes. Oil Sands cash operating costs are reconciled in the Segment Results and Analysis – Oil Sands section of this MD&A.

Effective 2012, the calculation of Oil Sands cash operating costs has been updated to better reflect the ongoing cash cost of production, and prior period figures have been re-determined. The cost of natural gas feedstock for secondary upgrading processes, the cost of diluent purchased for transportation of product to markets, and non-cash costs related to the accretion of liabilities for decommissioning and restoration provisions are no longer included in cash operating costs. Certain cash costs relating to safety programs, which were previously considered non-production costs, are now included in cash operating costs. The following table reconciles amounts previously reported to those presented in this MD&A:

	Three months ended June 30, 2011		Six months ended June 30, 2011	
	\$ millions	\$/bbl	\$ millions	\$/bbl
Cash operating costs, as previously reported	1 134	51.00	2 184	42.60
Elements added to cash operating costs definition:				
Safety programs	8		16	
Elements removed from cash operating costs definition:				
Natural gas feedstock for secondary upgrading processes	(10)		(24)	
Accretion of liabilities	(16)		(32)	
Purchased diluent	(40)		(40)	
Cash operating costs, as restated in this MD&A	1 076	48.40	2 104	41.05

## 11. FORWARD-LOOKING INFORMATION

The MD&A contains certain forward-looking statements and other information based on Suncor's current expectations, estimates, projections and assumptions that were made by the company in light of information available at the time the statement was made and consider Suncor's experience and its perception of historical trends, including expectations and assumptions concerning: the accuracy of reserves and resources estimates; commodity prices and interest and foreign exchange rates; capital efficiencies and cost-savings; applicable royalty rates and tax laws; future production rates; the sufficiency of budgeted capital expenditures in carrying out planned activities; the availability and cost of labour and services; and the receipt, in a timely manner, of regulatory and third-party approvals. In addition, all other statements and other information that address expectations or projections about the future, and other statements and information about Suncor's strategy for growth, expected and future expenditures or investment decisions, commodity prices, costs, schedules, production volumes, operating and financial results, future financing and capital activities, and the expected impact of future commitments are forward-looking statements. Some of the forward-looking statements and information may be identified by words like "expects", "anticipates", "estimates", "plans", "scheduled", "intends", "believes", "projects", "indicates", "could", "focus", "vision", "goal", "outlook", "proposed", "target", "objective", "continue" and similar expressions.

Forward-looking statements in the MD&A include references to:

Suncor's expectations about production volumes and the performance of its existing assets, including that:

- The Refining and Marketing segment is expected to recover much of the impact from widening crude price differentials through lower feedstock costs; and
- The company will encounter an area of lower bitumen ore grade quality at the Millennium mine face into the fourth quarter of 2012.

The anticipated duration and impact of planned maintenance events, including:

- The company's expectations to complete routine planned maintenance at Upgrader 2, including secondary upgrading units, and mining extraction facilities and MacKay River central processing facilities over the end of the third quarter and the start of the fourth quarter of 2012;
- Production will resume from Terra Nova in the fourth quarter of 2012, and that the scheduled 21-week maintenance program will include the replacement of the FPSO water injection swivel and subsea infrastructure, and other routine planned maintenance initiatives;
- Production will resume from White Rose in the third quarter of 2012; and

- The planned maintenance event at Buzzard scheduled to begin in early September 2012 and extend into the middle of October, and the three-week planned maintenance event at Hibernia scheduled for the third quarter of 2012.

Suncor's expectations about where future capital expenditures will be directed and the timing for completion of growth and other projects, including that:

- The steaming of new well pads at the Firebag Stage 4 expansion will begin in the fourth quarter of 2012, and that the company will achieve first production from these well pads early in the first quarter of 2013;
- Project start-up activity for the Firebag Stage 4 expansion will increase in the second half of 2012;
- The MNU project will start early in the third quarter of 2012, and will stabilize secondary upgrading capacity and provide flexibility during maintenance activities for secondary upgrading units in future quarters;
- The joint venture owners of the Hebron project will finalize the project sanction decision late in 2012 or early 2013;
- The company will continue to evaluate the Beta discovery with the planned acquisition of new seismic data and further appraisal drilling over 2013 and 2014;
- New well pad construction will maintain existing production levels from MacKay River and Firebag Stages 1 and 2 in future years; and
- Plans for 2013 to present to Suncor's Board of Directors for sanctioning the development plans for the Voyageur upgrader, Fort Hills mining and Joslyn North mining projects.

Also:

- The company's assessment of asset impairment in Syria, including the amounts recorded as impairment charges and write-offs in the second quarter of 2012 and the carrying value of such assets as at June 30, 2012;
- The company's assessment of the situation in Libya, including the amounts recorded as impairment charges in the second quarter of 2011;
- The company anticipates that safe mode costs in 2012 will largely consist of the costs to assess the condition of the Voyageur upgrader assets coming out of safe mode and the costs of remobilizing equipment and personnel;
- Management's belief that Suncor will have the capital resources to fund its planned 2012 capital spending program and to meet current and long-term working capital requirements through existing cash balances and short-term investments, cash flow from operations for the remainder of 2012, available committed credit facilities, issuing commercial paper, and issuing long-term notes or debentures, and that, if additional capital is required, adequate additional financing will be available to Suncor in the debt capital markets at commercial terms and rates;
- Management's belief that a phased and flexible approach to existing and future growth projects should assist Suncor in maintaining its ability to manage project costs and debt levels;
- The company's expectations that the maximum weighted average term to maturity of its short-term investment portfolio will not exceed six months, and that all investments will be with counterparties with investment grade debt ratings; and
- The company's belief that it does not have any guarantees or off-balance sheet arrangements that are reasonably likely to have a future material impact on the company's financial condition, results of operations, liquidity or capital expenditures.

Forward-looking statements and information are not guarantees of future performance and involve a number of risks and uncertainties, some that are similar to other oil and gas companies and some that are unique to Suncor. Suncor's actual results may differ materially from those expressed or implied by its forward-looking statements, so readers are cautioned not to place undue reliance on them.

The financial and operating performance of the company's reportable operating segments, specifically Oil Sands, Exploration and Production, and Refining and Marketing, may be affected by a number of factors.

Factors that affect our Oil Sands segment include, but are not limited to, volatility in the prices for crude oil and other production, and the related impacts of fluctuating light/heavy and sweet/sour crude oil differentials; changes in the demand for refinery feedstock and diesel fuel, including the possibility that refiners that process our proprietary production will be closed, experience equipment failure or other accidents; our ability to operate our oil sands facilities reliably in order to meet production targets; the output of newly commissioned facilities, the performance of which may be difficult to predict during initial operations; the possibility that completed maintenance activities may not improve operational performance or the output of related facilities; our dependence on pipeline capacity and other logistical constraints, which may affect our ability to distribute our products to market; our ability to finance oil sands growth and sustaining capital expenditures; the availability of bitumen feedstock for upgrading operations, which can be negatively affected by poor ore grade quality, unplanned mine equipment and extraction plant maintenance, tailings storage, and in situ reservoir and equipment performance, or the unavailability of third-party bitumen; inflationary pressures on operating costs, including labour, natural gas and other energy sources used in oil sands processes; our ability to complete projects, including planned maintenance events, both on time and on budget, which could be impacted by competition from other projects (including other oil sands projects) for goods and services and demands on infrastructure in Fort McMurray and the surrounding area (including housing, roads and schools); risks and uncertainties associated with obtaining regulatory and stakeholder approval for exploration and development activities; changes to royalty and tax legislation and related agreements that could impact our business, such as our current dispute with the Alberta Department of Energy in respect of the Bitumen Valuation Methodology Regulation; the potential for disruptions to operations and construction projects as a result of our relationships with labour unions that represent employees at our facilities; and changes to environmental regulations or legislation.

*Factors that affect our Exploration and Production segment include, but are not limited to, volatility in crude oil and natural gas prices; operational risks and uncertainties associated with oil and gas activities, including unexpected formations or pressures, premature declines of reservoirs, fires, blow-outs, equipment failures and other accidents, uncontrollable flows of crude oil, natural gas or well fluids, and pollution and other environmental risks; the possibility that completed maintenance activities may not improve operational performance or the output of related facilities; adverse weather conditions, which could disrupt output from producing assets or impact drilling programs, resulting in increased costs and/or delays in bringing on new production; political, economic and socio-economic risks associated with Suncor's foreign operations, including the unpredictability of operating in Libya and that operations in Syria continue to be impacted by sanctions or political unrest; risks and uncertainties associated with obtaining regulatory and stakeholder approval for exploration and development activities; the potential for disruptions to operations and construction projects as a result of our relationships with labour unions that represent employees at our facilities; and market demand for mineral rights and producing properties, potentially leading to losses on disposition or increased property acquisition costs.*

*Factors that affect our Refining and Marketing segment include, but are not limited to, fluctuations in demand and supply for refined products that impact the company's margins; market competition, including potential new market entrants; our ability to reliably operate refining and marketing facilities in order to meet production or sales targets; the possibility that completed maintenance activities may not improve operational performance or the output of related facilities; risks and uncertainties affecting construction or planned maintenance schedules, including the availability of labour and other impacts of competing projects drawing on the same resources during the same time period; and the potential for disruptions to operations and construction projects as a result of our relationships with labour unions or employee associations that represent employees at our refineries and distribution facilities.*

*Additional risks, uncertainties and other factors that could influence the financial and operating performance of all of Suncor's operating segments and activities include, but are not limited to, changes in general economic, market and business conditions, such as commodity prices, interest rates and currency exchange rates; fluctuations in supply and demand for Suncor's products; the successful and timely implementation of capital projects, including growth projects and regulatory projects; competitive actions of other companies, including increased competition from other oil and gas companies or from companies that provide alternative sources of energy; labour and material shortages; actions by government authorities, including the imposition of taxes or changes to fees and royalties, and changes in environmental and other regulations; the ability and willingness of parties with whom we have material relationships to perform their obligations to us; the occurrence of unexpected events such as fires, equipment failures and other similar events affecting Suncor or other parties whose operations or assets directly or indirectly affect Suncor; the potential for security breaches of Suncor's information systems by computer hackers or cyberterrorists, and the unavailability or failure of such systems to perform as anticipated as a result of such breaches; our ability to find new oil and gas reserves that can be developed economically; the accuracy of Suncor's reserves, resources and future production estimates; market instability affecting Suncor's ability to borrow in the capital debt markets at acceptable rates; maintaining an optimal debt to cash flow ratio; the success of the company's risk management activities using derivatives and other financial instruments; the cost of compliance with current and future environmental laws; risks and uncertainties associated with closing a transaction for the purchase or sale of an oil and gas property, including estimates of the final consideration to be paid or received, the ability of counterparties to comply with their obligations in a timely manner and the receipt of any required regulatory or other third-party approvals outside of Suncor's control that are customary to transactions of this nature; and the accuracy of cost estimates, some of which are provided at the conceptual or other preliminary stage of projects and prior to commencement or conception of the detailed engineering that is needed to reduce the margin of error and increase the level of accuracy. The foregoing important factors are not exhaustive.*

*Many of these risk factors and other assumptions related to Suncor's forward-looking statements and information are discussed in further detail throughout this MD&A, and under the heading Risk Factors in the 2011 annual MD&A, the 2011 AIF and Form 40-F on file with Canadian securities commissions at [www.sedar.com](http://www.sedar.com) and the United States Securities and Exchange Commission at [www.sec.gov](http://www.sec.gov). Readers are also referred to the risk factors and assumptions described in other documents that Suncor files from time to time with securities regulatory authorities. Copies of these documents are available without charge from the company.*

**Consolidated Statements of Comprehensive Income**

(unaudited)

(\$ millions)	Three months ended June 30		Six months ended June 30	
	2012	2011	2012	2011
<b>Revenues and Other Income</b>				
Operating revenues, net of royalties (note 3)	9 599	9 255	19 252	18 198
Other income (note 4)	123	77	228	209
	<b>9 722</b>	9 332	<b>19 480</b>	18 407
<b>Expenses</b>				
Purchases of crude oil and products	4 493	4 823	8 489	8 312
Operating, selling and general	2 030	1 934	4 484	4 225
Transportation	164	187	320	354
Depreciation, depletion, amortization and impairment (note 5)	1 592	1 310	2 539	2 095
Exploration	96	31	141	89
Loss (gain) on disposal of assets	(5)	(60)	(36)	191
Project start-up costs	22	46	23	83
Financing expenses (income) (note 8)	212	20	130	(29)
	<b>8 604</b>	8 291	<b>16 090</b>	15 320
<b>Earnings before Income Taxes</b>	<b>1 118</b>	1 041	<b>3 390</b>	3 087
<b>Income Taxes</b>				
Current	429	166	926	582
Deferred (note 9)	356	313	674	915
	<b>785</b>	479	<b>1 600</b>	1 497
<b>Net Earnings</b>	<b>333</b>	562	<b>1 790</b>	1 590
<b>Other Comprehensive Income (Loss)</b>				
Foreign currency translation adjustment	69	4	19	41
Foreign currency translation reclassified to net earnings	—	—	—	14
Actuarial loss on employee retirement benefit plans, net of income taxes of \$47 (2011 – \$13) and \$56 (2011 – \$9) for the three and six months ended June 30, respectively	(135)	(44)	(144)	(26)
<b>Other Comprehensive Income (Loss)</b>	<b>(66)</b>	(40)	<b>(125)</b>	29
<b>Total Comprehensive Income</b>	<b>267</b>	522	<b>1 665</b>	1 619
<b>Per Common Share (dollars) (note 10)</b>				
Net earnings – basic	0.21	0.36	1.15	1.01
Net earnings – diluted	0.20	0.31	1.14	0.99
Cash dividends	0.13	0.11	0.24	0.21

See accompanying notes to the interim consolidated financial statements.

**Consolidated Balance Sheets**

(unaudited)

(\$ millions)	Jun 30 2012	Dec 31 2011
<b>Assets</b>		
Current assets		
Cash and cash equivalents	5 166	3 803
Accounts receivable	4 738	5 412
Inventories	3 372	4 205
Income taxes receivable	722	704
Total current assets	13 998	14 124
Property, plant and equipment, net	53 768	52 589
Exploration and evaluation	4 036	4 554
Other assets	314	311
Goodwill and other intangible assets	3 135	3 139
Deferred income taxes	75	60
Total assets	75 326	74 777
<b>Liabilities and Shareholders' Equity</b>		
Current liabilities		
Short-term debt	765	763
Current portion of long-term debt	12	12
Accounts payable and accrued liabilities	6 813	7 755
Current portion of provisions	1 111	811
Income taxes payable	1 309	969
Total current liabilities	10 010	10 310
Long-term debt	10 013	10 004
Other long-term liabilities	2 181	2 392
Provisions	3 562	3 752
Deferred income taxes	10 368	9 719
Shareholders' equity	39 192	38 600
Total liabilities and shareholders' equity	75 326	74 777

See accompanying notes to the interim consolidated financial statements.

**Consolidated Statements of Cash Flows**

(unaudited)

(\$ millions)	Three months ended June 30		Six months ended June 30	
	2012	2011	2012	2011
<b>Operating Activities</b>				
Net earnings	333	562	1 790	1 590
Adjustments for:				
Depreciation, depletion, amortization and impairment	1 592	1 310	2 539	2 095
Deferred income taxes	356	313	674	915
Accretion	46	45	92	83
Unrealized foreign exchange loss (gain) on U.S. dollar denominated long-term debt	163	(62)	17	(248)
Change in fair value of derivative contracts	52	(21)	13	(76)
Loss (gain) on disposal of assets	(5)	(60)	(36)	191
Share-based compensation	(64)	(101)	(19)	72
Exploration	58	17	59	19
Settlement of decommissioning and restoration liabilities	(90)	(103)	(256)	(241)
Other	(97)	82	(103)	(25)
Decrease in non-cash working capital	465	268	513	393
Cash flow provided by operating activities	2 809	2 250	5 283	4 768
<b>Investing Activities</b>				
Capital and exploration expenditures	(1 606)	(1 941)	(3 084)	(3 517)
Acquisitions	—	—	—	(842)
Proceeds from disposal of assets	6	268	43	2 958
Other investments	(4)	(3)	(4)	2
Decrease (increase) in non-cash working capital	(37)	(772)	50	44
Cash flow used in investing activities	(1 641)	(2 448)	(2 995)	(1 355)
<b>Financing Activities</b>				
Net change in short-term debt	16	(1)	2	(1 233)
Net change in long-term debt	(2)	(6)	(7)	(10)
Issuance of common shares under share option plans	68	17	167	185
Purchase of common shares for cancellation, net of option premiums (note 7)	(548)	—	(731)	—
Dividends paid on common shares	(198)	(171)	(365)	(324)
Cash flow used in financing activities	(664)	(161)	(934)	(1 382)
<b>Increase (decrease) in Cash and Cash Equivalents</b>	<b>504</b>	<b>(359)</b>	<b>1 354</b>	<b>2 031</b>
Effect of foreign exchange on cash and cash equivalents	14	(9)	9	(11)
Cash and cash equivalents at beginning of period	4 648	3 465	3 803	1 077
<b>Cash and Cash Equivalents at End of Period</b>	<b>5 166</b>	<b>3 097</b>	<b>5 166</b>	<b>3 097</b>
<b>Supplementary Cash Flow Information</b>				
Interest paid	253	273	317	374
Income taxes paid	253	2	621	310

See accompanying notes to the interim consolidated financial statements.

**Consolidated Statements of Changes in Shareholders' Equity**

(unaudited)

(\$ millions)	Share Capital	Contributed Surplus	Foreign Currency Translation	Cash Flow Hedges	Retained Earnings	Total	Number of Common Shares (thousands)
At December 31, 2010	20 188	507	(451)	14	14 934	35 192	1 565 489
Net earnings	—	—	—	—	1 590	1 590	—
Foreign currency translation adjustment	—	—	55	—	—	55	—
Actuarial loss on employee retirement benefit plans	—	—	—	—	(26)	(26)	—
Total comprehensive income	—	—	55	—	1 564	1 619	—
Issued under share option plans	284	(44)	—	—	—	240	8 105
Issued under dividend reinvestment plan	6	—	—	—	(6)	—	171
Share-based compensation	—	61	—	—	—	61	—
Dividends paid on common shares	—	—	—	—	(324)	(324)	—
Income tax benefit of stock option deduction in the U.S.	—	1	—	—	—	1	—
At June 30, 2011	20 478	525	(396)	14	16 168	36 789	1 573 765
At December 31, 2011	20 303	545	(207)	14	17 945	38 600	1 558 636
Net earnings	—	—	—	—	1 790	1 790	—
Foreign currency translation adjustment	—	—	19	—	—	19	—
Actuarial loss on employee retirement benefit plans	—	—	—	—	(144)	(144)	—
Total comprehensive income	—	—	19	—	1 646	1 665	—
Issued under share option plans	219	(38)	—	—	—	181	9 799
Issued under dividend reinvestment plan	9	—	—	—	(9)	—	280
Purchase of common shares for cancellation, net of option premiums (note 7)	(315)	—	—	—	(416)	(731)	(24 225)
Liability for share purchase commitment (note 7)	(111)	—	—	—	(106)	(217)	—
Share-based compensation	—	59	—	—	—	59	—
Dividends paid on common shares	—	—	—	—	(365)	(365)	—
<b>At June 30, 2012</b>	<b>20 105</b>	<b>566</b>	<b>(188)</b>	<b>14</b>	<b>18 695</b>	<b>39 192</b>	<b>1 544 490</b>

See accompanying notes to the interim consolidated financial statements.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

### 1. REPORTING ENTITY AND DESCRIPTION OF THE BUSINESS

Suncor Energy Inc. (Suncor or the company) is an integrated energy company headquartered in Canada. Suncor's operations include oil sands development and upgrading, onshore and offshore oil and gas production, petroleum refining, and product marketing primarily under the Petro-Canada brand. The consolidated financial statements of the company comprise the company and its subsidiaries and the company's interests in associates and jointly controlled entities.

The address of the company's registered office is 150 - 6th Avenue S.W., Calgary, Alberta, Canada, T2P 3E3.

### 2. BASIS OF PREPARATION

#### (a) Statement of Compliance

These condensed consolidated interim financial statements have been prepared in accordance with Canadian generally accepted accounting principles, specifically International Accounting Standard 34 *Interim Financial Reporting* as issued by the International Accounting Standards Board. They are condensed as they do not include all of the information required for full annual financial statements, and they should be read in conjunction with the consolidated financial statements for the year ended December 31, 2011.

The policies applied in these condensed interim consolidated financial statements are based on International Financial Reporting Standards (IFRS) issued and outstanding as at July 24, 2012, the date the Audit Committee approved these statements on behalf of the Board of Directors.

#### (b) Basis of Measurement

The consolidated financial statements are prepared on a historical cost basis except as detailed in the accounting policies disclosed in the company's consolidated financial statements for the year ended December 31, 2011. Those accounting policies have been applied consistently to all periods presented in these financial statements.

#### (c) Functional Currency and Presentation Currency

These consolidated financial statements are presented in Canadian dollars, which is the company's functional currency.

#### (d) Use of Estimates and Judgment

The timely preparation of financial statements requires that management make estimates and assumptions and use judgment. Accordingly, actual results may differ from estimated amounts as future confirming events occur. Significant estimates and judgment used in the preparation of the financial statements are described in the company's consolidated financial statements for the year ended December 31, 2011.

### 3. SEGMENTED INFORMATION

The company's operating segments are determined based on differences in the nature of their operations, products and services.

Intersegment sales of crude oil and natural gas are accounted for at market values and included, for segmented reporting, in revenues of the segment making the transfer and expenses of the segment receiving the transfer. Intersegment amounts are eliminated on consolidation.

Three months ended June 30

(\$ millions)	Oil Sands <sup>(1)</sup>		Exploration and Production		Refining and Marketing		Corporate, Energy Trading and Eliminations		Total	
	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011
<b>Revenues and Other Income</b>										
Gross revenues	<b>1 873</b>	2 000	<b>1 651</b>	1 366	<b>6 538</b>	6 330	<b>6</b>	17	<b>10 068</b>	9 713
Intersegment revenues	<b>635</b>	723	<b>154</b>	157	<b>49</b>	40	<b>(838)</b>	(920)	<b>—</b>	—
Less: Royalties	<b>(77)</b>	(161)	<b>(392)</b>	(297)	<b>—</b>	—	<b>—</b>	—	<b>(469)</b>	(458)
Operating revenues, net of royalties	<b>2 431</b>	2 562	<b>1 413</b>	1 226	<b>6 587</b>	6 370	<b>(832)</b>	(903)	<b>9 599</b>	9 255
Other income	<b>11</b>	6	<b>(1)</b>	(18)	<b>11</b>	7	<b>102</b>	82	<b>123</b>	77
	<b>2 442</b>	2 568	<b>1 412</b>	1 208	<b>6 598</b>	6 377	<b>(730)</b>	(821)	<b>9 722</b>	9 332
<b>Expenses</b>										
Purchases of crude oil and products	<b>57</b>	304	<b>122</b>	186	<b>5 187</b>	5 278	<b>(873)</b>	(945)	<b>4 493</b>	4 823
Operating, selling and general Transportation	<b>1 174</b>	1 253	<b>278</b>	184	<b>522</b>	505	<b>56</b>	(8)	<b>2 030</b>	1 934
Depreciation, depletion, amortization and impairment	<b>103</b>	100	<b>36</b>	28	<b>51</b>	54	<b>(26)</b>	5	<b>164</b>	187
Exploration	<b>469</b>	334	<b>966</b>	847	<b>112</b>	112	<b>45</b>	17	<b>1 592</b>	1 310
Gain on disposal of assets	<b>11</b>	8	<b>85</b>	23	<b>—</b>	—	<b>—</b>	—	<b>96</b>	31
Project start-up costs	<b>(3)</b>	(6)	<b>—</b>	(50)	<b>(2)</b>	(4)	<b>—</b>	—	<b>(5)</b>	(60)
Financing expenses (income)	<b>21</b>	46	<b>—</b>	—	<b>1</b>	—	<b>—</b>	—	<b>22</b>	46
	<b>32</b>	18	<b>(9)</b>	25	<b>(1)</b>	(1)	<b>190</b>	(22)	<b>212</b>	20
	<b>1 864</b>	2 057	<b>1 478</b>	1 243	<b>5 870</b>	5 944	<b>(608)</b>	(953)	<b>8 604</b>	8 291
<b>Earnings (Loss) before Income Taxes</b>	<b>578</b>	511	<b>(66)</b>	(35)	<b>728</b>	433	<b>(122)</b>	132	<b>1 118</b>	1 041
<b>Income taxes</b>										
Current	<b>(1)</b>	—	<b>309</b>	127	<b>117</b>	21	<b>4</b>	18	<b>429</b>	166
Deferred	<b>223</b>	140	<b>55</b>	50	<b>112</b>	99	<b>(34)</b>	24	<b>356</b>	313
	<b>222</b>	140	<b>364</b>	177	<b>229</b>	120	<b>(30)</b>	42	<b>785</b>	479
<b>Net Earnings (Loss)</b>	<b>356</b>	371	<b>(430)</b>	(212)	<b>499</b>	313	<b>(92)</b>	90	<b>333</b>	562
<b>Capital and Exploration Expenditures</b>										
	<b>1 093</b>	1 521	<b>315</b>	194	<b>158</b>	186	<b>40</b>	40	<b>1 606</b>	1 941

Six months ended June 30

(\$ millions)	Oil Sands <sup>(1)</sup>		Exploration and Production		Refining and Marketing		Corporate, Energy Trading and Eliminations		Total	
	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011
<b>Revenues and Other Income</b>										
Gross revenues	4 208	4 045	3 341	2 972	12 901	12 168	29	26	20 479	19 211
Intersegment revenues	1 517	1 569	426	366	86	41	(2 029)	(1 976)	—	—
Less: Royalties	(357)	(284)	(870)	(729)	—	—	—	—	(1 227)	(1 013)
Operating revenues, net of royalties	5 368	5 330	2 897	2 609	12 987	12 209	(2 000)	(1 950)	19 252	18 198
Other income	14	7	40	(15)	9	44	165	173	228	209
	5 382	5 337	2 937	2 594	12 996	12 253	(1 835)	(1 777)	19 480	18 407
<b>Expenses</b>										
Purchases of crude oil and products	105	355	254	306	10 199	9 573	(2 069)	(1 922)	8 489	8 312
Operating, selling and general	2 691	2 573	471	420	1 091	1 080	231	152	4 484	4 225
Transportation	175	185	66	60	99	113	(20)	(4)	320	354
Depreciation, depletion, amortization and impairment	909	645	1 326	1 201	223	214	81	35	2 539	2 095
Exploration	51	48	90	41	—	—	—	—	141	89
Loss (gain) on disposal of assets	(32)	106	—	96	(4)	(10)	—	(1)	(36)	191
Project start-up costs	22	83	—	—	1	—	—	—	23	83
Financing expenses (income)	61	36	34	50	(2)	5	37	(120)	130	(29)
	3 982	4 031	2 241	2 174	11 607	10 975	(1 740)	(1 860)	16 090	15 320
<b>Earnings (Loss) before Income Taxes</b>	1 400	1 306	696	420	1 389	1 278	(95)	83	3 390	3 087
<b>Income taxes</b>										
Current	1	—	746	515	154	36	25	31	926	582
Deferred	436	330	48	303	262	302	(72)	(20)	674	915
	437	330	794	818	416	338	(47)	11	1 600	1 497
<b>Net Earnings (Loss)</b>	963	976	(98)	(398)	973	940	(48)	72	1 790	1 590
<b>Capital and Exploration Expenditures</b>										
	2 270	2 701	521	422	247	292	46	102	3 084	3 517

(1) During the first quarter of 2012, the company completed a review of the presentation of purchase and sale transactions in its Oil Sands segment. It was determined that certain transactions previously recorded on a gross basis are more appropriately reflected through net presentation.

Prior period comparative figures have been reclassified for comparability with the current period presentation. The impact is as follows:

(\$ millions, increase/(decrease))	Three months ended June 30, 2011	Six months ended June 30, 2011
Gross revenues	(255)	(568)
Purchases of crude oil and products	(255)	(568)
Net earnings	—	—

**4. OTHER INCOME**

Other Income consists of the following:

(\$ millions)	Three months ended		Six months ended	
	2012	June 30 2011	2012	June 30 2011
Risk management activities	<b>6</b>	(2)	<b>(1)</b>	(20)
Energy trading activities				
Change in fair value of contracts	<b>28</b>	132	<b>128</b>	155
Gains (losses) on inventory valuation	<b>44</b>	(86)	<b>25</b>	(45)
Investment and interest income	<b>18</b>	24	<b>36</b>	96
Renewable energy grants	<b>17</b>	20	<b>26</b>	32
Other	<b>10</b>	(11)	<b>14</b>	(9)
	<b>123</b>	77	<b>228</b>	209

**5. ASSET IMPAIRMENT***Syria*

In the second quarter of 2012, the company recognized after-tax impairment charges and write-downs of \$694 million related to Syrian assets in its Exploration and Production business. In December 2011, the company declared force majeure under its contractual obligations, suspended its operations and ceased recording production due to political unrest and international sanctions affecting that country. No Syrian production was recorded in 2012.

As there was no resolution of the political situation by the end of the second quarter, an impairment test on the company's assets was performed. In calculating the company's impairment, the recoverable amount was determined using a value-in-use methodology. The company used an expected cash flow approach based on 2011 year-end reserves data updated for the company's best estimate of price realizations, with three scenarios representing i) resumption of operations in 18 months, ii) resumption of operations in 30 months, and iii) total loss. These scenarios were probability-weighted based on the company's best estimates, and present valued using a risk-adjusted discount rate of 19%. The calculation is most sensitive to management's assumptions on the relative likelihood of the three scenarios and price realizations.

The impairment losses were recorded as part of Depreciation, Depletion, Amortization and Impairment expense, and charged against Property, Plant and Equipment (\$604 million) and other current assets (\$23 million).

At June 30, 2012, the company also wrote off the remainder of its Syrian receivables (\$67 million). A provision of \$63 million was previously recorded at December 31, 2011.

*Libya*

In the second quarter of 2011, the company recognized after-tax impairment charges of \$514 million related to Libyan assets in its Exploration and Production business. At that time, production had been shut in due to political violence in Libya. The impairment losses were recorded as part of Depreciation, Depletion, Amortization and Impairment expense, and charged against Property, Plant and Equipment (\$259 million), Exploration and Evaluation assets (\$211 million), and Inventories (\$44 million).

During the third quarter of 2011, the company reversed the \$11 million impairment charge that related to crude oil inventories. The reversal was the result of lifting certain political sanctions, and the joint venture partner confirming the existence of previously written off crude oil.

At June 30, 2012, there has been no change in the company's overall assessment of the impairment, and no reversal of impairment has been recognized except as noted above.

**6. SHARE-BASED COMPENSATION**

The following table summarizes the share-based compensation expense (recovery) recorded for all plans within Operating, Selling and General expense.

(\$ millions)	Three months ended		Six months ended	
	2012	June 30 2011	2012	June 30 2011
Equity-settled plans	<b>19</b>	19	<b>59</b>	61
Cash-settled plans	<b>(81)</b>	(117)	<b>31</b>	111
	<b>(62)</b>	(98)	<b>90</b>	172

**7. NORMAL COURSE ISSUER BID**

In February 2012, the company recommenced its Normal Course Issuer Bid (NCIB), and may purchase for cancellation an additional \$1 billion of its common shares between February 28, 2012 and September 5, 2012.

In May 2012, the company received approval to issue put options in connection with its NCIB. The options entitle the purchaser to sell a specified number of the company's common shares back to the company at a price agreed to on the date of issuance.

During the six months ended June 30, 2012, the company purchased 24.2 million common shares for total consideration of \$731 million, net of \$1.3 million option premiums recognized in share capital. Of the amount paid, \$315 million was charged to share capital (net of \$1.3 million option premiums) and \$416 million to retained earnings. The company also recorded a liability of \$190 million for share purchases that may take place during its internal blackout period under an automatic share purchase agreement with an independent broker. Of the liability recognized, \$84 million was charged to share capital and \$106 million to retained earnings.

During the six months ended June 30, 2012, the company issued 1.3 million options, which 0.3 million expired, unexercised during the period. As at June 30, 2012, 1.0 million options were outstanding with a weighted average strike price of \$27.42 per common share. The company has also recognized a liability of \$27 million for common shares that would be cancelled if the outstanding options were exercised at June 30, 2012. All options will expire before September 5, 2012.

During the third and fourth quarters of 2011, the company purchased 17.1 million shares for total consideration of \$500 million under the NCIB announced in August 2011. Of the amount paid, \$222 million was charged to share capital and \$278 million to retained earnings.

**8. FINANCING EXPENSES (INCOME)**

(\$ millions)	Three months ended		Six months ended	
	2012	June 30 2011	2012	June 30 2011
Interest on debt	<b>164</b>	171	<b>326</b>	332
Capitalized interest	<b>(148)</b>	(152)	<b>(306)</b>	(252)
Interest expense	<b>16</b>	19	<b>20</b>	80
Accretion	<b>46</b>	45	<b>92</b>	83
Foreign exchange loss (gain) on U.S. dollar denominated long-term debt	<b>163</b>	(62)	<b>17</b>	(248)
Foreign exchange and other	<b>(13)</b>	18	<b>1</b>	56
	<b>212</b>	20	<b>130</b>	(29)

**9. INCOME TAXES**

In the second quarter of 2012, the Ontario government substantively enacted legislation to freeze the general corporate income tax rate at the current 11.5% instead of the planned reduction to 10%. Accordingly, the company recognized an increase in deferred tax expense of \$88 million related to the revaluation of deferred income tax balances.

In the first quarter of 2011, the U.K. government substantively enacted a 12% increase in the supplementary charge on U.K. oil and gas profits. Accordingly, the company recognized an increase in deferred tax expense of \$442 million related to the revaluation of deferred income tax balances.

**10. EARNINGS PER COMMON SHARE**

(\$ millions)	Three months ended		Six months ended	
	2012	June 30 2011	2012	June 30 2011
Net earnings	<b>333</b>	562	<b>1 790</b>	1 590
Dilutive impact of accounting for awards as equity-settled <sup>(1)</sup>	<b>(18)</b>	(65)	<b>(13)</b>	(14)
Net earnings – diluted	<b>315</b>	497	<b>1 777</b>	1 576
(millions of common shares)				
Weighted average number of common shares	<b>1 554</b>	1 574	<b>1 557</b>	1 572
Dilutive securities:				
Effect of share options	<b>4</b>	13	<b>5</b>	14
Weighted average number of diluted common shares	<b>1 558</b>	1 587	<b>1 562</b>	1 586
(dollars per common share)				
Basic earnings per share	<b>0.21</b>	0.36	<b>1.15</b>	1.01
Diluted earnings per share	<b>0.20</b>	0.31	<b>1.14</b>	0.99

- (1) Options with tandem stock appreciation rights or cash payment alternatives are accounted for as cash-settled plans. As these awards can be exchanged for common shares of the company, they are considered potentially dilutive and are included in the calculation of the company's diluted net earnings per share if they have a dilutive impact in the period. Accounting for these awards as equity-settled was determined to have the most dilutive impact for the three and six months ended June 30, 2012 and 2011.

**Quarterly Operating Summary**

(unaudited)

	Three months ended					Six months ended		Twelve months ended
	June 30 2012	Mar 31 2012	Dec 31 2011	Sept 30 2011	June 30 2011	June 30 2012	June 30 2011	Dec 31 2011
<b>Oil Sands</b>								
<b>Total Production</b> (mbbls/d)	<b>337.8</b>	341.1	356.8	362.5	277.2	<b>339.5</b>	318.6	339.3
<b>Excluding Syncrude</b>								
<b>Production</b>								
Total (mbbls/d)	<b>309.2</b>	305.7	326.5	326.6	243.4	<b>307.5</b>	282.5	304.7
Firebag (mbbls/d of bitumen)	<b>95.8</b>	83.6	71.7	54.8	56.4	<b>89.7</b>	55.8	59.5
MacKay River (mbbls/d of bitumen)	<b>32.0</b>	31.0	29.7	29.0	29.4	<b>31.5</b>	30.7	30.0
<b>Sales</b> (mbbls/d)								
Light sweet crude oil	<b>98.9</b>	89.5	109.9	80.4	50.5	<b>94.2</b>	75.6	85.5
Diesel	<b>27.0</b>	32.8	36.1	30.7	11.5	<b>29.9</b>	15.0	24.3
Light sour crude oil	<b>110.9</b>	183.0	158.1	194.6	146.8	<b>146.9</b>	164.8	170.6
Bitumen	<b>56.7</b>	27.5	14.5	24.0	34.0	<b>42.1</b>	28.9	24.0
<b>Total sales</b>	<b>293.5</b>	332.8	318.6	329.7	242.8	<b>313.1</b>	284.3	304.4
<b>Average sales price</b> <sup>(1)</sup> (dollars per barrel)								
Light sweet crude oil	<b>88.18</b>	98.57	103.51	95.75	107.96	<b>93.17</b>	96.28	98.50
Other (diesel, light sour crude oil and bitumen)	<b>73.79</b>	88.14	94.07	81.65	85.98	<b>81.68</b>	82.29	84.93
Total	<b>78.64</b>	90.95	97.33	85.09	90.56	<b>85.13</b>	86.01	88.74
<b>Operating costs</b> (dollars per barrel)								
Cash costs	<b>37.60</b>	36.25	37.05	34.35	45.90	<b>36.90</b>	38.75	37.10
Natural gas	<b>1.40</b>	1.85	1.95	1.40	2.50	<b>1.65</b>	2.30	1.95
<b>Cash operating costs</b> <sup>(2)</sup>	<b>39.00</b>	38.10	39.00	35.75	48.40	<b>38.55</b>	41.05	39.05
Project start-up costs	<b>0.75</b>	0.05	0.70	1.95	2.05	<b>0.40</b>	1.60	1.45
<b>Total cash operating costs</b> <sup>(3)</sup>	<b>39.75</b>	38.15	39.70	37.70	50.45	<b>38.95</b>	42.65	40.50
Depreciation, depletion and amortization	<b>15.05</b>	14.15	11.55	9.90	13.10	<b>14.60</b>	10.40	10.55
<b>Total operating costs</b> <sup>(4)</sup>	<b>54.80</b>	52.30	51.25	47.60	63.55	<b>53.55</b>	53.05	51.05
<b>Operating costs – In situ bitumen production only</b> (dollars per barrel)								
Cash costs	<b>17.75</b>	18.80	23.75	21.25	18.30	<b>18.25</b>	17.35	20.10
Natural gas	<b>3.05</b>	3.65	5.15	5.55	5.65	<b>3.30</b>	5.50	5.40
<b>Cash operating costs</b> <sup>(5)</sup>	<b>20.80</b>	22.45	28.90	26.80	23.95	<b>21.55</b>	22.85	25.50
Project start-up costs	<b>0.20</b>	(1.25)	0.50	6.30	5.20	<b>(0.50)</b>	4.70	3.90
<b>Total cash operating costs</b> <sup>(6)</sup>	<b>21.00</b>	21.20	29.40	33.10	29.15	<b>21.05</b>	27.55	29.40
Depreciation, depletion and amortization	<b>11.70</b>	8.55	9.90	7.05	6.30	<b>10.20</b>	5.95	7.35
<b>Total operating costs</b> <sup>(7)</sup>	<b>32.70</b>	29.75	39.30	40.15	35.45	<b>31.25</b>	33.50	36.75
<b>Syncrude</b>								
<b>Production</b> (mbbls/d)	<b>28.6</b>	35.4	30.3	35.9	33.8	<b>32.0</b>	36.1	34.6
<b>Average sales price</b> <sup>(1)</sup> (dollars per barrel)	<b>90.61</b>	98.82	105.33	98.35	111.86	<b>95.15</b>	102.03	101.80
<b>Operating costs</b> <sup>**</sup> (dollars per barrel)								
Cash costs	<b>52.15</b>	32.25	45.85	38.20	37.40	<b>41.15</b>	36.05	38.80
Natural gas	<b>0.95</b>	1.25	1.65	1.45	1.70	<b>1.10</b>	1.75	1.65
<b>Cash operating costs</b> <sup>(2)</sup>	<b>53.10</b>	33.50	47.50	39.65	39.10	<b>42.25</b>	37.80	40.45
Project start-up costs	—	—	—	—	—	—	—	—
<b>Total cash operating costs</b> <sup>(3)</sup>	<b>53.10</b>	33.50	47.50	39.65	39.10	<b>42.25</b>	37.80	40.45
Depreciation, depletion and amortization	<b>17.15</b>	14.80	16.05	11.75	14.10	<b>15.85</b>	17.35	15.60
<b>Total operating costs</b> <sup>(4)</sup>	<b>70.25</b>	48.30	63.55	51.40	53.20	<b>58.10</b>	55.15	56.05

Footnotes and definitions, see page 63

**Quarterly Operating Summary** (continued)

(unaudited)

	Three months ended					Six months ended		Twelve months ended
	June 30 2012	Mar 31 2012	Dec 31 2011	Sept 30 2011	June 30 2011	June 30 2012	June 30 2011	Dec 31 2011
<b>Exploration and Production</b>								
<b>Total Production</b> (mboe/d)	<b>204.6</b>	221.2	219.7	183.5	182.8	<b>212.7</b>	211.5	206.7
<b>North America Onshore</b>								
<b>Production</b>								
Natural gas (mmcf/d)	<b>294</b>	323	335	346	370	<b>308</b>	375	357
Natural gas liquids and crude oil (mbbls/d)	<b>5.1</b>	5.8	5.0	4.8	5.3	<b>5.5</b>	5.3	5.1
Total production (mmcfe/d)	<b>325</b>	358	365	375	402	<b>341</b>	406	388
<b>Average sales price</b> <sup>(1)</sup>								
Natural gas (dollars per mcf)	<b>1.98</b>	2.42	3.18	3.52	3.75	<b>2.21</b>	3.73	3.55
Natural gas liquids and crude oil (dollars per barrel)	<b>79.25</b>	84.34	90.58	83.98	88.90	<b>81.98</b>	83.37	85.30
<b>East Coast Canada</b>								
<b>Production</b> (mbbls/d)								
Terra Nova	<b>13.3</b>	19.6	14.3	19.4	14.4	<b>16.5</b>	15.7	16.2
Hibernia	<b>31.0</b>	28.7	30.2	32.0	32.1	<b>29.9</b>	30.6	30.9
White Rose	<b>5.5</b>	17.0	18.9	17.7	18.5	<b>11.2</b>	18.7	18.5
	<b>49.8</b>	65.3	63.4	69.1	65.0	<b>57.6</b>	65.0	65.6
<b>Average sales price</b> <sup>(1)</sup> (dollars per barrel)	<b>104.25</b>	122.31	111.77	111.30	112.19	<b>114.50</b>	108.12	108.42
<b>International</b>								
<b>Production</b> (mboe/d)								
<i>North Sea</i>								
Buzzard	<b>57.9</b>	57.0	55.0	33.1	32.7	<b>57.4</b>	41.5	42.9
Other North Sea	—	—	—	—	—	—	7.6	3.8
<i>Other International</i>								
Libya	<b>42.7</b>	39.2	24.6	—	—	<b>40.9</b>	12.0	12.1
Syria	—	—	15.9	18.8	18.1	—	17.7	17.6
	<b>100.6</b>	96.2	95.5	51.9	50.8	<b>98.3</b>	78.8	76.4
<b>Average sales price</b> <sup>(1)</sup> (dollars per boe)								
Buzzard	<b>103.18</b>	111.83	106.41	111.60	113.24	<b>107.47</b>	101.70	105.18
Other North Sea	—	—	—	—	—	—	111.88	92.49
Other International	<b>109.44</b>	118.47	102.42	93.94	91.42	<b>113.76</b>	91.77	95.76

Footnotes and definitions, see page 63.

**Quarterly Operating Summary** (continued)

(unaudited)

	Three months ended					Six months ended		Twelve months ended
	June 30 2012	Mar 31 2012	Dec 31 2011	Sept 30 2011	June 30 2011	June 30 2012	June 30 2011	Dec 31 2011
<b>Refining and Marketing</b>								
<b>Eastern North America</b>								
<b>Refined product sales</b> (thousands of m <sup>3</sup> /d)								
Transportation fuels								
Gasoline	20.2	19.2	20.1	21.4	20.9	19.7	21.0	20.9
Distillate	10.7	11.2	12.2	12.7	12.8	11.0	13.0	12.8
Total transportation fuel sales	30.9	30.4	32.3	34.1	33.7	30.7	34.0	33.7
Petrochemicals	2.3	2.2	1.7	2.3	2.2	2.2	2.2	2.1
Asphalt	2.2	1.6	2.2	3.5	2.2	1.9	2.0	2.4
Other	7.0	4.4	4.6	4.4	6.2	5.7	6.2	5.3
<b>Total refined product sales</b>	<b>42.4</b>	<b>38.6</b>	<b>40.8</b>	<b>44.3</b>	<b>44.3</b>	<b>40.5</b>	<b>44.4</b>	<b>43.5</b>
<b>Crude oil supply and refining</b>								
Processed at refineries (thousands of m <sup>3</sup> /d)	30.6	30.3	30.7	32.3	31.9	30.5	32.5	32.0
Utilization of refining capacity (%)****	87	86	90	94	94	86	95	94
<b>Western North America</b>								
<b>Refined product sales</b> (thousands of m <sup>3</sup> /d)								
Transportation fuels								
Gasoline	20.8	19.4	19.7	19.7	18.6	20.1	17.8	18.8
Distillate***	18.8	18.4	17.5	18.7	16.2	18.6	17.0	17.6
Total transportation fuel sales	39.6	37.8	37.2	38.4	34.8	38.7	34.8	36.4
Asphalt	1.8	1.2	1.1	1.9	1.2	1.5	0.9	1.2
Other	3.7	2.5	2.5	2.1	1.9	3.1	1.9	2.0
<b>Total refined product sales</b>	<b>45.1</b>	<b>41.5</b>	<b>40.8</b>	<b>42.4</b>	<b>37.9</b>	<b>43.3</b>	<b>37.6</b>	<b>39.6</b>
<b>Crude oil supply and refining</b>								
Processed at refineries (thousands of m <sup>3</sup> /d)	37.3	36.4	32.8	36.2	27.0	36.9	31.1	32.8
Utilization of refining capacity (%)****	101	98	90	100	75	100	86	91

Footnotes and definitions, see page 63.

**Quarterly Operating Summary** (continued)

(unaudited)

	Three months ended					Six months ended		Twelve months ended
	June 30 2012	Mar 31 2012	Dec 31 2011	Sept 30 2011	June 30 2011	June 30 2012	June 30 2011	Dec 31 2011
<b>Netbacks</b>								
<b>North America Onshore</b> (dollars per mcfe)								
Average price realized <sup>(8)</sup>	3.48	3.98	4.54	4.82	5.15	3.74	4.94	4.81
Royalties	(0.20)	(0.24)	(0.48)	(0.48)	(0.54)	(0.22)	(0.49)	(0.48)
Transportation costs	(0.34)	(0.27)	(0.23)	(0.26)	(0.25)	(0.30)	(0.23)	(0.23)
Operating costs	(1.56)	(1.48)	(1.66)	(1.71)	(1.35)	(1.52)	(1.42)	(1.55)
Operating netback	1.38	1.99	2.17	2.37	3.01	1.70	2.80	2.55
<b>East Coast Canada</b> (dollars per barrel)								
Average price realized <sup>(8)</sup>	106.73	123.73	114.35	112.84	114.23	116.37	110.05	110.31
Royalties	(38.83)	(34.72)	(36.95)	(33.56)	(34.99)	(36.50)	(33.52)	(34.49)
Transportation costs	(2.48)	(1.42)	(2.58)	(1.54)	(2.04)	(1.87)	(1.93)	(1.89)
Operating costs	(12.71)	(8.53)	(9.36)	(6.69)	(7.26)	(10.34)	(7.70)	(8.04)
Operating netback	52.71	79.06	65.46	71.05	69.94	67.66	66.90	65.89
<b>North Sea – Buzzard</b> (dollars per barrel)								
Average price realized <sup>(8)</sup>	105.55	114.13	108.43	113.65	115.21	109.80	103.67	107.18
Transportation costs	(2.37)	(2.30)	(2.02)	(2.05)	(1.97)	(2.33)	(1.97)	(2.00)
Operating costs	(3.36)	(4.80)	(3.64)	(6.34)	(6.66)	(4.08)	(4.75)	(4.71)
Operating netback	99.82	107.03	102.77	105.26	106.58	103.39	96.95	100.47
<b>Other North Sea</b> (dollars per boe)								
Average price realized <sup>(8)</sup>	—	—	—	—	—	—	94.86	94.86
Transportation costs	—	—	—	—	—	—	(2.37)	(2.37)
Operating costs	—	—	—	—	—	—	(17.82)	(17.82)
Operating netback	—	—	—	—	—	—	74.67	74.67
<b>Other International</b> (dollars per boe)								
Average price realized <sup>(8)</sup>	109.79	118.84	102.68	94.23	91.67	114.12	92.09	96.06
Royalties	(57.50)	(67.13)	(54.06)	(46.89)	(41.35)	(62.11)	(58.90)	(54.69)
Transportation costs	(0.35)	(0.37)	(0.26)	(0.29)	(0.25)	(0.36)	(0.32)	(0.30)
Operating costs	(2.76)	(1.86)	(7.52)	(6.84)	(8.48)	(2.33)	(6.19)	(6.75)
Operating netback	49.18	49.48	40.84	40.21	41.59	49.32	26.68	34.32

Footnotes and definitions, see page 63.

**Quarterly Operating Summary** (continued)**Non-GAAP Financial Measures**

Certain financial measures referred to in the Quarterly Operating Summary are not prescribed by Canadian generally accepted accounting principles (GAAP). Suncor includes cash and total operating costs per barrel and netback data because investors may use this information to analyze operating performance, leverage and liquidity. The additional information should not be considered in isolation or as a substitute for measures of performance prepared in accordance with GAAP.

**Definitions**

- |   |  |
|---|--|
| (1) Average sales price                                     | – This operating statistic is calculated before royalties (where applicable) and net of related transportation costs.  |
| (2) Cash operating costs                                    | – Include cash costs that are defined as operating, selling and general expenses (excluding inventory changes and restructuring costs). For a reconciliation of this non-GAAP financial measure, see Management's Discussion and Analysis. |
| (3) Total cash operating costs                              | – Include cash operating costs as defined above and cash start-up costs.   |
| (4) Total operating costs                                   | – Include total cash operating costs as defined above and non-cash operating costs.  |
| (5) Cash operating costs – In situ bitumen production       | – Include cash costs that are defined as operating, selling and general expenses (excluding inventory changes and restructuring costs). Per barrel amounts are based on in situ production volumes only.                                   |
| (6) Total cash operating costs – In situ bitumen production | – Include cash operating costs – In situ bitumen production as defined above and cash start-up costs. Per barrel amounts are based on in situ production volumes only.   |
| (7) Total operating costs – In situ bitumen production      | – Include total cash operating costs – In situ bitumen production as defined above and non-cash operating costs. Per barrel amounts are based on in situ production volumes only.  |
| (8) Average price realized                                  | – This operating statistic is calculated before transportation costs and royalties and excludes the impact of hedging activities.  |

**Explanatory Notes**

- \* Previously disclosed cash operating costs have been restated to reflect revisions to the cash operating costs definition. See the Non-GAAP Financial Measures Advisory section of Management's Discussion and Analysis.
- \*\* Users are cautioned that the Syncrude cash costs per barrel measure may not be fully comparable to similar information calculated by other entities (including Suncor's own cash costs per barrel excluding Syncrude) due to differing operations of each company as well as their respective accounting policy choices.
- \*\*\* Previously disclosed distillate sales volumes have been adjusted to remove certain sales volumes that originated in the Oil Sands segment.
- \*\*\*\* As of January 1, 2012, the Montreal and the Commerce City refineries' nameplate capacities increased to 137 mbbbls/d and 98 mbbbls/d, respectively. Comparative utilization percentages have not been restated.

**Abbreviations**

- |                   |  |
|-------------------|--|
| mbbls/d           | – thousands of barrels per day                   |
| mcf               | – thousands of cubic feet                        |
| mcfe              | – thousands of cubic feet equivalent             |
| mmcf/d            | – millions of cubic feet per day                 |
| mmcfe/d           | – millions of cubic feet equivalent per day      |
| boe               | – barrels of oil equivalent                      |
| mboe/d            | – thousands of barrels of oil equivalent per day |
| m <sup>3</sup> /d | – cubic metres per day                           |

**Metric conversion**

Crude oil, refined products, etc.

1m<sup>3</sup> (cubic metre) = approx. 6.29 barrels



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